

Peninsula Airport Commission Board of Commissioners Meeting Packet

Jay Joseph, Chair

Michael Giardino, C.M., Executive Director

Thursday, June 23, 2022

8:00 a.m.

Commission Room

900 Bland Blvd

Newport News, VA 23602

AGENDAS

Newport News Williamsburg Airport

PENINSULA AIRPORT COMMISSION

COMMITTEE AGENDA

PLANNING & DEVELOPMENT COMMITTEE

Date: June 21, 2022

Time: 4:00 pm

- 1) Call to Order
- 2) New Business
 - a) Aero Simple demonstration by Rob Gay
- 3) Old Business
 - a) Aery Update
 - b) Land Release Update
 - c) Mobile Home Park Update
 - d) Master Plan Consultant Selection Update

- 4) Closed session:

In accordance with Virginia Code 2.2-3711. A. 5. For the discussion concerning a prospective business or industry or the expansion of an existing business industry where no previous announcement has been made of the business' or industry's interest or expanding its facilities in the community.

- 5) Adjourn

PENINSULA AIRPORT COMMISSION

REGULAR MEETING AGENDA

Date: June 23, 2022

Time: 8:00 a.m.

Location: Commission Room

- 1) Call to Order
- 2) Approval of Minutes from April 28, 2022
 - a) May meeting cancelled due to lack of quorum
- 3) Read Instructions for Public Comment
- 4) Public Comment
- 5) Committee Reports
 - a) Finance & Audit Committee – did not meet
 - b) Planning & Development Committee
 - c) Governance Committee – did not meet
 - d) Marketing & Public Relations Committee – did not meet
- 6) Staff Reports
 - a) Aero Simple demonstration by Rob Gay
 - b) Budget adoption
 - c) Rubber and paint removal on runway
 - d) Right of first refusal – see exhibit 4 for Executive Summary
 - e) Master agreement
- 7) Old Business
 - a) Airport One marketing update – Steve Romme
- 8) New Business
 - a) Master Agreement for Accepting State Aviation Funding
- 9) Read instructions for closed session
- 10) Closed Session
 - a) Discussion concerning prospective businesses
 - i. Real Estate
 - ii. Air Service

2.2-3711. A. 5. Discussion concerning a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community.

11) Adjourn

MINUTES

Peninsula Airport Commission

Board of Commissioners Meeting Minutes

April 28, 2022, 8:00 a.m.

Commissioners in Attendance:

Chair, James “Jay” Joseph

Vice Chair, Rob Coleman

Treasurer, Thomas Herbert

Secretary, Lindsey Smith

Assistant Secretary, Brian Kelly

Staff members in Attendance:

Executive Director, Michael Giardino

Deputy Director, John Borden

Business Development Manager, Chris Walton

Executive Assistant, Jamie O’Brien

Chief Finance Officer, Mark Adams

Counsel, L. Scott Seymour

Facilities Manager, Bill LaManque

Public Officials Present:

Ralph “Bo” Clayton, Newport News Assistant City Manager

Public Attendees:

No public attendees

Chairman Joseph called the meeting to order at 8:00 a.m.

Minutes. Chairman Joseph asked if anyone had any changes for the minutes. Chairman asked legal counsel if results of roll call votes for closed sessions need to be recorded in the minutes. Mr. Seymour stated in the affirmative. Chairman requested the March 24, 2022 minutes reflect the results of the roll call votes. Commissioner Herbert moved to accept the March 24, 2022, meeting minutes with the change of recording roll call votes. Vice Chair Coleman seconded. **Voice vote by roll call was taken and the minutes passed. 5-0**

Public Comment. None

Mr. Herbert provided the Finance Committee Report:

- March financial were routine with one exception
- \$1.4 million CRSSA Grant received
- Airfield receipts under budget due to lack of passenger traffic
- Fuel revenue is up due to increase fuel prices
- Terminal revenue is up also due to increased prices
- Landside categories are under budget because of reduced enplanements
- Property rental income is up due to mobile home park tenants bringing their accounts current and increase from some lease agreements
- At year end, PAC expects to be in line with budget
- Terminal utilities are over budget reflective of increase in utility rates

- Parking lot expenses are over budget due to implementation of new parking lot system
- Trailer park expenses are over budget for repairs and maintenance because of water leaks
- Communication costs are up because of installation of new Flight Information Displays (FIDS). Some of these costs will be reimbursed by the State
- Legal expenses are up mostly due to land transfers that are pending. Some of those costs will be reimbursed by the city of Newport News when the Dog Head parcel closes
- Take PHFlight Café costs are over budget because of increased cost of supplies

Mr. Giardino was asked if he would like to add anything additional to the discussion of March's finances. Mr. Giardino stated he had nothing to add until he presents the FY23 budget later in the agenda.

Mr. Joseph provided the Planning & Development Committee Report:

- Aery financing update. Still no resolution on landlord consent and we are approaching the expiration of the 30 day extension of the financing contingency. Chairman asked for status from legal counsel. Mr. Seymour responded that multiple conversations have transpired between legal counsel and the lender. The lender understands the terms. The lender's legal counsel is reviewing the final paragraph of the landlord consent. (Note – lender's counsel has had the landlord consent for about a week.) PAC legal counsel received a request to offer an additional 30 day extension and an offer to pick up some of PAC's legal expenses. Memorandum of Lease (MOL) is drafted and ready to be delivered but we will not deliver until the extension is in place. Mr. Giardino and PAC Board of Commissioners to decide what fees are to be collected. Chairman asked Mr. Seymour what we have incurred in legal fees and what Mr. Seymour recommends we request for reimbursement of said fees. Mr. Seymour recommends \$15,000 for legal fees regarding the extensions from December 2021 forward, and all legal fees going forward. Aery is 8 months into the lease and not closed on the final documents. Mr. Giardino has authority under the General Provisions, to execute short-term agreements so he can act on the extension without a resolution from the Board of Commissioners. Ms. Smith requested a vote from the Board of Commission. She moved "To allow Aery to extend for another 30 days past April 30, 2022, contingent upon their agreement to reimburse the PAC for legal fees associated with the over-negotiation of the landlord consent, in the amount of \$15,000 plus legal fees going forward." The motion was seconded by Mr. Coleman. A vote by voice was taken. Mr. Joseph – Yes, Mr. Coleman – Yes, Mr. Herbert – Yes, Mr. Kelly – Yes, Ms. Smith – Yes. The motion passed unanimously.

*Footnote – Mr. Joseph stated that PAC has been very responsive and offered very quick turn-around on documents and communication. Mr. Seymour remarked that Aery representatives have not been very transparent. SBA has not yet approved the loan. If the negotiations do not close within 30 days, Mr. Joseph requires a substantially higher-level communication of explanation before any further consideration takes place.

- Dog Head/Waterworks parcel is expected to close by August 31, 2022. Plats are in York County awaiting approval.
- McMurren parcel is awaiting inclusion of height restrictions in the agreement.
- Habersham parcel – pending FAA land release.
- Two contacts received by Chairman Joseph this week.
 - One was regarding leasing the Ferguson warehouse. Ferguson is not vacating but are on a month-to-month lease. Lease needs to be reviewed and adjust rent in line with the market and also inspect the inside of the building.
 - Second call regarding a pending sale of a pending property at 12660 McManus Blvd. where we have the right of first refusal. First question is are we interested in buying the property back? Second question is how many other properties are out there for which we have first right of

refusal? How many have been sold without PAC being notified? Per Mr. Seymour, we need to pull the deeds. Mr. Giardino says the land is compatible use but not in any development for the airport but does not recommend purchasing. He suggests we determine what the buyer plans to do with the property and then report back to the Commission with a recommendation.

- Master Plan contractor candidate submissions have been reviewed and tentatively, a vendor has been chosen. Once project scope has been determined and approved by FAA, and contractor has bought in, the Board will take action to approve the Master Plan Architectural and Engineering firm.
- Mobile home park update:
 - Mr. Giardino asked those present to look at budget slide 5 in the budget packet to be reviewed. Noted that it does not include the mobile home park revenue for the fiscal year 2023.
 - In 1988, two bonds were written and included wording to the effect of closing the mobile home park. In 2010, the Executive Director of PAC briefed the Commission and stated, “the mobile home park is losing money.” At that point, that should have triggered action. It is unlawful for PAC to subsidize a concessionaire. The Board tasked the Executive Director to have a plan to close the mobile home park. The Executive Director did not ever report back to the Commission with a plan. Mr. Giardino tasked staff to audit the mobile home park in 2018 and it was found to be deficient in many areas including revenue.
 - Presentation by Bill LaManque (see exhibit one). Sunset Incentive Plan as follows:
 - Letters go to all tenants today via certified mail.
 - Post signs by mailboxes
 - Minimum of 15 social service agencies and school districts in the region have agreed to work together to provide resources and referrals to residents
 - Last day in the mobile home park would be August 28, 2022, so kids would start school in potentially new districts, or at least be moved in to new homes before school starts
 - Resident will be assigned to a particular organization based on their greatest need (disability, Spanish speakers, elderly, unable to drive, pets, financial difficulties, etc.)
 - Excavator on the property now to demolish vacated and unsalvageable homes, scheduled to come back in June
 - Power, water, and sewage will be removed from vacant homes
 - Incentive is:
 - Free rent all Summer
 - Leave by June 1, get \$2,000
 - Leave by July 1, get \$1,000
 - Leave by August 1, get \$500
 - 120 days written notice
 - Mr. Kelly asked what is charged for monthly rent. The answer was \$399-504
 - Most residents will likely be eligible for income-based rent and most tenants will pay less than what they are currently paying
 - Newport News may not be able to absorb all 70 tenants but we are working with neighboring cities to handle displaced tenants
 - Mr. LaManque will be meeting with United Way and all 15 other social service agencies for a “triage” meeting on Monday, May 2, 2022
 - Ms. Smith questioned if Mr. Giardino would be communicating with neighboring city managers before the letters to tenants are mailed. Mr. Giardino agreed to communicate with them immediately.
 - Ms. Smith stated she had spoke with Steve Kast, CEO of United Way who praised Bill LaManque for being so proactive in setting up resources to assist tenants. Ms. Smith thanked Mr.

LaManque. United Way is bolstering staff to handle influx of activity from the mobile home park tenants. Mr. LaManque stated United Way has been extremely helpful.

