# Peninsula Airport Commission Board of Commissioners Meeting Packet 

Jay Joseph, Chair<br>Michael Giardino, C. M., Executive Director

Thursday, March 24, 2022 8:00 a.m.

Commission Room
900 Bland Blvd
Newport News, VA 23602

AGENDAS

# Newport News <br> Williamsburg Airport 

PENINSULA AIRPORT COMMISSION
COMMITTEE MEETING AGENDA
FINANCE \& AUDIT COMMITTEE
DATE: March 21, 2022
TIME: 3:00 p.m.

1) Call to Order
2) New Business
a) Lab school
3) Old Business
a) February 2022
financial results
b) Land release contract with

City of Newport News
c) Rental car concession
4) Adjourn

# Newport News Williamsburg Airport 

## PENINSULA AIRPORT COMMISSION

## COMMITTEE AGENDA

## PLANNING \& DEVELOPMENT

## COMMITTEE Date: March 21, 2022

Time: Immediately following Finance \&
Audit Committee meeting

1) Call to Order
2) New Business
3) Old Business
a) Update on Aery financing
b) Land release updates
c) Mobile home park update
d) BIL - Airport Improvement Grant update
e) Master Plan RFQ
4) Closed session
a) Discussion or consideration of the acquisition or the disposition of real property
5) Adjourn

# Newport News <br> Williamsburg Airport 

## PENINSULA AIRPORT COMMISSION <br> COMMITTEE AGENDA <br> MARKETING \& PUBLIC RELATIONS <br> COMMITTEE <br> Date: March 23, 2022 <br> Time: 4:30 p.m.

1) Call to Order
2) New Business
a) Staff event with corporate travel managers
3) Old Business
a) Update from Airport One - Steve Romme
4) Closed session
a) Discussion concerning prospective business
5) Adjourn

# PENINSULA AIRPORT COMMISSION <br> REGULAR MEETING AGENDA 

Date: March 24, 2022
Time: 8:00 a.m.
Location: Commission Room

1) Call to Order
2) Approval of Minutes from February 24, 2022
3) Read Instructions for Public Comment
4) Public Comment
5) Employee Recognition
a) Lifesaving event
6) Committee Reports
a) Finance \& Audit Committee
a. February enplaned passenger count
b. February net revenue
c. FY23 budget update
d. Rental car concession discussion
e. Lab schools
b) Planning \& Development Committee
a. Aery financing update
b. Dog Head resolution 22-016
c. Land release updates
d. Mobile Home Park plan of action
e. Bipartisan Infrastructure Legislation (BIL) Airport Improvement Grant update
c) Governance Committee - did not meet
d) Marketing \& Public Relations Committee
a. Staff event with corporate travel managers
b. Airport One update
7) Staff Reports
8) Old Business
9) New Business
10) Read instructions for closed session
11) Closed Session
a) Discussion concerning prospective business
b) Discussion concerning prospective business
12) Adjourn

## MINUTES

# Peninsula Airport Commission 

Board of Commissioners Meeting Minutes

February 24, 2022

## Commissioners in Attendance:

Chair, James "Jay" Joseph
Vice Chair, Rob Coleman
Treasurer, Thomas Herbert
Secretary, Lindsey Smith
Assistant Treasurer, Sharon Scott
Assistant Secretary, Brian Kelly

## Staff members in Attendance:

Executive Director, Michael Giardino
Deputy Director, John Borden
Recorder, Barbara Rumsey
Operations Manager, Shaun Kelly
Business Development Manager, Chris Walton
Executive Assistant, Jamie O'Brien
Chief Finance Officer, Mark Adams
Counsel, L. Scott Seymour

## Public Officials Present:

Ralph "Bo" Clayton, Newport News Assistant City Manager

## Public Attendees: none

Mr. Joseph called the meeting to order at 8:00 a.m.
Minutes. Mr. Giardino provided an update of minutes: Under Planning \& Development, the section on Land Release was updated. Also updated were the addition of Ms. Scott's comments regarding pending legislation, House Bill 1085.

Ms. Smith made a motion to approve the January 27, 2022, Commission Meeting Minutes. Mr. Kelly seconded the motion. Roll call by voice vote 5-0. Approved.

Mr. Joseph noted that he contacted legislators regarding House Bill 1085 and informed them that PAC does not support it. Mr. Joseph was informed that the bill has been tabled for a year and will be reviewed in 2023.

Public Comment. None

## Mr. Herbert provided the Finance Committee Report:

- Positive variance in operating expenses due to CRSSA grant receipt
- Ric Aviation has increased traffic resulting in twice the budgeted expectation
- Parking income is down due to poor weather, and the pandemic has caused a staffing shortage for pilots, resulting in cancelled flights
- Rental car income has increased by more than $30 \%$
- The mobile home park income has decreased by $7 \%$ due to residents relocating, and a new flat rate has been imposed combining utilities with space rent. Mobile home park revenue is expected to continue to decline as more residents relocate.
- $\$ 35,000$ was received via grant from the Commonwealth for marketing, no more funds for this year.
- The CRSSA receipt completes the current allocation. We still have grant funds under the American Rescue Act
- Expenditures have increased due to:
- Repairs
- Software
- Mobile home park utility repairs. These repairs will continue to increase due to declining infrastructure
- Mr. Joseph mentioned that we can advocate Waterworks and HRSD for credits for leaks. Ms. Scott stated that those funds are only available if we are making repairs to maintain the equipment. Mr. Giardino will investigate.
- The marketing budget is decreasing as will expenditures in this area
- The balance sheet is higher than last month due to Taxiway A project
- PAC is paying up front for projects and will expect reimbursement from the FAA
- FY23 budget must be approved by June 30th.

Mr. Joseph provided the Planning \& Development Committee Report:

- Mobile home park update: There were 95 mobile homes last year and now there are 78 and will continue to decrease as units become unlivable, infrastructure fails, and the homes become too dilapidated to repair. Mr. Giardino will brief the Commission on the Mobile Home Park Plan. Ms. Scott would like to see plans of the Mobile Home park or any important topic in the full Commission and not just committees
- Aery Hangar Lease: Expect to close financing in the next week
- Land Releases Update:
- We have release two releases - one for Waterworks and one for Dog Head
- Still awaiting on release for McMurran property
- Habersham is still in the works
- Master Plan Update:
- Mr. Giardino says RFQ process underway. We will interview the top two candidates, scope the project, and present to Board of Commissioners in April
- There will be competitive grants and we will go after them
- TSA Lease Update:
- Budget impact of $\sim \$ 9,000$
- Resolution 22-015. Mr. Joseph moved to accept from Committee. Roll call by voice vote. 6-0 approved.


## Ms. Smith provided the Governance Committee Report:

- Expansion of PAC Update:
- Newport News remains committed to PAC expansion. City manager will be briefed in March - Mr. Joseph requested staff to create an Annual Report for 2021.
- Mr. Giardino stated that enplanements are down $57 \%$ from 2019 pre-pandemic. In FY 2023 we expect 83,000 enplanements. This statistic is in part due to a pilot shortage
- IIJJ infrastructure bill is offering 100 million in available funds. We are going to compete with other airports for these funds. Deadline for application is March 28, 2022. It may take some PR and lobbying to garner an award of funds. PAC will focus on lack of funding and crumbling infrastructure
- R. Giardino assured the PAC that an Annual Report will be completed.