- Tentatively, there will be two or three different dates when we host the agencies at the mobile home park for residents to meet face-to-face with the agencies for assistance.
- All tenants will receive a list of agencies with phone numbers so they can contact the agencies themselves
- Question from Mr. Coleman – how much will closing the mobile home park cost? Per Mr. LaManque, we budgeted about \$650,000 to clear the neighborhood and demolish all the trailers
- Mr. Giardino directed attention to a chart found in capital budget handout distributed before the meeting. The chart is called “Drainage third runway under fiscal year 23.” The mobile home park is severely impacted by the drainage issues and is also in the runway safety area and runway protection zone for the third runway. The \$650,000 budgeted item for the mobile home park includes resolving the drainage problem on the airfield that cannot be addressed while there are mobile homes on the parcel. The drainage issues will be funded by state entitlement money because it is an approved project
- Ms. Smith asked if the \$650,000 includes the incentives. Mr. LaManque answered that it does, but there isn’t a way to forecast how many tenants will leave and when.
- Mr. Giardino noted that the costs for maintenance crews over the years to mitigate flooding will be offset by closing the mobile home park and resolving the drainage issues

Governance committee report:

- Annual report reviewed (see exhibit 2). Will be available on the website and we will send drafts to advocacy groups – Chambers of Commerce, cities, counties, and elected officials
- FY 23 officers – handled by a nominating committee in the past, but this year nominations will be accepted from the floor in May and vote in June
- Executive Director will start scheduling agenda review calls with chairs of committees prior to receiving board packets

Marketing & Public Relations committee report:

- Parking system is almost ready to launch. Staff is making efforts to train colleagues so they are able to help minimize customer confusion
- Committee supports fully engaging marketing to drive traffic through PHF
- 5K on the Runway – sponsorships are being solicited. There is a landing page on the website. There are approximately 160 runners signed up and there is potential for 600-1000 runners

Staff Reports:

- Budget brief presented by Mr. Giardino (exhibit 3)
 - PHF paused marketing in December resulting in a 54% load factor in January. When marketing dollars were increased, the load factors became 87%
 - Fiscal year begins July 1, 2023
 - There will be about a 2-million-dollar budget gap. The plan is to fill that gap with cash capital. American Rescue Plan funds are still in reserve. PHF will run out of cash in 2 years if current circumstances remain in place
 - Mr. Giardino stated that by December, if we are still operating with a 2-million-dollar deficit by December 2022, we need to re-think how to run the airport and Mr. Giardino will have a plan to present, as the current situation is unsustainable. He is continuing to recruit more air service

- There is still an on-going pilot shortage, reduced flights because of Covid-19, leisure is still out-performing business travel, fuel costs are rising. We need to focus on getting ultra-low-cost carriers to fly through PHF
- PHF is one of the hardest hit airports in the country
- American Airlines suspended flights from PHF to Philadelphia through August 16 and has now extended the suspension through November 2. This is caused by regional pilot shortage. This is industry wide. Southwest, Jet-Blue, etc. are experiencing the same issue of pilot shortage
- PHF is running on reduced staffing numbers in order to defray budget shortfall
- Revenue mix is about the same as FY22
- Mobile home park revenue is decreased and will be eliminated in FY23
- Rental cars continue to generate a large proportion of airport income and with the addition of Hertz/Dollar, it will rise even more
- On the expense side, personnel and benefits is the largest percentage of expenses
- Once the mobile home park is closed, we expect a lot of expenses to diminish
- We project 114,000 enplanements in FY23. We do expect to get Philadelphia flights back (two flights a day) after November 2, and have two remain-overnights which are charged a fee
- We cannot sustain the current airline rates we are charging at the current number of enplanements. Rates have not been raised since 2019.
- 151,000 enplanements is the break-even target for the budget
- If we added 300 passengers a week, it would generate an estimated \$150,000 in revenue in parking and passenger facility charges
- When we improve the facilities, it may improve expenses on the utilities, making us more economical
- \$1.7 million is received from the federal government, the Commonwealth gives us \$2 million and airport improvement grants equate to \$2 million a year
- We applied for \$10.5 million from the Bipartisan Infrastructure Law grant. We should be able to get some money but not likely the full amount. Hopefully we will get enough to get a new roof
- We applied for a RAISE grant for airport roads project and a connection to the rail station being built nearby. Our plan is to do a proof-of-concept between the new rail station and the airport. We put in for two electric busses
- We applied for \$5 million from Congressman Bobby Scott's appropriation money. The plan is for capital projects
- In total, we applied for three grants totaling \$25 million in just a couple of weeks
- FAA sent notice that they have additional funds for disbursement and we are applying for that as well
- The capital plan is for \$193 million over the next seven years
- Taxiway Alpha improvement project is completed
- Passenger facility charge #6 is still in progress for GA ramp and terminal rehab
- Parking Access Revenue Control System will go live very soon

Old Business:

- Covered in committee meeting recap

New Business:

- To be covered in closed session

Mr. Joseph asked to hold questions regarding the budget until after the closed session in respect for Mr. Coleman needing to leave early.

Mr. Seymour read the following:

Mr. Joseph asked for a motion from the Commissioners of the Peninsula Airport Commission to convene in a closed meeting pursuant to Virginia Code Sections 2.2-3711(A) (5) for the following purpose:

(5) Discussion concerning a prospective business or industry or the expansion of an existing business or industry where no previous announcement has been made of the business' or industry's interest in locating or expanding its facilities in the community (regarding expansion of aviation services where no previous announcement has been made).

Mr. Herbert made the motion which was seconded by Mr. Kelly. A vote by roll call was taken. Results as follows: Mr. Joseph – Yes, Mr. Coleman – Yes, Mr. Herbert – Yes, Mr. Kelly – Yes, Ms. Smith – Yes. Motion passed unanimously and closed session began at 9:02 am.

Mr. Kelly made the following motion in an open meeting to conclude the closed meeting and return to the open meeting which was seconded by Mr. Herbert:

I move to conclude the closed session meeting and return to the open meeting and that prior to a roll call vote, the Commissioners of the Peninsula Airport Commission shall certify that to the best of their knowledge (i) only such public business matters lawfully exempted from open meeting requirements under the Virginia Freedom of Information Act, and (ii) only such public business matters as were identified in the motion by which the closed meeting was convened, were heard, discussed or considered in the meeting by the members of the Commission.

Any member of the Commission who believes that there was a departure from the requirements just stated must so state prior to the roll call vote and indicate the substance of the departure that, in such Commissioner's judgment has taken place.

A roll call vote was taken: Mr. Joseph – Yes, Mr. Coleman – Yes, Mr. Herbert – Yes, Ms. Smith – Yes, Mr. Kelly – Yes. Motion passed unanimously and the meeting was returned to open session at 9:56 am.

Mr. Giardino continued with a staff update as follows:

- Part 139 inspection was completed and the airport passed
 - Operations Manager Shaun Kelly left to become a Deputy Director at Brownsville Airport in Texas. Rob Gay has stepped up as Operations Manager.

Mr. Joseph adjourned the meeting at 10:02 a.m.

EXHIBITS

Newport News Williamsburg Airport

| Date | Assignments/Tasks |
|--------|--|
| April | Announcement <ul style="list-style-type: none">• letters sent via certified mail.• posted near mailboxes and payment drop box. |
| May | "Triage" Meeting <ul style="list-style-type: none">• United Way• City of Newport News Dept. Of Human Services• Newport News Redevelopment Housing Authority• Peninsula Agency on Aging• The Salvation Army• Other (local charities, organizations, and school districts) <p>Tenants will be assigned to specific agencies based on specific needs (elderly, children, pets, ESL, transportation issues, etc...)</p> <p>Power, water, sewage removed from vacant homes</p> |
| June | Power, water, sewage removed from vacant homes |
| July | Demolition resumes |
| August | Last day for all tenants who choose to participate in incentive program |



Newport News
Williamsburg Airport

2021 Annual Report



Easy going.

NEWPORT NEWS WILLIAMSBURG
INTERNATIONAL AIRPORT

Core Values

Integrity

We always strive to do the right thing.

Enjoyment

We bring a constant sense of optimism and fun to a dynamic workplace.

Customer Focused

We strive to understand our customers and give them our best efforts. The customer is at the center of everything we do.

Teamwork

We work to bring our passions and expertise together to make the airport the best it can be.

Commitment

We earn trust by living up to our commitments and make decisions that are in the best interest of our airport, our customers, and our community.

Respect

We value the talent, the time, and the attentions of everyone with whom we work.

Innovation

We always push to be better. We constantly search for better solutions and ways of doing things.



Chair Message

JAY JOSEPH

Chair, Peninsula Airport Commission

Calendar year 2021 saw distinct highs and lows. We enjoyed Governor Northam's visit to announce the largest private investment in the history of the airport and we celebrated the award of the first federal air service development grant in over a decade. But we also suffered through historically low commercial air service as the effects of COVID-19 and airline equipment and staffing shortages persisted. We will continue in 2022 to pursue the long game of commercial air service development with our outstanding staff, incredible location in the middle of a prosperous and populous region, and superb facilities.

Executive Director Message

"I would like to thank the Peninsula Airport Commission for their guidance and leadership in these unprecedented times. My gratitude also goes to our amazing employees, partners, and tenants as we have navigated through many tough challenges in 2021.

2021 has brought some great news as well, with the award of over \$847,000 from the Small Community Air Service Development Program, and the largest private investment in the history of Newport News Williamsburg International Airport.

Our airport serves a supportive community and we look forward to a bright future assisting our friends and neighbors and offering convenient, fast, and enjoyable air service through Newport News Williamsburg International Airport. It's Easy Going."



MICHAEL GIARDINO

Executive Director,

*Newport News Williamsburg
International Airport*

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Board of
Commissioners



Economic Impact

of Newport News Williamsburg
International Airport

In addition to the employment, payroll, and economic impact of the existing operation of **PHF**, the airport also generates significant tax revenue for the City of Newport News, surrounding communities, and the Commonwealth of Virginia.

Employment
1,388

Payroll
\$52.7 Million

Economic Output
\$158.7 Million

Employment
1,525

Payroll
\$56.3 Million

Economic Output
\$166.8 Million

Employment
1,479

Payroll
\$70.4 Million

Economic Output
\$185.9 Million

Tax Revenue Generated as a Result of **PHF**

Highlights the estimated tax revenue at the **county**, **sub county**, and **state level** generated by airport operations, capital improvements, and visitor spending at **PHF**.