## Staff Reports:

- Mr. Giardino commended Officer Lonnie Carrell for saving a life recently. A meritorious presentation will occur at the March PAC regular meeting
- Taxiway A project will continue and complete when weather warms
- Snow abatement team continues to do a great job keeping the airport open and safe. Equipment is holding up
- John Borden met with Shelly Simmons and Monty Mason in Richmond. Both want to add to the Aviation Academy and bring student interns back on the airport property. They are strong supporters of economic growth of the airport
- Hertz will be returning to our airport. Chris Walton is working on the rental agreement for all car rental companies
- Ms. Smith remarked that the monthly Air Service Report needs to reflect the proper dates throughout the document
- Mr. Joseph mentioned that mask mandates in the airport expire in March.


## Marketing \& Public Relations:

- Did not meet


## Old Business:

- None


## New Business:

- None

Mr. Joseph asked for a motion to enter in to closed session. Mr. Herbert made the motion; Ms. Scott gave the second. Roll call by voice vote: 6-0. Approved.

Mr. Seymour read Virginia law regarding a closed meeting from §2.23711. A5 and §2.23711 A9.
The Board of Commissioners went into closed session at 8:49 a.m.
Mr. Seymour read that PAC certified that the PAC only spoke about matters regarding the certifying exemptions.
The Board of Commissioners reconvened in an open session at 9:22 a.m.
Mr. Joseph adjourned the meeting at 9:24 a.m.

# PENINSULA AIRPORT COMMISSION 

RESOLUTION 22-015 REGARDING LEASE WITH TRANSPORTATION SECURITY ADMINISTRATION

February 24, 2022
WHEREAS, the Peninsula Airport Commission (the "Commission") is a political subdivision of the Commonwealth of Virginia, created pursuant to Chapter 22 of the Acts of the General Assembly of the Commonwealth of Virginia of 1946, as amended, and owns and operates Newport News - Williamsburg International Airport (the "Airport");

WHEREAS, the Commission is vested with the authority to make provisions for the needs of aviation, commerce, shipping, and travel in, to and around the Airport to promote and develop the Airport, and in the exercise of such power, to enter into leases of Airport property;

WHEREAS, the Commission entered into a lease with the U.S. Transportation Security Administration, as Tenant (the "Tenant"), dated August 12, 2002, as amended (the "Lease"), for Tenant's occupancy of a portion of the Airport, including part of the Terminal Building (lower floor, Concourse B) (the "Leased Premises"), for the Tenant's use in providing homeland and transportation security activities with respect to the Airport;

WHEREAS, Staff of the Commission and the Tenant have agreed to the principal terms of an amendment (the "Lease Amendment") to (i) reduce the total square footage of the Leased Premises, (ii) change the annual rent due under the Lease, (iii) incorporate revised floorplans for the Leased Premises, and (iv) incorporate FAR Clause 52.204-25 (Aug. 2020) into the Lease, all as more specifically set forth in the form of such Lease Amendment attached hereto as Exhibit A and made a part hereof, and such Lease Amendment has been reviewed by the Real Estate Committee and presented at this meeting; and

WHEREAS, the Commissioners of the Peninsula Airport Commission, after mature deliberation and upon the recommendation of the Planning \& Development Committee, desire to approve the Lease Amendment and its execution and delivery on behalf of the Commission;

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE PENINSULA AIRPORT COMMISSION THAT:

1. The Lease Amendment is approved, and the Chairman and the Vice-Chairman, either of whom may act, upon advice of counsel to the Commission, are authorized and directed to execute the Lease Amendment consistent with the provisions of this Resolution.
2. Except as otherwise amended by the Lease Amendment, all other provisions of the Lease shall remain in full force and effect, and the Tenant's occupancy under the Lease is hereby ratified and confirmed.
3. This Resolution shall take effect immediately.

## Exhibit A

## LEASE AMENDMENT

FINANCIALS

## PENINSULA AIRPORT COMMISSION

## BALANCE SHEET AS OF THE DATE INDICATED

|  | February-22 | January-22 | Change |
| :---: | :---: | :---: | :---: |
| Current Assets: |  |  |  |
| Cash | 11,387,900 | 12,815,177 | $(1,427,278)$ |
| PFC Funds | 2,791,456 | 2,766,752 | 24,704 |
| Net Accounts Receivable | 38,059 | 60,447 | $(22,388)$ |
| Advance/Prepaids/Inventory | 252,466 | 248,716 | 3,750 |
| Note INT FND | 643 | 643 | - |
| Deferred Outflows | 859,506 | 859,506 | - |
| Total Current Assets | 15,330,030 | 16,751,241 | $(1,421,211)$ |
| Net Fixed Assets | 83,034,825 | 82,751,873 | 282,951 |
| Other Assets - Net Unamortized Bond Costs | - | - | - |
| Total Assets | 98,364,854 | 99,503,114 | $(1,138,260)$ |
| Current Liabilities: |  |  |  |
| Accounts Payable | 320,951 | 1,234,680 | $(913,729)$ |
| Accrued Payroll \& Benefits | 475,289 | 463,475 | 11,814 |
| Employee FSA Reimbursement | 27,647 | 27,709 | (63) |
| Payroll Taxes | - | - | - |
| Food \& Beverage Tax | 3,029 | 2,476 | 553 |
| Rent \& Other Deposits | 28,138 | 28,138 | - |
| Deferred Income | 7,720 | 7,720 | - |
| Total current liabilities | 862,773 | 1,764,197 | $(901,424)$ |
| Long-Term Liabilities: |  |  |  |
| VRA Bonds Payable (\$2.5MM) | 739,918 | 750,833 | $(10,915)$ |
| AIP Bond Payable-Towne Bank (\$7MM) | 3,660,240 | 3,686,196 | $(25,956)$ |
| AIP Bond Payable-Towne Bank (\$3MM) | 1,658,183 | 1,670,104 | $(11,920)$ |
| OPEB Liability | 3,918,094 | 3,918,094 | - |
| Pension Asset/Liability (GASB 68) | 462,777 | 462,777 | - |
| Group Life Insurance OPEB Liability (GASB 74) | 200,093 | 200,093 | - |
| Total Long-Term Liabilities | 10,639,305 | 10,688,097 | $(48,791)$ |
| Other Liabilities - Deferred Income/Outflows | 3,310,993 | 3,310,993 | - |
| Total Liabilities | 14,813,072 | 15,763,287 | (950,215) |
| Capital: |  |  |  |
| Capital Contributions | 17,101,603 | 17,101,456 | 148 |
| Passenger Facility Charges | 3,047,656 | 3,022,952 | 24,704 |
| Retained Earnings | 62,796,849 | 62,796,849 | - |
| YTD Earnings-Current Year | 605,674 | 818,571 | $(212,897)$ |
| Total Capital | 83,551,782 | 83,739,827 | $(188,045)$ |
| Total Liabilities and Capital | 98,364,854 | 99,503,114 | $(1,138,260)$ |