On-Airport
\$2.2 Million

Capital Improvements
\$0.05 Million

Visitor Spending
\$1.0 Million

Total
\$3.2 Million

On-Airport
\$3.4 Million

Capital Improvements
\$0.1 Million

Visitor Spending
\$1.5 Million

Total
\$5.0 Million

On-Airport
\$3.6 Million

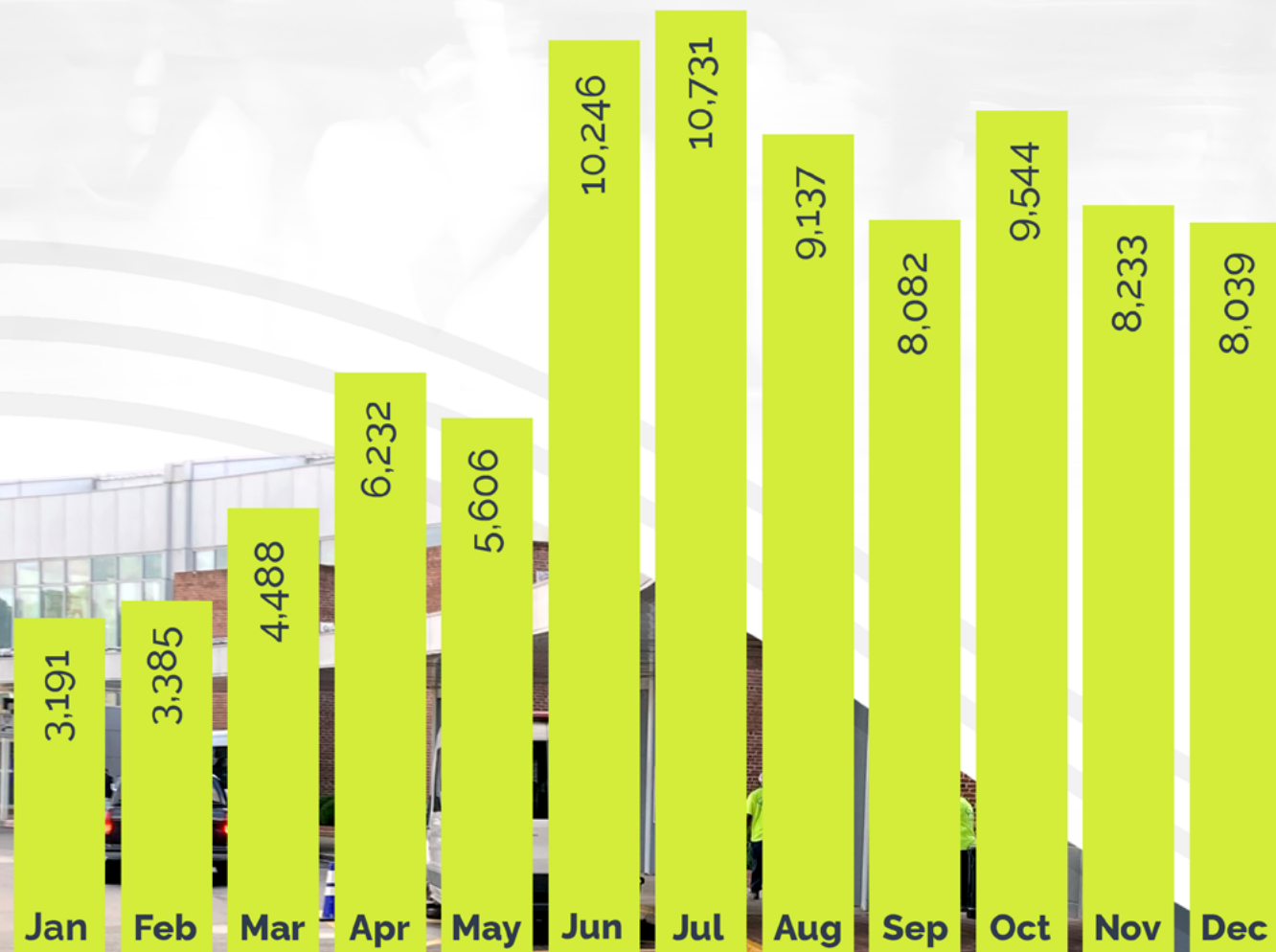
Capital Improvements
\$0.1 Million

Visitor Spending
\$1.5 Million

Total
\$5.2 Million

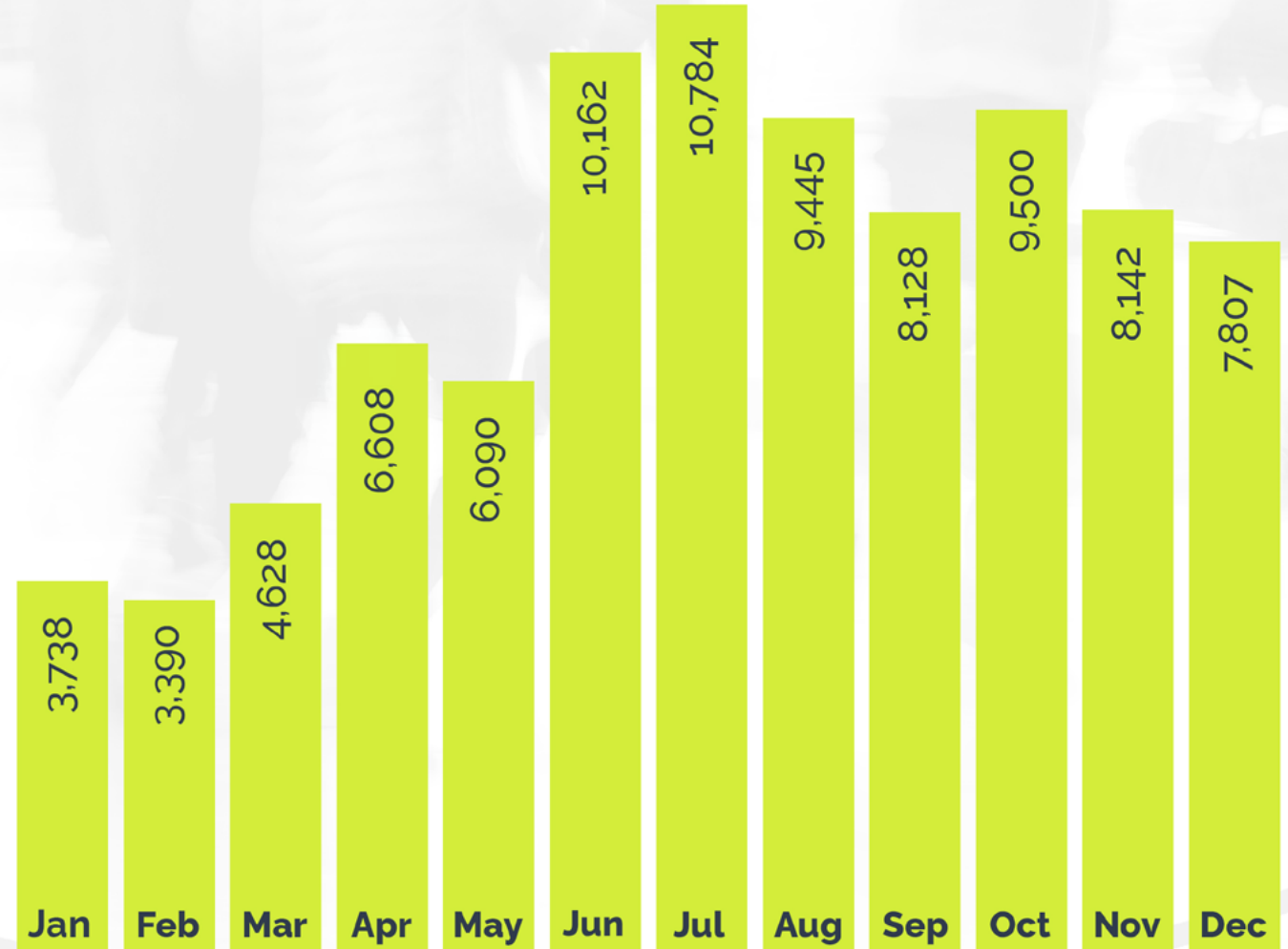
Passenger Traffic

Enplanements



Passenger Traffic

Deplanements



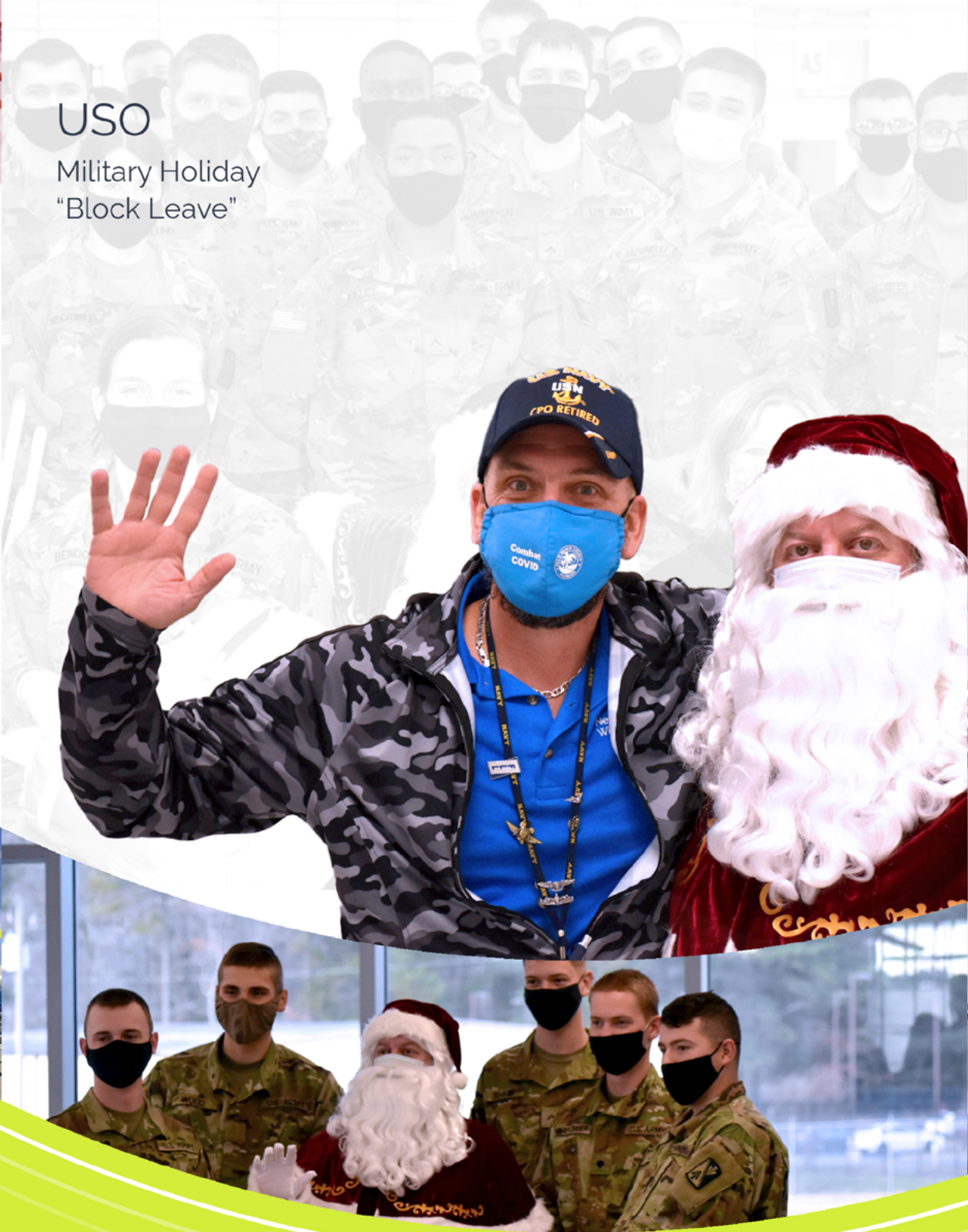
Chamber Of
Commerce
State of the Region Event
October 2021



SCASDP
Grant
40 Letters of
support from our
community &
bussiness leaders



USO
Military Holiday
"Block Leave"



Airport
Officer
Recognition
Life-saving Event



Community Involvement



Community Involvement

Continued

Travel Agent Breakfast

Newport News Williamsburg Airport hosted a breakfast meeting for local travel agents. Airport Director Michael Giardino discussed the impact of Covid-19 on travel and the state of the airport. All the agents in attendance expressed their support for the airport and potential new air service. The meeting was a great success.

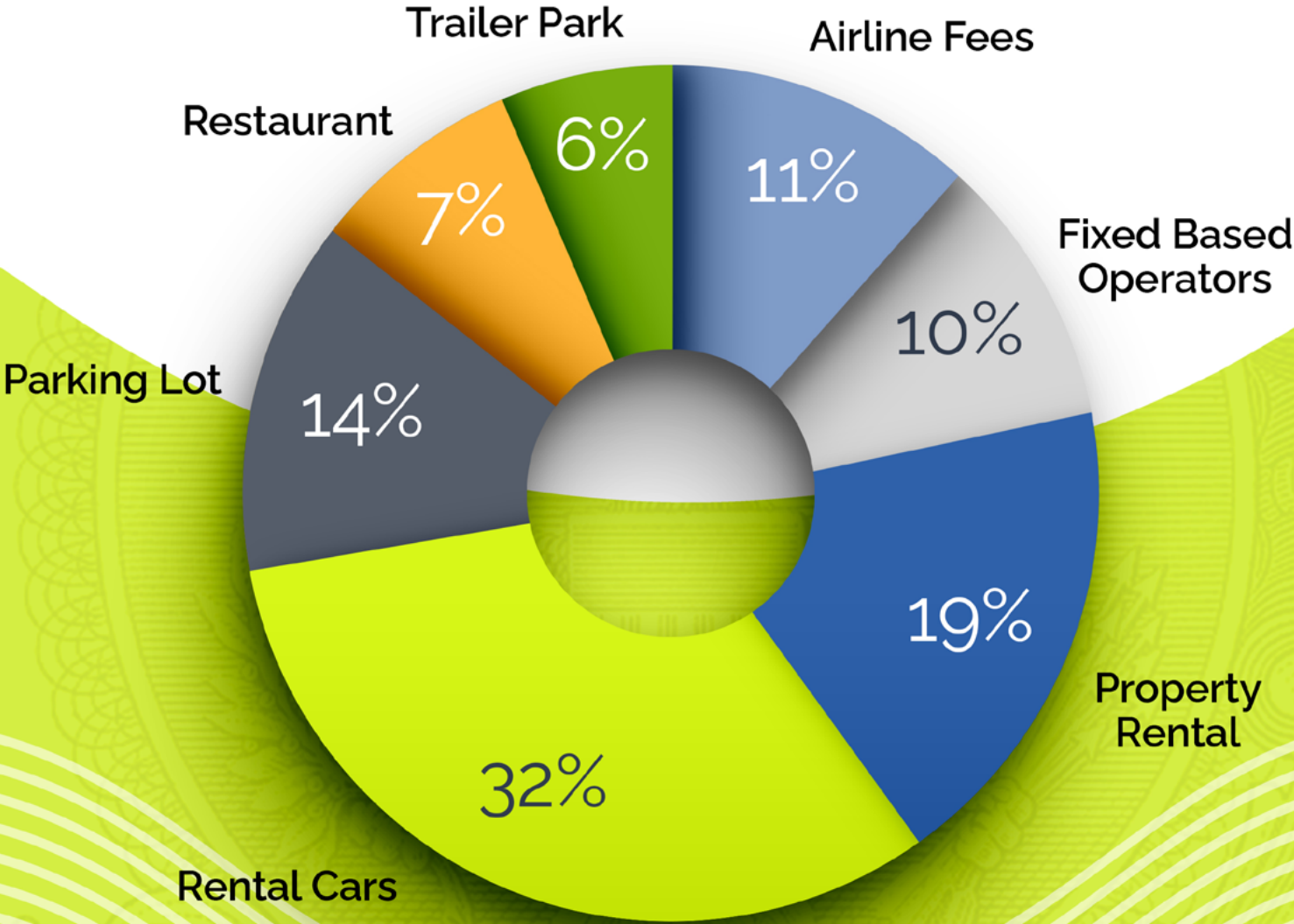


Virginia Peninsula Chamber of Commerce Military Advisory Council

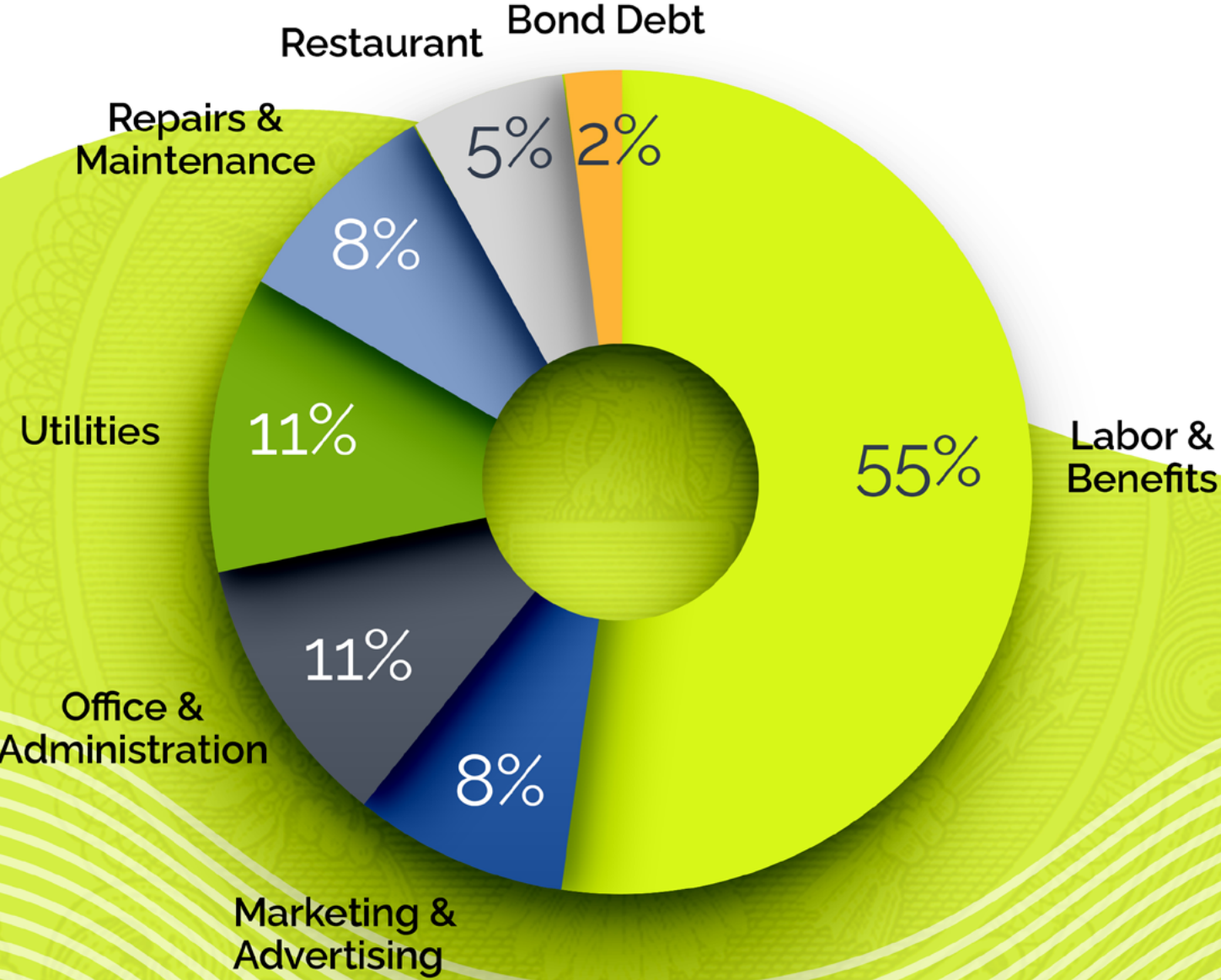
The Military Advisory Council is made up of base commanders of the local bases, veteran groups that assist with work force development, local hospital representatives as well as other important groups that help the bases and the military. The Peninsula Airport Commission's role is to apprise them of any developments at the airport that might have an impact on the local area and/or military.



Our Revenue



Our Expenses



Accomplishments

\$847,000 Grant

Small Community Air Service Development Program (SCASDP)

Newport News Williamsburg Airport was selected by the United States Department of Transportation to receive an award of \$847,646 for commercial air service recruitment and marketing. The grant application proposed an economic development project to fund a minimum revenue guarantee and marketing expenses to recruit, initiate and support new daily service. As part of the grant package, over 40 letters of support from community leaders and government agencies were received and submitted.

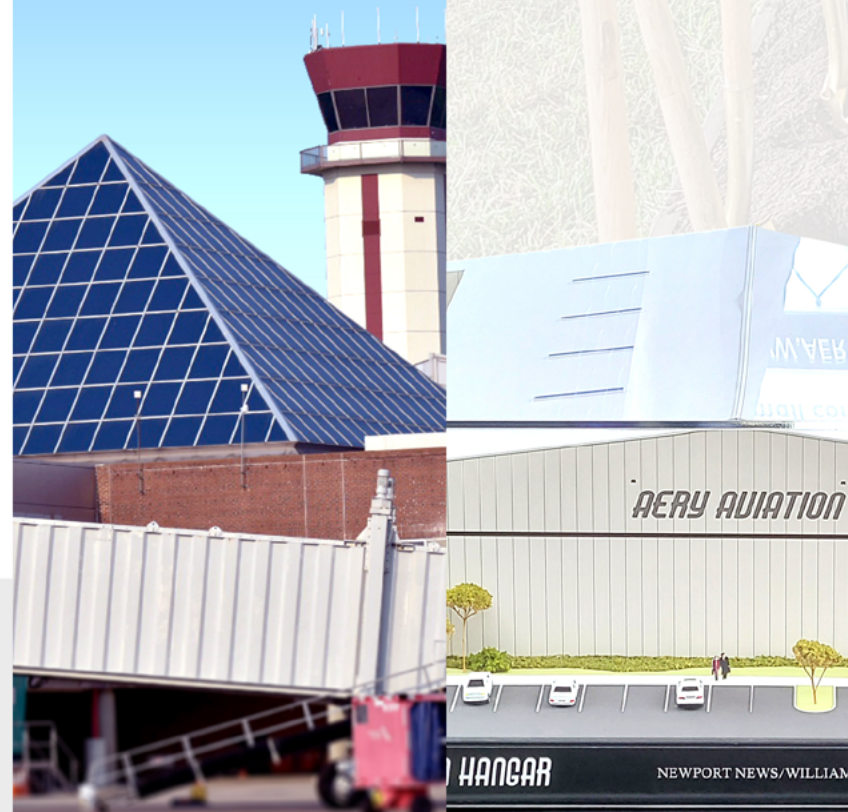


\$36 Million

in capital improvements to include the largest private investment in airport history

State of the Region Event

Hosted a pandemic-conscious Chamber of Commerce State of the Region Event in an **open hangar** for **over 350 people**



Accomplishments

Continued

Hosted a
President
Visit in
May 2021

Hosted a
Vice President
Visit in
Sep 2021

Second home to
Air Force
One & Air
Force Two

Sustained
operations
throughout the
worst
pandemic
in the
history
of the
United States

Completed a
\$5.5 Million
Taxiway
Project

Low-cost
structure
resulting in the
lowest
cost per
passenger
charged to
airlines
in the region

Future Vision

New Passenger Experience

New passion,
improved terminal

Faster, easier,
more
enjoyable

As Newport News Williamsburg Airport looks to the future, we have identified over \$193M in capital improvement and passenger experience requirements. The Commission is aggressively competing for Bipartisan Infrastructure Law (BIL) and other grants to address aging infrastructure, garner new air service, and modernize the airport to be more efficient, environmentally friendly, and to meet the travel demands of the community. We are working hard to build a vision of an inclusive airport that is on the cutting edge for accessibility, serves our community equitably, and is a modern, resilient, sustainable infrastructure.