## PENINSULA AIRPORT COMMISSION

BALANCE SHEET AS OF THE DATE INDICATED

|  | February-22 | January-22 | Change |
| :---: | :---: | :---: | :---: |
| Restricted Cash: |  |  |  |
| PFC Funds | 2,791,456 | 2,766,752 | 24,704 |
| Capital (State Entitlements) | 3,820,224 | 3,838,487 | $(18,263)$ |
| Capital (Recovery) | 41,298 | 41,298 | - |
| Money Market (State Entitlements) | 6,082,879 | 6,081,013 | 1,866 |
| Trailer Park Security Deposits | 24,148 | 24,148 | - |
| Equitable Share | - | - | - |
| Investments | - | - | - |
| Total Restricted Cash | 12,760,005 | 12,751,698 | 8,307 |
| Unrestricted Cash: |  |  |  |
| Operating Cash | 1,098,813 | 2,509,789 | $(1,410,977)$ |
| Capital (Unrestricted) | 386 | 388 | (2) |
| Money Market (Unrestricted) | 320,151 | 320,053 | 98 |
| Payroll \& Other | - | - | - - |
| Total Unrestricted Cash | 1,419,350 | 2,830,231 | $(1,410,881)$ |
| Grand Total Cash | 14,179,355 | 15,581,929 | $(1,402,574)$ |

CRRSA Act Grant Funds:
Total Reimbursed
Pending Reimbursement
ARGP Act Grant Funds:
Total Reimbursed
Pending Reimbursement
Funds Remaining

1,951,883 1,951,883
$1,951,883 \quad 1,951,883$
$2,922,081 \quad 2,922,081$
$1,253,420$ -
1,668,661
2,922,081

# PENINSULA AIRPORT COMMISSION <br> FEBRUARY 2022 <br> OPERATING INCOME STATEMENT 

| $\begin{gathered} \mathrm{ACCT} . \\ \vdots \end{gathered}$ | DESCRIPTION |  |  |  |  | ACTUALFEBRUARY 2021 <br> VARIANCE |  |  | ACTUALFY 2022 YEAR-TO-DATE <br> BUDGET VARIANCE |  |  |  | $\begin{gathered} \text { FY2021 } \\ \text { YTD ACTUAL } \\ \hline \end{gathered}$ |  | $\begin{aligned} & \text { FY2022 } \\ & \text { BUDGET } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | total revenue | \$401,943 30 | \$444,587.00 | ( $542,643.70)$ | -9.6\% | \$352,363.44 | \$49,323,45 | 14.1\% | \$5,925,343.28 | 53,814,991,00 | \$2,110,352.28 | 55.3\% | \$4,109,780.53 | 44.2\% | \$5,803,442 |
|  | total expenditures | 5614,840,31 | \$637,793.00 | (\$22,952,69) | -3.6\% | \$519,266,84 | \$91,684.83 | 18.4\% | \$5,319,669.23 | \$5,459,616,00 | ( $\$ 139,946.77)$ | -2.6\% | \$4,200,026.94 | 26.7\% | \$8,112,520 |
|  | net revenue-operations | ( $5212,897.01$ ) | ( $5193,206.00$ ) | (S19,691.01) | -10.2\% | ( 5166.903 .40 ) | ( 542.361 .38 ) | 27.8\% | S605.874.05 | (\$1.644.625.00) | \$2.250.299.05 | 136.8\% | (\$90,246.41) | .771.1\% | (52,309,078) |