Board of Commissioners

Peninsula Airport Commission



**JAY
JOSEPH**
Chairman



**ROB
COLEMAN**
Vice Chairman



**TOM
HERBERT**
Treasurer



**SHARON
SCOTT**
Assistant Treasurer



**LINDSEY
SMITH**
Secretary



**COL. BRIAN
KELLY**
USAF, RETIRED
Assistant Secretary



Easy going.

Fiscal Year 2023 Budget

Peninsula Airport Commission

APRIL
2022



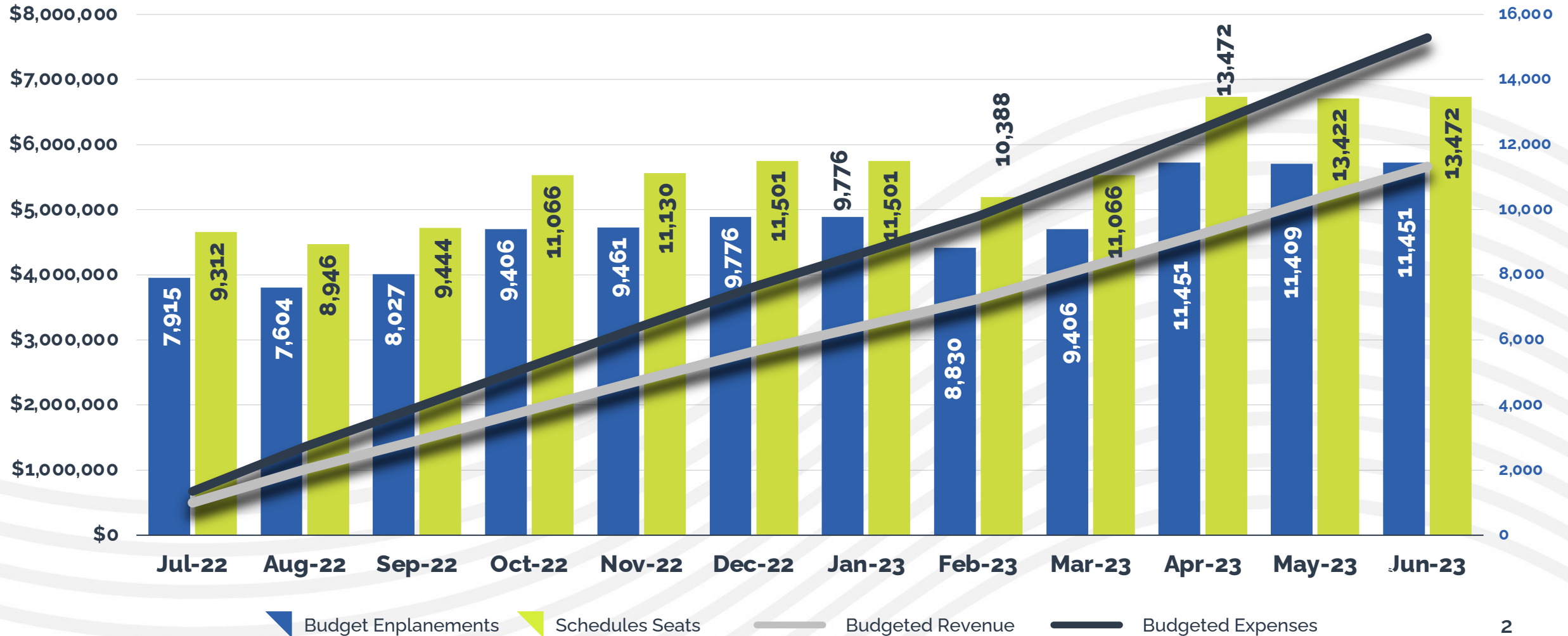


Budget Cycle

| EVENT | DAYS BEFORE/AFTER FY | FY 22 | NOTES |
|--|----------------------|---------------------|--|
| Budget to participating political subdivisions (per Acts of Assembly 1946) | -135 | February 15, 2022 | N/A |
| Performance Modeling | -120 | February 1, 2022 | Projected Enplanements/Revenue per Enplanement |
| Meet with Department | -90 | March 1, 2022 | Line-item Budgeting |
| Present to PAC | -60 | April 25 & 28, 2022 | Finance & Audit Committee and Regular PAC |
| Adopt Budget | -30 | May 26, 2022 | Annual Meeting |
| FY Begins | 0 | July 1, 2022 | |
| Previous FY Audit Complete | +120 | October 21, 2022 | |



Fiscal year 2023 budget





Conditions



- Airline recovery remains uncertain
- Leisure is outperforming business
- **PHF** remains one of the hardest hit airports due to pandemic
 - American suspended **PHL** *April 2022 – November 2022*
- Crew shortage is the primary reason for service reductions.
- Fuel prices will impact airlines and passengers



Requirement

Full Time – 56

Part Time 23

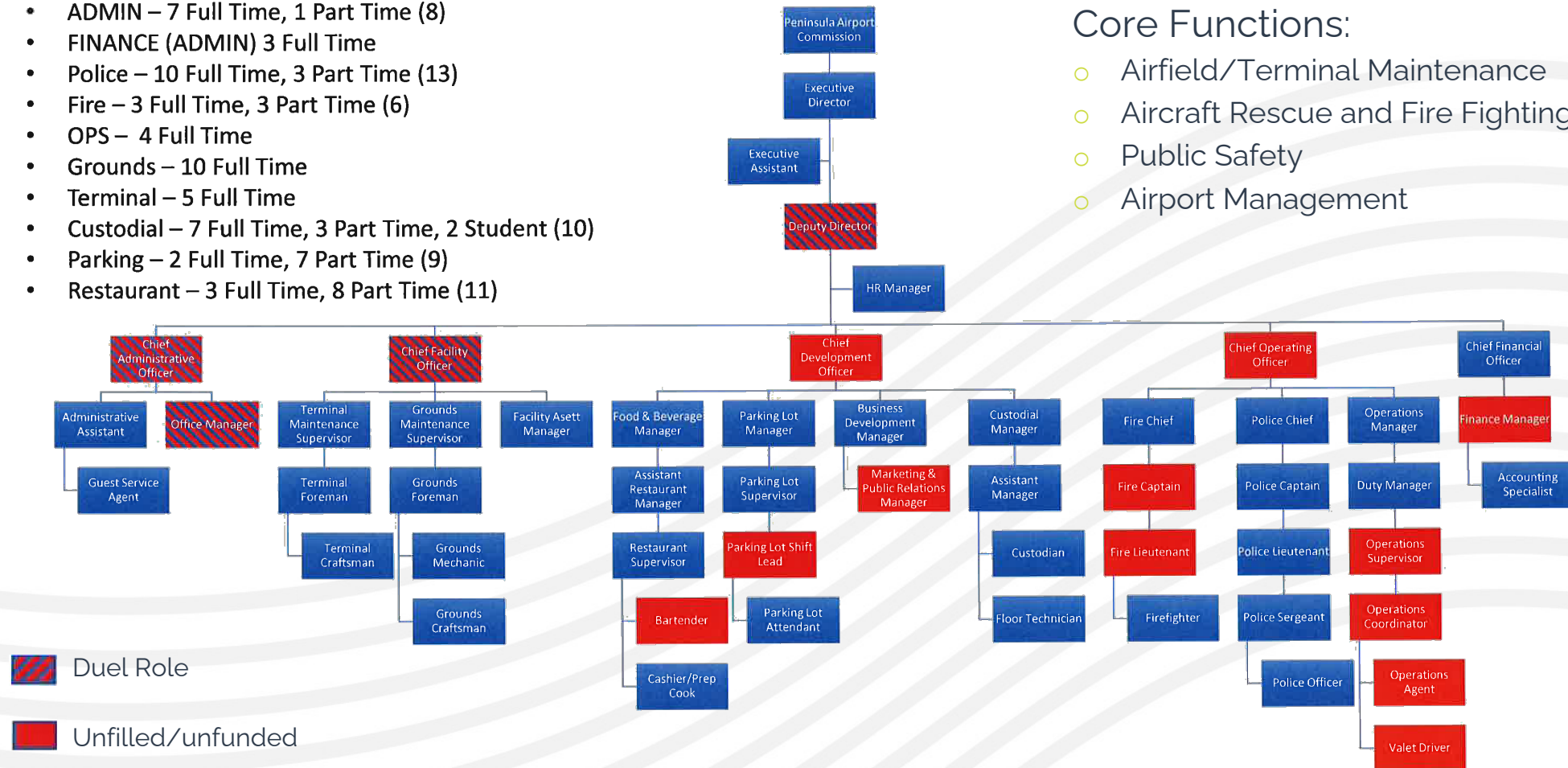
Student – 2



- ADMIN – 7 Full Time, 1 Part Time (8)
- FINANCE (ADMIN) 3 Full Time
- Police – 10 Full Time, 3 Part Time (13)
- Fire – 3 Full Time, 3 Part Time (6)
- OPS – 4 Full Time
- Grounds – 10 Full Time
- Terminal – 5 Full Time
- Custodial – 7 Full Time, 3 Part Time, 2 Student (10)
- Parking – 2 Full Time, 7 Part Time (9)
- Restaurant – 3 Full Time, 8 Part Time (11)

Core Functions:

- Airfield/Terminal Maintenance
- Aircraft Rescue and Fire Fighting (ARFF)
- Public Safety
- Airport Management