| ACCT. | DESCRIPTION | FEBRUARY 2022 |  |  |  | ACTUAL FEBRUARY 2021 |  |  | FY 2022 YEAR-TO-DATE |  |  |  | FY 2021YTD ACTUAL |  | $\begin{aligned} & \text { FY } 2022 \\ & \text { BUDGET } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | REVENUE-AIRFIELD |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 41100.000 .01 | AIRLINE LANDING FEES | \$14,841.99 | \$20,325.00 | (\$5,483.01) | -27.0\% | \$0.00 | \$14,841.99 | 0.0\% | \$155,713,47 | \$181,230,00 | ( $\$ 25,516.53)$ | -14.1\% | \$58,448.36 | 166.4\% | \$282,291 |
| 41110.000.01 | itinerant landing fees | \$0.00 | \$576.00 | (\$576.00) | -100.0\% | \$760.32 | (5760.32) | -100.0\% | \$10,580.32 | \$5,136.00 | \$5,444.32 | 106.0\% | \$12,142.75 | -12.9\% | 88,000 |
| 41120.000.01 | tiE Down fees | \$20.00 | \$0.00 | \$20.00 | 0.0\% | \$20.00 | \$0.00 | 0.0\% | \$151.50 | \$0.00 | \$151.50 | 0.0\% | \$150.00 | 1.0\% | \$0 |
| 41125.000 .01 | RON FEES | \$1,645.88 | \$5,215.00 | (\$3,569.12) | -68.4\% | \$0.00 | \$1,645.88 | 0.0\% | \$28,095.46 | \$46,501.00 | (\$18.405.54) | -39.6\% | \$15,160.15 | 85,3\% | \$72,431 |
| 41130.000.01 | FIXED BASE OPERATOR-RICK AVIATION | \$2,200.26 | \$1,333.00 | \$86726 | 65.1\% | \$1,278,14 | \$922.12 | 72.1\% | \$19,999.86 | \$10,664.00 | \$0,335.66 | 87.5\% | \$11,765.36 | 70.0\% | \$15,996 |
| 41131.000.01 | FIXED BASE OPERATOR-ATLANTIC | \$16,675,24 | \$16,759,00 | (\$83.76) | -0.5\% | \$16,396,50 | \$278.74 | 1.7\% | \$133,401.92 | \$134,072,00 | (\$670.08) | -0.5\% | \$131,172.00 | 1.7\% | \$201,108 |
| 41132.000.01 | AVIATION MAINTENANCE REVENUE | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 0.0\% | so |
| 41133.000 .01 | FIXED BASE OPERATOR-FREEDOM | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | \$0,00 | 0.0\% | \$0.00 | 0.0\% | \$0 |
| 41140.000.01 | FUEL FLOWAGE FEES | \$8,400.47 | \$7,344.00 | \$1,056.47 | 14.4\% | \$5,241.84 | \$3,158.63 | 60.3\% | \$69,451.13 | \$65,484.00 | \$3,667.13 | 5.6\% | \$59,094.83 | 17.0\% | \$102,000 |
| 41150.000.01 | GATE KEY ACCESS | \$25.00 | \$250.00 | (\$225.00) | -90.0\% | \$325.00 | (\$300.00) | -92.3\% | \$2,800.00 | \$2,000.00 | \$800.00 | 40.0\% | \$775.00 | 261.3\% | \$3,000 |
| 41160.000 .01 | TSA REIMBURSEMENT | \$2,302.90 | \$2,732.00 | (\$429.10) | -15.7\% | \$2,138.50 | \$164.40 | 7.7\% | \$21,265.20 | \$21,856.00 | ( $\$ 590.80$ ) | -2.7\% | \$16,501.98 | 28.9\% | \$32,784 |
| 41170.000.01 | maintenance reimbursement | \$0.00 | 50.00 | 50.00 | 0.0\% | \$0.00 | 50.00 | 0.0\% | \$50.00 | \$0.00 | \$50.00 | 0.0\% | \$0.00 | 0.0\% | so |
| 41320.000.01 | hangar rental | \$27,622.07 | \$27,868.00 | (\$245.93) | -0.9\% | \$24,180.17 | \$3,441.90 | 14.2\% | \$199,703.21 | \$222,944.00 | (\$23,240.79) | -10.4\% | \$191, 290.86 | 4.4\% | \$334,416 |
| 41325.000 .01 | hangar land rental | \$24,021.10 | \$27,349.00 | ( $83,327.90$ ) | -12.2\% | \$22,420.70 | \$1,600.40 | 7.1\% | \$187,259,78 | \$218.792.00 | (\$31.532.22) | -14.4\% | \$179,177.14 | 4.5\% | \$328,188 |
| 41326.000.01 | OPERATIONS FEE-ATAC | \$5,000.00 | \$5,000.00 | \$0.00 | 0.0\% | \$5,000.00 | \$0,00 | 0.0\% | \$40,000.00 | \$40,000.00 | \$0.00 | 0.0\% | \$40,000.00 | 0.0\% | \$60,000 |
| 41327.000 .01 | OPERATIONS FEE-FLIGHT INTL | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$12,500.00 | (\$12,500.00) | -100.0\% | \$37.500.00 | \$37.500.00 | \$0.00 | 0.0\% | \$100,000.00 | 62.5\% | \$37,500 |
| 41326.000 .01 | OPERATIONS FEE-ORION | \$5,000.00 | \$5,000.00 | \$0,00 | 0.0\% | \$5,000.00 | \$0.00 | 0.0\% | \$40,000,00 | \$40,000.00 | \$0.00 | 0.0\% | \$40,000.00 | 0.0\% | \$60,000 |
| 41530.000 .01 | FUEL REIMBURSEMENT | \$2,553,83 | \$1,915.00 | \$638.83 | 33.4\% | \$1,542.22 | \$1,011.61 | 65.6\% | \$20,803.67 | \$17,076.00 | \$3,727.67 | 21.8\% | \$13,124.84 | 58.5\% | \$26,598 |
| 41990.000.01 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | s0.00 | 0.0\% | 50.00 | \$0.00 | S0.00 | 0.0\% | 50.00 | 0.0\% | so |
|  | total | \$110,308.74 | \$121,666.00 | (\$11,357.26) | -9.3\% | \$96,803.39 | \$13,505.35 | 14.0\% | \$966,475.52 | \$1,043,255.00 | (\$76,779,48) | .7.4\% | \$888,803.27 | 11.2\% | \$1,564,312 |
|  | Revenue-terminal |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 41160.000 .02 | TSA REIMBURSEMENT | \$2,302.90 | \$2,732.00 | (\$429.10) | -15.7\% | \$2,130.50 | \$164.40 | 7.7\% | \$21,265.20 | \$21,856.00 | (\$590.80) | -2.7\% | \$16,501.97 | 28.9\% | \$32,784 |
| 41240.000.02 | COMMUNICATIONS INCOME | \$240.00 | \$207.00 | \$33.00 | 15.9\% | \$240.00 | \$0.00 | 0.0\% | \$1,920.00 | \$1,848.00 | \$72.00 | 3.9\% | \$1,795.04 | 7.0\% | \$2,878 |
| 41300.000 .02 | AIRLINE OFFICE RENT-EXCLUSIVE | \$8,308.18 | \$8,308.00 | \$0.18 | 0.0\% | \$0.00 | \$8,308.18 | 0.0\% | \$66,465.44 | \$66,464.00 | \$1.44 | 0.0\% | \$42,076.91 | 58.0\% | \$99,696 |
| 41301.000.02 | AIRLINE OFFICE RENT-NONEXCLUSIVE | \$12,069,60 | \$22,366.00 | (\$10,296,40) | -46.0\% | \$8,124.00 | \$3,945.60 | 48.6\% | \$164.764.80 | \$178,928.00 | (\$14,163.20) | -7.9\% | \$89,647.20 | 83.8\% | \$268,392 |
| 41335.000 .02 | CAR RENTAL OFFICES | \$1,850.00 | \$1,850.00 | s0.00 | 0.0\% | \$1,850.00 | \$0.00 | 0.0\% | \$14,800.00 | \$14,800.00 | \$0.00 | 0.0\% | \$17,883 36 | -172\% | 522,200 |
| 41340.000.02 | ADVERTISING SPACE - TERMINAL | \$2,136.25 | \$2,500.00 | (\$363.75) | -146\% | \$2,136.25 | \$0.00 | 0.0\% | \$18,219.00 | \$20,000.00 | (\$1,781.00) | -8.9\% | \$20,261.00 | -10.1\% | \$30,000 |
| 41360.000 .02 | TSA OFFICE RENT | \$8,249.83 | \$11,796.00 | (\$3,546.17) | -30.1\% | s8,333.52 | (583.69) | -1.0\% | \$68,339.09 | \$94,368.00 | ( $526,028.91$ ) | -27.6\% | \$66,380.82 | 3.0\% | \$141,552 |
| 41365.000.02 | AIRLINE SERVICES FEE | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | 50.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 0.0\% | 50 |
| 41405.000.02 | Jetbrige rent | \$2,000.00 | \$2,000.00 | \$0.00 | 0.0\% | \$0.00 | \$2,000.00 | 0.0\% | \$16,000.00 | \$16,000.00 | 50.00 | 0.0\% | \$10,129.03 | 58.0\% | \$24,000 |
| 41406.000.02 | FEDERAL INSPECTION STATION FEE | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 0.0\% | \$0 |
| 41410.000.02 | FOOD CONCESSIONS | \$23,336.42 | \$20,935.00 | \$2,401 42 | 11.5\% | \$8.450.29 | \$14,886.13 | 176.2\% | \$216,972.51 | \$186,670.00 | \$30,302.51 | 16.2\% | \$98,852.38 | 119.5\% | \$290,763 |
| 41411.000 .02 | FOOD CONCESSIONS-VENDING | \$576.59 | \$1,208.00 | (563141) | -52.3\% | \$511.43 | \$65.16 | 12.7\% | \$7,820.37 | \$10,770.00 | ( $\$ 2,949.63$ ) | -27.4\% | \$6,546.08 | 19.5\% | \$16,775 |
| 41412.000 .02 | CONCESSIONS-SUNDRIES | \$0.00 | \$161.00 | ( 5161.00 ) | -100.0\% | \$77.00 | (\$77.00) | -100.0\% | \$0.00 | \$1,436.00 | ( $\$ 1,436.00)$ | -100.0\% | \$938.00 | -100.0\% | \$2,237 |
| 41420.000.02 | RETAIL CONCESSIONS - NEWSTAND | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 50.00 | 0.0\% | \$0.00 | 0.0\% | \$0 |
| 41430.000.02 | COMMISSIONS-MISCELLANEOUS | \$387.00 | \$328.00 | \$59.00 | 18.0\% | \$387.00 | \$0.00 | 0.0\% | \$3,155.00 | \$2,927.00 | \$228.00 | 7.8\% | \$3,069.00 | 2.8\% | \$4,560 |
| 41520.000.02 | UTILITY REIMBURSMENT | \$100.00 | \$100.00 | \$0.00 | 0.0\% | \$0.00 | \$100.00 | 0.0\% | \$800.00 | \$800.00 | \$0.00 | 0.0\% | \$506.45 | 50.0\% | \$1,200 |
| 41990.000.02 | miscellaneous | 50.00 | \$0.00 | \$0.00 | 0.0\% | 50.00 | 50.00 | 0.0\% | \$4,488.50 | \$0.00 | \$4,488.50 | 0.0\% | \$750.00 | 4985\% | s0 |
|  | TOTAL | \$61,556.77 | \$74,491.00 | (\$12,934.23) | -17.4\% | \$32,247,99 | \$29,308.78 | 90.9\% | \$605,009.91 | \$616,867.00 | (\$11,857.09) | -1.9\% | \$375,337.24 | 61.2\% | \$937,037 |
| revenue-Landside |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 41200.000 .08 | parking lot revenue | \$47,593.98 | \$62,439.00 | ( $514,845.02)$ | -23.8\% | \$26,828.00 | \$20,765.98 | 77.4\% | \$523,655.32 | \$499.512.00 | \$24,143.32 | 4.8\% | \$259,516.98 | 101.8\% | 5749,268 |
| 41210.000.08 | customer facility charge | \$41,599.00 | \$50,949.00 | ( $59,350.00$ ) | -18.4\% | \$57,625.75 | ( $\$ 16,026.75$ ) | -27.8\% | \$463,131.97 | \$454,295.00 | \$8,836.97 | 1.9\% | \$472,141.00 | -1.9\% | \$707,626 |
| 41220.000 .08 | GROUND TRANSPORTATION | \$3,047.15 | \$4,045.00 | (\$997.85) | -24.7\% | \$1,693.10 | \$1,354.05 | 80.0\% | \$29,185.71 | \$36,065.00 | (56,879.29) | -19.1\% | \$17,937.90 | 62.7\% | \$56,176 |
| 41230.000 .08 | EmPLoYee parking decals | \$0.00 | \$208.00 | ( 5208.00 ) | -100.0\% | (\$200.00) | \$200.00 | -100.0\% | \$1,756.50 | \$1,664.00 | \$92.50 | 5.6\% | \$2,605.00 | -32.6\% | \$2,496 |
| 41250.000.08 | RENT-A-CAR PARKING FEES | \$1,860.00 | \$1,607,00 | \$253.00 | 157\% | \$1,850.00 | \$0.00 | 0.0\% | \$14,888.00 | \$14,329.00 | \$551.00 | 3.8\% | \$17,205.00 | -13.5\% | \$22,319 |
| 41400.000.08 | COMMISSIONS-CAR RENTALS | \$61,23033 | \$59,940.00 | \$1,290,33 | 2.2\% | \$60,931.09 | \$29924 | 0.5\% | \$712,439.92 | \$534,466.00 | \$177,973.92 | 33.3\% | \$563,802.18 | 26.4\% | \$832,502 |
| 41990.000.08 | MISCELLANEOUS | \$25641 | \$0.00 | \$256.41 | 0.0\% | 50.00 | \$256.41 | 0.0\% | \$1,437.91 | \$0.00 | \$1,437.91 | 0.0\% | \$6,956.00 | -79.3\% | \$0 |