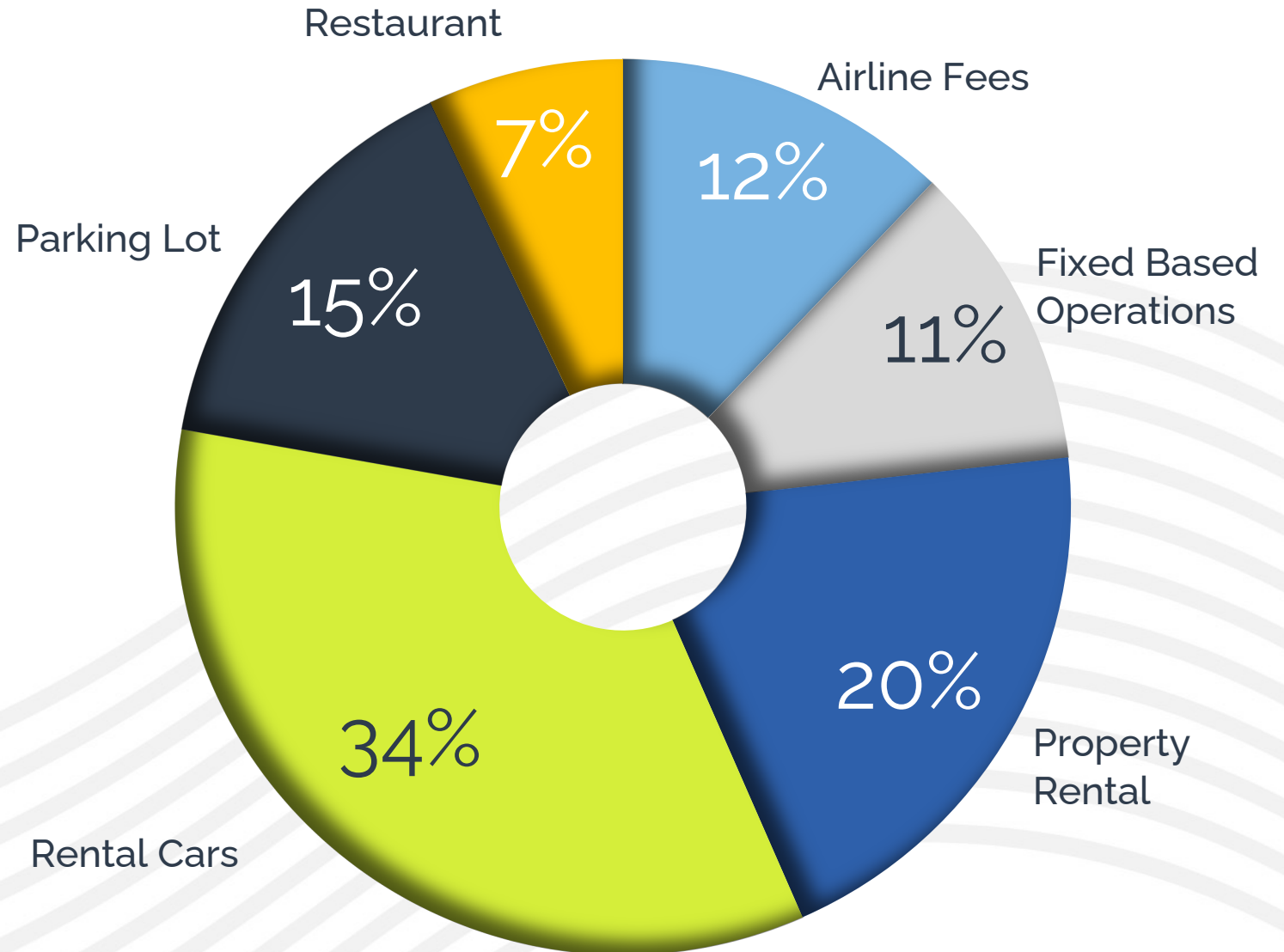


Revenue

Self-Funded by Cost Center

Total Revenue

\$5,652,682

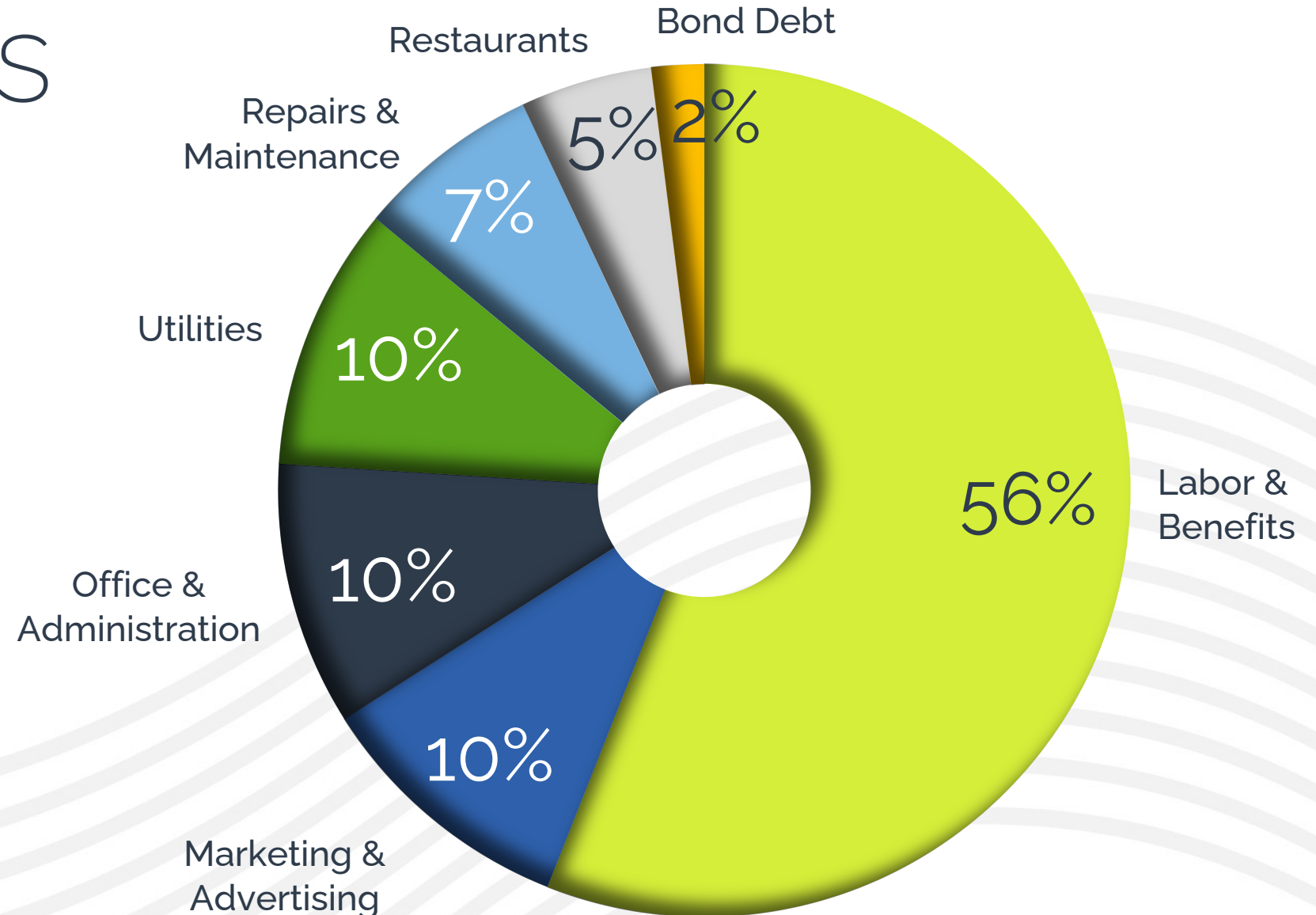




Expenses

Total Expenses

\$7,672,950





Assumptions



- 114,000 Enplanements
 - American Airlines only
 - 5x **CLT**; 2x **PHL** daily; *(Except Jun - Oct)*
2 Remain Overnight *(RON)*
- Freeze Airline Rates and Charges
 - Landing Fee \$1.98 / 1,000 lbs.
 - Terminal \$34 sq. ft *(Exclusive Use)*
 - \$2.40 Per Enplaned Passengers *(Common Use)*
 - Fuel Flowage GA / Charter - \$0.05/gal;
Commercial - \$0.015



Analysis



Breakeven

- Approximately 151,000 enplanements
 - Excludes airline incentives (*SCASD with United etc.*)
 - FY 2020 pace was \$1M budget surplus (*220,000 enplanements Q4 estimated*)

Revenue

- 300 additional enplanements/week = ~ \$150K parking revenue/yr
 - Every additional enplanement increases PFC Capital revenue \$4.39

Expenses

- Savings to be realized in execution of Terminal Building Improvements

Capital

Peninsula Airport Commission





Capital Funding



Airport's Annual Entitlement Allotment

- Federal \$1.7M
- Commonwealth \$2M
- FAA Airport Improvement Grant Allotted *(AIG(A))* \$2M/yr *(5 years)*

BIL and other Competitive Programs

- FAA AIG Competitive *(AIG(C))* \$100M/Yr for 275 airports *(5 years)*
 - FY22 Application - \$10.5M requested
- USDOT RAISE Grant – PAC Intermodal/Road Study \$10M requested
- Community Project Funding – Airport Terminal \$5M requested



Completed and In Work



Airport Improvement Program (*AIP*)

- Taxiway A Shoulders and Lighting Rehabilitation
 - FY 2020 \$5.3M (*100% funded due to CARES Act vs. normal 90%/10%*)

Passenger Facility Charge (*PFC*) 6

- Terminal Rehabilitation
- GA Ramp Rehabilitation (*Design*)

Local

- Parking Access Revenue Control System (*PARCS*)



Seven (7) Year Capital Requirement

(Includes Federal FY22)



\$193M

- Near Term *(Federal FYs 2022 and 2023)*

- PFC 6 Projects - \$3.85M
- Airport Master Plan - \$1M
- Taxiway Delta Design - \$1M
- Old Terminal Demo - \$2.8M
- Drainage - \$650K
- Airport Terminal - \$18M

- Long Term *(Federal FYs 2024-2027)*

- Remaining PFC 6 - \$3M
- Taxiway Delta Construction (two phases) - \$12.5M
- Remaining - \$133M

Fiscal Year 2023 Budget

Peninsula Airport Commission

APRIL
2022



PENINSULA AIRPORT COMMISSION RATES, FEES & CHARGES

FY 2023 (July 1st 2022- June 30th 2023)

This document sets forth the policy under which the Peninsula Airport Commission ("PAC") will establish annual rates, fees and charges at the Newport News/Williamsburg International Airport ("Airport"). The rates, fees and charges provided by this policy shall be charged in addition to any other rates, charges and fees the PAC authorizes or assesses or in any other individual permits, agreements, permits or leases entered into by the PAC and its tenants.

The PAC retains the right to adjust the rates, charges and fees described herein.

Definitions

"Airlines" are each Airline providing regularly scheduled passenger service to and from the Airport and using the Airport Terminal Building to enplane and deplane passengers.

"Signatory" An airline that has entered into a signed agreement to operate commercial air service (passenger/cargo) and or lease space inside the terminal building.

"Non-Signatory" An airline that chooses not to sign an agreement to operate commercial air service (passenger/cargo) and or lease space inside the terminal building. Non-signatory rates will be 150% of the rates, fees and charges.

"Scheduled Airline Type A" An airline offering regular scheduled service operating multiple daily flights to with a minimum of 6 flights per week.

"Scheduled Airline Type B" An airline offering scheduled service operating less than daily flights to a single destination with a minimum of 2 flights per week and no more than 5 flights per week throughout a calendar year.

"Airline Operating and Space Use Agreement" or "Agreement" is the agreement that all airlines must execute to operate at the Newport News-Williamsburg International Airport.

"Certified Maximum Gross Landed Weight" or "CMGLW" is, for any aircraft operated by any of the Airlines, the certified maximum gross landing weight in one thousand pound units of such aircraft as certified by the FAA and as listed in the airline's FAA approved Flight Operations Manual.

"Customer Facility Charge (CFC)" is a charge imposed by the PAC on each rental day of a rental car.

"Enplaned Passengers" are the originating and on-line or off-line transfer passengers of each of the Airlines serving the Airport enplaning at the Terminal Building.

"Exclusive Space" is space assigned to an airline for specific and exclusive use.

"Fiscal Year" is July 1st of any calendar year through June 30th of the next succeeding calendar year.

"Landing Fees" are the Landing Fees calculated by multiplying the Landing Fee Rate determined by the applicable Certified Maximum Gross Landed Weight of Revenue Aircraft Arrivals.

"Non-Exclusive Space" common circulation and operating space that is used by airline personnel and airline passengers.