Page 1 of 6


Page 2 of 6



Page 4 of 6

|  | EXPENDITURES-ADMINISTRATIVE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 61515.100.06 | COMMUNICATIONS | \$1,025.80 | \$1,627.00 | (5601.20) | -37.0\% | \$1,855.14 | (5829,34) | 44.7\% | \$19,293,95 | \$14,510.00 | \$4,783.95 | 33.0\% | \$15,043,55 | 28.3\% | \$22,602 |
| 61520.100.06 | STORMWATER MANAGEMENT FEE | \$1.468.00 | 50.00 | \$1,468.00 | 0.0\% | \$9,425.25 | (\$7.957.25) | -84.4\% | \$61,068.50 | \$61,222.00 | (\$153.50) | -0.3\% | \$74,566.00 | -18.1\% | \$111,222 |
| $61530,100.06$ | OFG EQUIP REPAIRS,MAINT.SUP | \$1,195.00 | \$1,489.00 | ( 5294.00 ) | -19.7\% | \$1,195.00 | \$0.00 | 0.0\% | \$12,926.60 | \$11,912.00 | \$1,014.60 | 8.5\% | \$12,938.46 | -0.1\% | \$17,868 |
| 61535.100.06 | maintenance agreements | \$1,121 25 | \$2,917.00 | (\$1,795.75) | -61.6\% | \$7,309.40 | ( $56,188.15$ ) | -84.7\% | \$10,355.17 | \$23,336.00 | (\$12,980.83) | -55.6\% | \$28,777.19 | -64.0\% | \$35,004 |
| 61545.000.06 | LEGAL SERVICES | \$0.00 | \$10,000.00 | ( $510,000.00$ ) | -100.0\% | \$7,664,40 | (\$7,664.40) | -100.0\% | \$57,633,44 | \$80,000.00 | (\$22,366.56) | -28.0\% | \$81,084,74 | -36.7\% | \$120,000 |
| 61550.000.06 | AIR SERVICE CONSULTING | \$6,666.66 | 56,667.00 | (50.34) | 0.0\% | \$6,666.67 | (50.01) | 0.0\% | \$46,780,30 | \$53,336.00 | ( $\$ 6.555 .70$ ) | -12.3\% | \$53,333.32 | -12.3\% | \$80,004 |
| 61555.000.06 | AUDITING EXPENSE | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$47,610.00 | \$80,000.00 | ( $\$ 32,399.00)$ | -40.5\% | \$58,238.00 | -18.2\% | \$80,000 |
| 61560.000.06 | PROFESSIONAL SERVICES | \$9,384.72 | \$8,333.00 | \$1.051.72 | 12.6\% | \$0.00 | \$9,384.72 | 0.0\% | \$76,528.56 | \$66,664,00 | \$9,864,56 | 14.8\% | \$19,205.87 | 298.5\% | \$99,996 |
| 61565.000.06 | COMMISSION FEES | \$1,075,00 | \$929,00 | \$146.00 | 15.7\% | \$1,075.00 | \$0.00 | 0.0\% | \$8,600,00 | \$8,282.00 | \$318.00 | 3.8\% | \$8,600.00 | 0.0\% | \$12,900 |
| 61570.000.06 | COMMISSION EXPENSE | \$1,134.02 | \$144.00 | \$990.02 | 687.5\% | \$0.00 | \$1,134.02 | 0.0\% | \$5,713.66 | \$1,284.00 | \$4,429.66 | 345.0\% | \$54.00 | 10480.9\% | \$2,000 |
| 61575.000.06 | BANK DEPOSITORY SERVICE | 50.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$1,231,35 | -100.0\% | so |
| 61576.000.06 | BANK SERVICE CHARGES | 50.00 | \$4,337.00 | (\$4,337,00) | -100.0\% | \$1,437, 23 | (\$1,437.23) | -100.0\% | \$0,00 | \$34,696.00 | ( $\$ 34,696.00)$ | -100.0\% | \$13,698.89 | -100.0\% | \$52,044 |
| 61580.000.06 | DOCENT PROGRAM | 50.00 | \$0.00 | 50.00 | 0.0\% | \$0.00 | 50.00 | 0.0\% | 50.00 | 50.00 | \$0.00 | 0.0\% | 50.00 | 0.0\% | so |
| 61585.000.06 | ADV/MKT/DEVELOPMENT | \$36,788,39 | \$56,250.00 | (\$19,461,61) | -34.6\% | \$20,448.90 | \$16,339,49 | 79.9\% | \$465,195,52 | \$450,000,00 | \$15,195,52 | 3.4\% | \$134,195.24 | 246.7\% | \$675,000 |
| 61590.000 .06 | COMMUNITY OUTREACH | 50.00 | \$4.167.00 | ( $54,167.00$ ) | -100.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$33,336.00 | (533,336.00) | -100.0\% | \$0.00 | 0.0\% | \$50,004 |
| 61605.100.06 | dues a Subscriptions | \$7,708 25 | \$1,250,00 | \$6,458,25 | 516.7\% | \$439.00 | \$7,269.25 | 1655.9\% | \$12,567.94 | \$10,000.00 | \$2,567,94 | 25.7\% | \$13,074,95 | -3.9\% | \$15,000 |
| 61650.100.06 | COMPUTER SUPPLIES | \$4,371.89 | \$5,000.00 | (5628.11) | -12.6\% | \$4,809.00 | (\$437.11) | -9.1\% | 546,633.06 | \$40,000.00 | \$6,633.06 | 16.6\% | \$43,156.21 | 8.1\% | \$60,000 |
| 61655.100.06 | postage | \$565.54 | \$250.00 | \$315.54 | 126.2\% | \$576.77 | (\$11.23) | -1.9\% | \$1,393.29 | \$2,000,00 | (5606.71) | -30.3\% | \$1,878.00 | 25.8\% | \$3,000 |
| 61660.100.06 | general office expense | \$2,610.91 | \$2,083.00 | \$527.91 | 25.3\% | \$2,467. 23 | \$143.68 | 5.8\% | \$14,981.11 | \$16,664,00 | (\$1,682.89) | -10.1\% | \$12,893,46 | 16.2\% | \$24,996 |
| 61665.100.06 | LEGAL POSTINGS NOTICES | \$0.00 | \$58.00 | (\$58.00) | -100.0\% | \$639 20 | (5639.20) | -100.0\% | \$0.00 | \$464.00 | (\$464.00) | -100.0\% | \$639.20 | -100.0\% | \$696 |
| 61670.100.06 | insurance | \$5,000.00 | \$0.00 | \$5,000,00 | 0.0\% | \$18,385,94 | (\$13,385,94) | -72.8\% | \$210,853,43 | \$189,000.00 | \$21,853.43 | 11.6\% | \$139,109.52 | 51.6\% | \$217,000 |
| 61685.000.06 | STORM READY/RECOVERY | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0,00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 0.0\% |  |
| 61700.100.06 | TRAIIING \& TUITION REIMB | \$0.00 | \$593.00 | ( 5583.00 ) | -100.0\% | \$0.00 | \$0.00 | 0.0\% | \$2,730.00 | \$4.664.00 | ( 51.934 .00 ) | -41.5\% | \$320.00 | 753.1\% | 56,996 |
| 61705.100.06 | MILEAGE | \$265.81 | \$83.00 | \$182.81 | 220.3\% | \$68.09 | \$197.72 | 290.4\% | \$769,03 | \$664,00 | \$105.03 | 15.8\% | \$68.09 | 1029.4\% | \$996 |
| 61710.100 .06 | TRAVEL \& MEEtINGS EXPENSE | \$2,610.07 | \$3,333.00 | ( 3722.93 ) | -21.7\% | \$325.00 | \$2,285.07 | 703.1\% | \$23,994,96 | \$26,664.00 | (\$2,769.04) | -10.4\% | \$4,987.39 | 379.1\% | \$39,996 |
| 61800.100 .06 | SALARIES | \$68,459.66 | \$70,551.00 | (\$2,091.34) | -3.0\% | \$54,251.96 | \$14,207.70 | 26.2\% | \$526,849,32 | \$564,408.00 | (537.558.68) | -6.7\% | \$425,982,87 | 23.7\% | \$846,612 |
| 61820.100 .06 | employee benefits | \$19,515.48 | \$30,581.00 | ( $\$ 11,065.52$ ) | -36.2\% | \$16,359 26 | \$3.156.22 | 19.3\% | \$144,474,45 | \$244,648.00 | $(\$ 100,173.55)$ | -40.9\% | \$126,941.58 | 13.8\% | \$366,972 |
| 61830.100.06 | CONTRACT WAGES | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 50.00 | 0.0\% | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$12,696.50 | 100.0\% | so |
| 61900.100.06 | bad deats | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0,00 | 0.0\% | \$0,00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 0.0\% | so |
| 61970.000.06 | PaC initiatives | \$3,392,53 | \$0.00 | \$3,392.53 | 0.0\% | \$0.00 | \$3,392,53 | 0.0\% | \$8,306.74 | \$0,00 | S8,306,74 | 0.0\% | \$128.00 | 6389.6\% | \$0 |
| 61975.100 .06 | EMPLOYEE PHYSICALS/DRUG TESTS | \$0.00 | \$27.00 | (\$27.00) | -100.0\% | \$140.00 | (\$140.00) | -100.0\% | \$1,165,00 | \$216.00 | \$949.00 | 439.4\% | \$280.00 | 316.1\% | 324 |