"Passenger Facility Charge (PFC)" is the charge imposed by the PAC pursuant to 14 CFR Part 158, as amended or supplemented from time to time, or any other substantially similar charge lawfully levied by or on behalf of the PAC pursuant to or permitted by federal law.

"Rates, Fees and Charges" are the rates, fees and charges for any Fiscal Year calculated under this Policy.

"Federal Inspection Service (FIS)" is a facility at PHF used by Customs Border Protection (CBP) to clear international passengers into the United States.

| <u>Description</u> | <u>Rate</u> |
|--|---|
| Exclusive Finished Space Upper and Lower Levels | \$34.00 /sf |
| Exclusive Unfinished Space Upper and Lower Levels | \$24.00/sf |
| Non-Exclusive (Shared) Space (Signatory) | \$2.40/enplaned passenger |
| Non-Exclusive (Shared) Space (Non-signatory) | \$3.60/enplaned passenger |
| FIS | \$3.00/deplaned passenger |
| Jetbridge Use (Signatory) | \$2,000/mo |
| Jetbridge Use (Non-signatory) | \$30/use |
| Landing Fee (Signatory) | \$1.98/1,000 lbs |
| Landing Fee (Non-signatory) | \$2.97/1,000 lbs |
| Overnight Aircraft Parking Fee (RON) | 50% of the landing fee |
| Law Enforcement (TSA Required) (Signatory) | \$0.20/enplaned passenger |
| Law Enforcement (TSA Required) (Non-signatory) | \$1.00/enplaned passenger |
| Communications | \$25.00/phone |
| Trash Disposal | \$50.00 |
| Utilities | \$50.00 |
| Employee Parking Permit | \$35/employee/yr |
| SIDA Access Control ID | \$105/ID (other fees vary - see OPS) |
| AOA Air Operations Area | \$75.00 |
| Passenger Facility Charge (PFC) | \$4.50/enplaned passenger |
| Customer Facility Charge (CFC) | \$4.25/rental day |
| Janitorial Services | Negotiated based on service needs |
| Scheduled Airline Type "A" & "B" Per Flight Charge | Varies based on aircraft use, passengers handled and space occupied |
| Food and Beverage | Rate varies based on gross sales |
| Rental Car | 10% of Gross Revenue |
| Off Airport RAC | 10% of Gross Revenue |
| Rental Car Overflow Parking Space | \$465/mo. |
| Rental Car Exclusive Space Upper Level | \$40.00/sf |
| Retail | Rate varies based on gross sales |
| Vending | 35% of gross sales |

| | |
|---|---|
| Off Airport Parking | 10% of gross revenue |
| FBO Concession | 2% of gross sales or flat fee (negotiated) |
| Fuel Flowage Fee (GA) | \$.05/gallon |
| Fuel Flowage Fee (Charter Airline) | \$.05/gallon |
| Fuel Flowage Fee (Commercial) | \$.015/gallon |
| Ground Lease Rate | Varies based on location and size |
| Aeronautical Facility Use Fee | \$5,000/mo |
| Aeronautical Commercial Operator (not an FBO) | 5% of Gross Revenue |
| GA Hangar Lease Rates | Per PAC Hangar Leasing Policy and Condition |
| Traffic Violations | City of Newport News Code |
| Security Violations | Transportation Security Administration |
| Baggage Delivery Service Fee | \$550/yr |
| Commercial Ground Transportation | \$3/pick up |
| Transportation Network Companies | \$3/pick up & drop off |
| Copy Charges (For Information Requests) | \$.25/copy - B&W \$.50/copy - Color |
| Freedom of Information Request Charge | Cost of Administration/Reproduction |
| Financing Charge | 1.5% |
| Conference Room Rental | \$50 (flat fee) |
| Banquet Room Rental | \$75 (less than 4 hours) \$150 (more than 4 hours) |
| Aircraft Recovery | Cost Plus 20% |
| Fire Suppressant | Cost Plus 20% |
| Airfield/Lighting/Signage Damage | Cost Plus 20% |
| Terminal Building Damage | Cost Plus 20% |
| Landside/Parking Facilities Damage | Cost Plus 20% |
| PAC Maintenance Labor | \$50/hour |

Newport News Williamsburg Airport

Executive Summary

Subject: 12660 McManus Blvd – Right of First Refusal

Background: In April 2022 the Peninsula Airport Commission was contacted by legal counsel representing the seller in the sales transaction for 12660 McManus Blvd. The subject property 12660 McManus Blvd Newport News, VA 23602 has a Right of First Refusal attached to it given to the Peninsula Airport Commission to purchase should the owner wish to sell.

Overview:

PAC staff received a copy of the purchase agreement for review and deed for the parcel 12660 McManus Blvd. The purchase price offered at \$855,000.00

The deed has restrictions established in 1985 for the building, site improvements, and use of the property at the time of original sale and resale. Per the deed restrictions, all the aforementioned must be approved by the Peninsula Airport Commission. In addition, the Commission shall have the continuing right of first refusal to all succeeding owners during the life of these restrictions. The term of the restrictions is a period of 40 years, extending for successive periods of 10 years.

Budget Impact: None

Recommended Action: The Commission should waive its Right of First Refusal to purchase the property 12660 McManus Blvd as the deed has restrictions that protect the PAC for the near future.

FINANCIALS

PENINSULA AIRPORT COMMISSION
BALANCE SHEET AS OF THE DATE INDICATED

| | May-22 | April-22 | Change |
|---|-------------|-------------|-----------|
| Current Assets: | | | |
| Cash | 12,956,634 | 13,330,577 | (373,943) |
| PFC Funds | 2,761,035 | 2,772,447 | (11,413) |
| Net Accounts Receivable | 85,275 | 32,995 | 52,280 |
| Advance/Prepays/Inventory | 268,571 | 263,317 | 5,254 |
| Note INT FND | 643 | 643 | - |
| Deferred Outflows | 859,506 | 859,506 | - |
| Total Current Assets | 16,931,663 | 17,259,485 | (327,822) |
| Net Fixed Assets | 83,747,436 | 83,556,270 | 191,166 |
| Other Assets - Net Unamortized Bond Costs | - | - | - |
| Total Assets | 100,679,099 | 100,815,755 | (136,656) |
| Current Liabilities: | | | |
| Accounts Payable | 66,866 | 116,782 | (49,916) |
| Accrued Payroll & Benefits | 355,970 | 526,664 | (170,694) |
| Employee FSA Reimbursement | 27,602 | 27,602 | - |
| Payroll Taxes | - | - | - |
| Food & Beverage Tax | 3,001 | 3,565 | (564) |
| Rent & Other Deposits | 28,138 | 28,138 | - |
| Deferred Income | 7,720 | 8,521 | (801) |
| Total current liabilities | 489,297 | 711,272 | (221,975) |
| Long-Term Liabilities: | | | |
| VRA Bonds Payable (\$2.5MM) | 707,022 | 718,012 | (10,990) |
| AIP Bond Payable-Towne Bank (\$7MM) | 3,585,264 | 3,610,206 | (24,942) |
| AIP Bond Payable-Towne Bank (\$3MM) | 1,623,621 | 1,635,122 | (11,501) |
| OPEB Liability | 3,918,094 | 3,918,094 | - |
| Pension Asset/Liability (GASB 68) | 462,777 | 462,777 | - |
| Group Life Insurance OPEB Liability (GASB 74) | 200,093 | 200,093 | - |
| Total Long-Term Liabilities | 10,496,871 | 10,544,304 | (47,433) |
| Other Liabilities - Deferred Income/Outflows | 3,310,993 | 3,310,993 | - |
| Total Liabilities | 14,297,161 | 14,566,569 | (269,408) |
| Capital: | | | |
| Capital Contributions | 18,582,430 | 18,516,431 | 65,999 |
| Passenger Facility Charges | 3,140,381 | 3,114,152 | 26,229 |
| Retained Earnings | 62,796,849 | 62,796,849 | - |
| YTD Earnings-Current Year | 1,862,279 | 1,821,754 | 40,525 |
| Total Capital | 86,381,939 | 86,249,186 | 132,752 |
| Total Liabilities and Capital | 100,679,099 | 100,815,755 | (136,656) |

PENINSULA AIRPORT COMMISSION
BALANCE SHEET AS OF THE DATE INDICATED

| | May-22 | April-22 | Change |
|-----------------------------------|------------|------------|-----------|
| Restricted Cash: | | | |
| PFC Funds | 2,761,035 | 2,772,447 | (11,412) |
| Capital (State Entitlements) | 3,599,370 | 3,317,426 | 281,944 |
| Capital (Recovery) | 41,298 | 41,298 | - |
| Money Market (State Entitlements) | 6,089,014 | 6,086,879 | 2,135 |
| Trailer Park Security Deposits | 24,148 | 24,148 | - |
| Equitable Share | - | - | - |
| Investments | - | - | - |
| Total Restricted Cash | 12,514,865 | 12,242,198 | 272,667 |
| Unrestricted Cash: | | | |
| Operating Cash | 2,881,965 | 3,540,127 | (658,162) |
| Capital (Unrestricted) | 364 | 336 | 28 |
| Money Market (Unrestricted) | 320,474 | 320,362 | 112 |
| Payroll & Other | - | - | - |
| Total Unrestricted Cash | 3,202,803 | 3,860,826 | (658,022) |
| Grand Total Cash | 15,717,668 | 16,103,024 | (385,355) |
| CRRSA Act Grant Funds: | 1,951,883 | 1,951,883 | |
| Total Reimbursed | 1,951,883 | 1,951,883 | |
| Pending Reimbursement | - | - | |
| ARGP Act Grant Funds: | 2,922,081 | 2,922,081 | |
| Total Reimbursed | 1,699,236 | 1,405,722 | |
| Pending Reimbursement | 268,245 | 293,514 | |
| Funds Remaining | 954,600 | 1,222,845 | |