| 61980.100 .06 | wellness program | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 50.00 | 0.0\% | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 0.0\% | \$0 |
| 61985.100.06 | RETIREE HEALTH BENEFITS | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$6,342,04 | (\$6,342,04) | -100.0\% | \$0,00 | 50.00 | \$0.00 | 0.0\% | \$56,543.76 | -100.0\% | \$0 |
| 61986.100.06 | REIP PROGRAM | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0,00 | \$0.00 | 0.0\% | \$0,00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 0.0\% | \$0 |
| 61990.100.06 | miscellaneous | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | 5127.54 | \$0.00 | \$127.54 | 0.0\% | \$2.152,37 | -94.1\% | \$0 |
| 80025.000.00 | LOSS ON RETIREMENT OF ASSETS | \$0.00 | 50.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 50.00 | \$0.00 | 0.0\% | \$0,00 | 0.0\% | \$0 |
|  | TOTAL | \$174,358.98 | \$210,659.00 | ( $533,300.02$ ) | -17.2\% | \$161,880 48 | \$12,478.50 | 7.7\% | \$1.806,451.57 | \$2,017,970.00 | (\$211,518.43) | -10.5\% | \$1,351,818.51 | 33.5\% | \$2,941,232 |
|  | EXPENDTURES-MAINTENANCE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 61510.500 .07 | UTILITIES | \$194.39 | \$790.00 | (\$595.61) | -75.4\% | \$1,810.39 | (\$1,616.00) | 89.3\% | \$2.721.52 | \$6,320.00 | ( 53.598 .48 ) | -56.9\% | 55,599.05 | -51.4\% | \$9.480 |
| 61515.500 .07 | TELEPHONE/MAINTENANCE SHOP | 50.00 | \$29.00 | (529.00) | -100.0\% | \$2148 | (\$21.48) | -100.0\% | \$64.44 | \$232.00 | (\$167.56) | -72.2\% | \$171.84 | -62.5\% | \$348 |
| 61530.500 .07 | REPAIRS \& MAINT-SHOP | \$32.26 | \$417.00 | (\$384.74) | -92.3\% | \$1,515,63 | ( 51.483 .37 ) | -97.9\% | \$376.18 | \$3,336.00 | ( $\mathbf{2} 2,959.82$ ) | -88.7\% | \$1,818.33 | -79.3\% | \$5,004 |
| 61530.940 .07 | REPAIRS \& MAINT-VEHICLES | \$2.061.28 | \$1.667.00 | \$394.28 | 23.7\% | \$1,509.87 | \$551.41 | 36.5\% | \$11,141.20 | \$13,336.00 | (\$2,194.80) | -16.5\% | \$6,424,08 | 73.4\% | \$20,004 |
| 61530.945 .07 | REPAIRS \& MAINT-EQUIPMENT | \$1,361.21 | \$2,083.00 | (\$721.79) | -34.7\% | \$834,92 | \$526.29 | 63.0\% | \$13,475.16 | \$16,664,00 | (\$3,188.84) | -19.1\% | \$11,549.77 | 16.7\% | \$24,996 |
| 61610.500 .07 | UNIFORMS-GROUNDS | \$100.00 | \$1,083.00 | (5983.00) | -90.8\% | \$1,073.81 | (5973.81) | -90.7\% | \$10,157.08 | \$8,664.00 | \$1,493.08 | 17.2\% | \$8,754.55 | 16.0\% | \$12,996 |
| 61610.510 .07 | UNIFORMS-TERMINAL | \$0.00 | \$625.00 | (\$625.00) | -100.0\% | \$570.08 | (\$570.08) | -100.0\% | \$6,123.33 | \$5,000.00 | \$1,123.33 | 22.5\% | \$4,480.46 | 36.7\% | \$7,500 |
| 61635.500 .07 | VEHICLE \& EQUIPMENT SUPPLIES | \$207.37 | \$250.00 | (542.63) | -17.1\% | \$365.70 | (\$158.33) | -43.3\% | \$2,124,14 | \$2,000.00 | \$124.14 | 6.2\% | \$874.48 | 142.9\% | \$3,000 |
| 61640.500 .07 | TOOLS-GRND MAINTENANCE | \$120.90 | \$250.00 | (\$129.10) | -51.6\% | \$128.97 | (\$8.07) | 6.3\% | \$373,46 | \$2,000.00 | (\$1,628.54) | -81.3\% | \$1.164.16 | -67.9\% | \$3,000 |
| 61640.510 .07 | TOOLS-TERM MAINTENANCE | \$0.00 | \$125.00 | (\$125.00) | -100.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$1,000.00 | ( 51.000 .00 ) | -100.0\% | \$115.20 | -100.0\% | \$1,500 |
| 61645.500 .07 | VEHICLE EXPENSE-FUEL \& Oil | \$9,132.57 | \$4,167.00 | \$4,965.57 | 119.2\% | \$4,358.04 | \$4,774.53 | 109.6\% | \$53,693.27 | \$33,336.00 | \$20,357.27 | 61.1\% | \$25,048.93 | 114.4\% | \$50,004 |
| 61675.500 .07 | SHOP SUPPLIES-GRND MAINTENANCE | \$0.00 | \$333.00 | (\$333.00) | -100.0\% | \$0.00 | 50.00 | 0.0\% | \$957.70 | \$2,664,00 | ( $\$ 1,706.30)$ | -64.1\% | \$376.61 | 154.3\% | 53,996 |
| 61675.510 .07 | SHOP SUPPLIES-TERM MAINTENANCE | \$56.94 | \$125.00 | (\$68.06) | -54 4\% | \$221.64 | (\$164.70) | -74.3\% | \$423.35 | \$1,000.00 | (\$576.65) | -57.7\% | \$596.05 | -29.0\% | \$1,500 |
| 61680.500 .07 | TOOLS \& EQUIPMENT | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 50.00 | 50.00 | 0.0\% | \$0.00 | 0.0\% | 30 |
| 61700.500 .07 | TRAINING-GRND MAINTENANCE | \$0.00 | \$42.00 | (\$42.00) | -100.0\% | \$0.00 | 50.00 | 0.0\% | \$0.00 | \$336.00 | (\$336.00) | -100.0\% | \$0.00 | 0.0\% | \$504 |
| 61700.510 .07 | TRAINING-TERM MAINTENANCE | \$295.00 | \$63.00 | \$232.00 | 36日.3\% | \$0.00 | \$295.00 | 0.0\% | \$580.72 | \$504.00 | \$76.72 | 15.2\% | \$0.00 | 0.0\% | \$756 |
| 61710.500 .07 | TRAVEL \& MEETING EXP-GRND MAINT | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | \$0.00 | 0.0\% | 55.54 | -100.0\% | \$0 |
| 61710.510 .07 | TRAVEL \& MEETING EXP-TERM MAINT | \$0.00 | \$0.00 | 80.00 | 0.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 0.0\% | $\$ 0$ |
| 61810.500 .07 | MAINTENANCE SHOP LABOR (20\%) | \$6,523.00 | \$5,100.00 | \$1,423.00 | 27.9\% | \$5,110.54 | \$1,412,46 | 27.6\% | \$46,963.00 | \$40,800.00 | \$6,163.00 | 15.1\% | \$46,667.36 | 0.8\% | \$61,200 |
| 61810.510 .07 | TERM MAINTENANCE LABOR (20\%) | \$5,140.00 | \$5,191.00 | (551.00) | -1.0\% | \$3,895.48 | \$1,244,52 | 31.9\% | \$42,309.00 | \$41,528.00 | \$781.00 | 1.9\% | \$31,767.80 | 33.2\% | \$62,292 |
| 61820.500 .07 | MAINTENANCE BENEFITS (20\%) | \$2,405.00 | \$2.224.00 | \$181.00 | 8.1\% | \$2,594.07 | (\$199.07) | -7.3\% | \$18,255.00 | \$17,792.00 | \$463.00 | 2.6\% | \$16,527.77 | 10.5\% | \$26,688 |
| 61820.510 .07 | TERM MAINTENANGE BENEFITS (20\%) | \$2,037.00 | \$2,021.00 | \$16.00 | 0.8\% | \$1,764,66 | \$272,34 | 15.4\% | \$16,061.00 | \$16,188.00 | (\$107.00) | -0.7\% | \$12,74.76 | 25.7\% | \$24,252 |
| 61830.500 .07 | CONTRACT WAGES-GRND MAINT | \$0.00 | \$0.00 | 80.00 | 0.0\% | \$0.00 | 50.00 | 0.0\% | \$0.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 0.0\% | \$0 |
| 61975.500 .07 | EMPLOYEE PHYSICALS/DRUG TESTS | \$0.00 | \$42.00 | (\$42.00) | -100.0\% | \$298.00 | (\$298.00) | -100.0\% | \$164.00 | \$336.00 | ( 5172.00 ) | -51.2\% | \$523.00 | -68.6\% | \$504 |
| 61975.510 .07 | Employee physicalsidrug tests | \$0.00 | \$42.00 | ( $\$ 42.00$ ) | -100.0\% | \$0.00 | \$0.00 | 0.0\% | \$0.00 | \$336.00 | (\$336.00) | -100.0\% | \$85.00 | -100.0\% | \$504 |
| 61990.500 .07 | miscellaneous | 50.00 | \$0.00 | \$0.00 | 0.0\% | \$0.00 | 50.00 | 0.0\% | \$0.00 | \$0.00 | \$0.00 | 0.0\% | 30.00 | 0.0\% | \$0 |
|  | тот | 666.92 | 669.00 | 997.92 | 11.2\% | 73.28 | 593.64 | 13.8\% | 55 | 13,352.00 | \$12,611.55 | 5.9\% | \$175,324.74 | 28.9\% | 5320,028 |

Page 5 of 6


## AIR SERVICE REPORT

# NEWPORT NEWS-WILLIAMSBURG AIRPORT <br> Monthly Report Summary 

February 2022

- We served 11,864 passengers in February 2022
- up by 1,326 from January 2022
- Load factors:
- 71.3\% for American
- Flight Ops (landings \& take offs)
- 4,128


## Total Passengers:

Jan: 10,538
Feb: 11,864
Mar:
Apr:
May:
June:

July:
Aug:
Sep:
Oct:
Nov:

Dec:

NEWPORT NEWS WILLIAMSBURG INTERNATIONAL AIRPORT MONTHLY ACTIVITY REPORT

| Februar 2022 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TOTAL PAX | Feb-22 | Feb-21 | \% CHG | $\begin{gathered} \text { MKT SHR } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { MKT SHR } \\ 2021 \end{gathered}$ | Total <br> Seats <br> Avail. | TotalEnpl \& Depl | Load <br> Factor |
| (enpl. + depl.) |  |  |  |  |  |  |  |  |
| American | 11,864 | 6,697 | 77.2\% | 100.0\% | 98.8\% | 16,629 | 11,864 | 71.3\% |
| Charter | 0 | 78 | -100.0\% | 0.0\% | 1.2\% |  |  |  |
| TOTAL | 11,864 | 6,775 | 75.1\% | 100.0\% | 100.0\% |  |  |  |
| YOY PAX | 3/21-2/22 | 3/20-2/21 | \% CHG | $\begin{gathered} \text { MKT SHR } \\ 2022 \end{gathered}$ | $\begin{gathered} \text { MKT SHR } \\ 2021 \end{gathered}$ |  |  |  |
| American | 182,504 | 100,792 | 81.1\% | 99.2\% | 98.7\% |  |  |  |
| Charter | 1,530 | 1,277 | 19.8\% | 0.8\% | 1.3\% |  |  |  |
| TOTAL | 184,034 | 102,069 | 80.3\% | 100.0\% | 100.0\% |  |  |  |
| YTD PAX | 2022 YTD | 2021 YTD | \% CHG | $\begin{gathered} \text { MKT SHR } \\ 2022 \\ \hline \end{gathered}$ | $\begin{gathered} \text { MKT SHR } \\ 2021 \\ \hline \end{gathered}$ | Total Seat Available YTD $\qquad$ |  |  |
| American | 22,402 | 13,471 | 66.3\% | 100.0\% | 98.9\% | 212,598 |  |  |
| Charter | 0 | 155 | -100.0\% | 0.0\% | 1.1\% |  |  |  |
| TOTAL | 22,402 | 13,626 | 64.4\% | 100.0\% | 100.0\% | \#REF! |  |  |
| FLIGHT OPS | Feb-22 | Feb-21 | 12 Months <br> To-Date <br> 2022 | 12 Months <br> To-Date <br> 2021 | YOY <br> \% CHANGE |  |  |  |
| GA | 2,904 | 1,281 | 37,320 | 18,416 | 102.6\% |  |  |  |
| Air Carrier | 486 | 416 | 6,982 | 5,530 | 26.3\% |  |  |  |
| Itinerant Mil | 452 | 622 | 7,273 | 6,550 | 11.0\% |  |  |  |
| Local Mil | 286 | 526 | 5,728 | 6,645 | -13.8\% |  |  |  |
| TOTAL | 4,128 | 2,845 | 57,303 | 37,141 | 54.3\% |  |  |  |

## RESOLUTION(S)

# PENINSULA AIRPORT COMMISSION 

# RESOLUTION 22-016 REGARDING PURCHASE AND SALE AGREEMENT <br> WITH CITY OF NEWPORT NEWS (DOG HEAD PARCEL) 

March 24, 2022

WHEREAS, the Peninsula Airport Commission (the "Commission") is a political subdivision of the Commonwealth of Virginia, created pursuant to Chapter 22 of the Acts of the General Assembly of the Commonwealth of Virginia of 1946, as amended, and owns and operates Newport News - Williamsburg International Airport (the "Airport");

WHEREAS, the City of Newport News, Virginia (the "City"), through its Waterworks Department, seeks to acquire surplus property owned by the Commission and located within the Hardwood Mill Reservoir watershed for watershed protection and conservation purposes;

WHEREAS, the City and the Commission are party to that certain non-binding Memorandum of Understanding (the "MOU"), effective February 9, 2021, concerning the purchase and sale of that certain approximately 197.7 acres of surplus real property owned by the Commission in York County, Virginia, consisting of portions of those parcels located at 108 Elm Drive (GPIN Q06c-2430-0074) and 420 Oriana Road (GPIN Q06d-3377-0827) (the "Property");

WHEREAS, pursuant to the terms of the MOU, there has been prepared the form of a purchase and sale agreement between the Commission and the City (the "Purchase and Sale Agreement") with respect to the sale of the Property, and such Purchase and Sale Agreement has been reviewed by the Real Estate Committee and presented at this meeting;

WHEREAS, pursuant to the various assurance obligations of the Commission and conditions incident to required approvals from the Federal Aviation Administration and the Department of Aviation, the Commission and the City have prepared a deed of conveyance of the Property (the "Deed") and a declaration of restrictive covenants (the "Declarations") to be recorded at settlement of the transaction contemplated by the Purchase and Sale Agreement; and

WHEREAS, the Comissioners of the Peninsula Airport Commission, after mature deliberation and upon the recommendation of the Real Estate Committee, desire to approve the Declarations, Deed and the Purchase and Sale Agreement with the City and their execution and delivery on behalf of the Commission;

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE PENINSULA AIRPORT COMMISSION THAT:

1. The sale of the Property to the City upon the terms and conditions set forth in the Purchase and Sale Agreement, including any and all reservations of rights, covenants, easements and restrictions set forth in the Deed and Declarations attached thereto, together with any required approvals from the Federal Aviation Administration and the Department of Aviation, is hereby approved. The Purchase and Sale Agreement, Deed
and Declarations, in substantially the form each is submitted to this meeting, are hereby approved with such changes, insertions or omissions as may be acceptable to the Commission and approved by the Chairman or Vice Chairman, either of whom may act, upon advice of counsel to the Commission, which approval shall be evidenced conclusively by the execution and delivery of the Purchase and Sale Agreement, Declarations and Deed. The Chairman and the Vice-Chairman, either of whom may act, are authorized and directed to execute and deliver on behalf of the Commission the Purchase and Sale Agreement, Declarations, Deed and such additional or ancillary certificates, instruments, documents or agreements and to take such further acts or actions as the Chairman or Vice Chairman, either of whom may act, may deem in the best interest of the Commission and necessary or desirable to consummate the transactions contemplated by these resolutions.
2. This Resolution shall take effect immediately.