**PENINSULA AIRPORT COMMISSION
MAY 2022
OPERATING INCOME STATEMENT**

| ACCT. # | DESCRIPTION | ACTUAL | MAY 2022 BUDGET | VARIANCE | | ACTUAL | MAY 2021 VARIANCE | | ACTUAL | FY 2022 YEAR-TO-DATE BUDGET | VARIANCE | | FY 2021 YTD ACTUAL | | FY 2022 BUDGET |
|------------|------------------------|--------------|--------------------|---------------|--------|---------------|----------------------|---------|----------------|--------------------------------|----------------|--------|-----------------------|--------|-------------------|
| | TOTAL REVENUE | \$725,265.54 | \$502,950.33 | \$222,315.21 | 44.2% | \$577,525.54 | \$147,740.00 | 25.6% | \$9,312,022.49 | \$5,297,996.66 | \$4,014,025.83 | 75.8% | \$5,832,493.56 | 59.7% | \$5,828,442 |
| | TOTAL EXPENDITURES | \$684,741.00 | \$696,573.00 | (\$11,832.00) | -1.7% | \$613,760.88 | \$70,980.12 | 11.6% | \$7,449,743.94 | \$7,468,963.00 | (\$19,219.06) | -0.3% | \$5,229,386.95 | 42.5% | \$8,112,520 |
| | NET REVENUE-OPERATIONS | \$40,524.54 | (\$193,622.67) | \$234,147.21 | 120.9% | (\$36,235.34) | \$76,759.88 | -211.8% | \$1,862,278.55 | (\$2,170,966.34) | \$4,033,244.89 | 185.8% | \$603,106.61 | 208.8% | (\$2,284,078) |

| ACCT. # | DESCRIPTION | ACTUAL | MAY 2022 BUDGET | VARIANCE | | ACTUAL | MAY 2021 VARIANCE | | ACTUAL | FY 2022 YEAR-TO-DATE BUDGET | VARIANCE | | FY 2021 YTD ACTUAL | | FY 2022 BUDGET |
|-------------------------|----------------------------------|--------------|--------------------|---------------|---------|--------------|----------------------|------------|----------------|--------------------------------|----------------|---------|-----------------------|---------|-------------------|
| REVENUE-AIRFIELD | | | | | | | | | | | | | | | |
| 41100.000.01 | AIRLINE LANDING FEES | \$14,366.68 | \$25,971.00 | (\$11,604.32) | -44.7% | (\$1,654.88) | \$16,021.56 | -968.1% | \$204,237.93 | \$257,167.00 | (\$52,929.07) | -20.6% | \$60,797.04 | 235.9% | \$282,291 |
| 41110.000.01 | ITINERANT LANDING FEES | \$0.00 | \$736.00 | (\$736.00) | -100.0% | \$1,654.88 | (\$1,654.88) | -100.0% | \$10,580.32 | \$7,288.00 | \$3,292.32 | 45.2% | \$14,144.53 | -25.2% | \$8,000 |
| 41120.000.01 | TIE DOWN FEES | \$18.00 | \$0.00 | \$18.00 | 0.0% | \$0.00 | \$18.00 | 0.0% | \$206.50 | \$0.00 | \$206.50 | 0.0% | \$188.00 | 9.8% | \$0 |
| 41125.000.01 | RON FEES | \$1,420.95 | \$6,664.00 | (\$5,243.05) | -78.7% | \$0.00 | \$1,420.95 | 0.0% | \$33,179.81 | \$65,985.00 | (\$32,805.19) | -49.7% | \$15,160.15 | 118.9% | \$72,431 |
| 41130.000.01 | FIXED BASE OPERATOR CONCESSIONS | \$21,413.48 | \$18,092.00 | \$3,321.48 | 18.4% | \$0.00 | \$21,413.48 | 0.0% | \$214,700.10 | \$199,012.00 | \$15,688.10 | 7.9% | \$15,327.46 | 1300.8% | \$217,104 |
| 41140.000.01 | FUEL FLOWAGE FEES | \$9,580.37 | \$9,384.00 | \$196.37 | 2.1% | \$0.00 | \$9,580.37 | 0.0% | \$96,824.85 | \$92,922.00 | \$3,902.85 | 4.2% | \$74,817.99 | 29.4% | \$102,000 |
| 41150.000.01 | GATE KEY ACCESS | \$0.00 | \$250.00 | (\$250.00) | -100.0% | \$25.00 | (\$25.00) | -100.0% | \$2,800.00 | \$2,750.00 | \$50.00 | 1.8% | \$950.00 | 194.7% | \$3,000 |
| 41160.000.01 | TSA REIMBURSEMENT | \$716.10 | \$2,732.00 | (\$2,015.90) | -73.8% | \$0.00 | \$716.10 | 0.0% | \$23,414.80 | \$30,052.00 | (\$6,637.20) | -22.1% | \$19,925.06 | 17.5% | \$32,784 |
| 41170.000.01 | MAINTENANCE REIMBURSEMENT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$50.00 | \$0.00 | \$50.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 41320.000.01 | HANGAR RENTAL | \$28,293.85 | \$27,668.00 | \$425.85 | 1.5% | \$25,722.57 | \$2,571.28 | 10.0% | \$285,033.63 | \$306,548.00 | (\$21,514.37) | -7.0% | \$241,817.80 | 17.9% | \$334,416 |
| 41325.000.01 | HANGAR LAND RENTAL | \$28,259.56 | \$27,349.00 | \$910.56 | 3.3% | \$23,395.15 | \$4,864.41 | 20.8% | \$268,180.51 | \$300,839.00 | (\$32,658.49) | -10.9% | \$234,400.03 | 14.4% | \$328,188 |
| 41326.000.01 | AIRFIELD OPERATIONS FEES | \$18,333.33 | \$18,333.33 | \$0.00 | 0.0% | \$5,000.00 | \$13,333.33 | 266.7% | \$164,166.66 | \$164,166.66 | \$0.00 | 0.0% | \$50,000.00 | 228.3% | \$182,500 |
| 41530.000.01 | FUEL REIMBURSEMENT | \$2,864.62 | \$2,447.00 | \$417.62 | 17.1% | \$0.00 | \$2,864.62 | 0.0% | \$28,579.49 | \$24,231.00 | \$4,348.49 | 17.9% | \$17,078.56 | 67.3% | \$26,598 |
| 41990.000.01 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| | TOTAL | \$125,266.94 | \$139,826.33 | (\$14,559.39) | -10.4% | \$54,142.72 | \$71,124.22 | 131.4% | \$1,331,954.60 | \$1,450,960.66 | (\$119,006.06) | -8.2% | \$744,606.62 | 78.9% | \$1,589,312 |
| REVENUE-TERMINAL | | | | | | | | | | | | | | | |
| 41160.000.02 | TSA REIMBURSEMENT | \$716.10 | \$2,732.00 | (\$2,015.90) | -73.8% | \$0.00 | \$716.10 | 0.0% | \$23,414.80 | \$30,052.00 | (\$6,637.20) | -22.1% | \$19,925.05 | 17.5% | \$32,784 |
| 41240.000.02 | COMMUNICATIONS INCOME | \$240.00 | \$265.00 | (\$25.00) | -9.4% | \$240.00 | \$0.00 | 0.0% | \$2,640.00 | \$2,622.00 | \$18.00 | 0.7% | \$2,275.04 | 16.0% | \$2,878 |
| 41300.000.02 | AIRLINE OFFICE RENT-EXCLUSIVE | \$8,308.18 | \$8,308.00 | \$0.18 | 0.0% | \$0.00 | \$8,308.18 | 0.0% | \$91,389.98 | \$91,388.00 | \$1.98 | 0.0% | \$42,076.91 | 117.2% | \$99,696 |
| 41301.000.02 | AIRLINE OFFICE RENT-NONEXCLUSIVE | \$17,186.40 | \$22,366.00 | (\$5,179.60) | -23.2% | \$0.00 | \$17,186.40 | 0.0% | \$216,355.20 | \$246,026.00 | (\$29,670.80) | -12.1% | \$115,315.20 | 87.6% | \$268,392 |
| 41335.000.02 | CAR RENTAL OFFICES | \$1,850.00 | \$1,850.00 | \$0.00 | 0.0% | \$1,850.00 | \$0.00 | 0.0% | \$20,350.00 | \$20,350.00 | \$0.00 | 0.0% | \$21,583.36 | -5.7% | \$22,200 |
| 41340.000.02 | ADVERTISING SPACE - TERMINAL | \$2,136.25 | \$2,500.00 | (\$363.75) | -14.6% | \$2,136.25 | \$0.00 | 0.0% | \$24,627.75 | \$27,500.00 | (\$2,872.25) | -10.4% | \$24,533.50 | 0.4% | \$30,000 |
| 41360.000.02 | TSA OFFICE RENT | \$6,634.77 | \$11,796.00 | (\$5,161.23) | -43.8% | \$8,333.52 | (\$1,698.75) | -20.4% | \$91,473.52 | \$129,756.00 | (\$38,282.48) | -29.5% | \$83,047.86 | 10.1% | \$141,552 |
| 41365.000.02 | AIRLINE SERVICES FEE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 41405.000.02 | JETBRIDGE RENT | \$2,000.00 | \$2,000.00 | \$0.00 | 0.0% | \$0.00 | \$2,000.00 | 0.0% | \$22,000.00 | \$22,000.00 | \$0.00 | 0.0% | \$10,129.03 | 117.2% | \$24,000 |
| 41406.000.02 | FEDERAL INSPECTION STATION FEE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 41410.000.02 | FOOD CONCESSIONS | \$24,104.65 | \$26,750.00 | (\$2,645.35) | -9.9% | \$22,675.93 | \$1,428.72 | 6.3% | \$302,330.68 | \$264,885.00 | \$37,445.68 | 14.1% | \$132,070.64 | 128.9% | \$290,763 |
| 41411.000.02 | FOOD CONCESSIONS-VENDING | \$768.32 | \$1,543.00 | (\$774.68) | -50.2% | \$0.00 | \$768.32 | 0.0% | \$10,456.12 | \$15,282.00 | (\$4,825.88) | -31.6% | \$8,103.35 | 29.0% | \$16,775 |
| 41412.000.02 | CONCESSIONS-SUNDRIES | \$0.00 | \$206.00 | (\$206.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$2,038.00 | (\$2,038.00) | -100.0% | \$1,141.50 | -100.0% | \$2,237 |
| 41420.000.02 | RETAIL CONCESSIONS - NEWSTAND | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 41430.000.02 | COMMISSIONS-MISCELLANEOUS | \$387.00 | \$420.00 | (\$33.00) | -7.9% | \$371.00 | \$16.00 | 4.3% | \$4,316.00 | \$4,154.00 | \$162.00 | 3.9% | \$3,699.02 | 16.7% | \$4,560 |
| 41520.000.02 | UTILITY REIMBURSEMENT | \$100.00 | \$100.00 | \$0.00 | 0.0% | \$0.00 | \$100.00 | 0.0% | \$1,100.00 | \$1,100.00 | \$0.00 | 0.0% | \$506.45 | 117.2% | \$1,200 |
| 41990.000.02 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$8,014.70 | \$0.00 | \$8,014.70 | 0.0% | \$1,050.00 | 663.3% | \$0 |
| | TOTAL | \$64,431.67 | \$80,836.00 | (\$16,404.33) | -20.3% | \$35,606.70 | \$28,824.97 | 81.0% | \$818,468.75 | \$857,153.00 | (\$38,684.25) | -4.5% | \$465,456.91 | 75.8% | \$937,037 |
| REVENUE-LANDSIDE | | | | | | | | | | | | | | | |
| 41200.000.08 | PARKING LOT REVENUE | \$50,724.55 | \$62,439.00 | (\$11,714.45) | -18.8% | \$47,696.00 | \$3,028.55 | 6.3% | \$704,696.88 | \$686,829.00 | \$17,867.88 | 2.6% | \$345,140.51 | 104.2% | \$749,268 |
| 41210.000.08 | CUSTOMER FACILITY CHARGE | \$71,310.75 | \$65,102.00 | \$6,208.75 | 9.5% | \$2,639.25 | \$68,671.50 | 2601.9% | \$655,597.47 | \$644,647.00 | \$10,950.47 | 1.7% | \$602,862.50 | 8.7% | \$707,626 |
| 41220.000.08 | GROUND TRANSPORTATION | \$3,436.09 | \$5,168.00 | (\$1,731.91) | -33.5% | \$543.00 | \$2,893.09 | 532.8% | \$39,714.17 | \$51,176.00 | (\$11,461.83) | -22.4% | \$22,113.10 | 79.6% | \$56,176 |
| 41230.000.08 | EMPLOYEE PARKING DECALS | \$910.00 | \$208.00 | \$702.00 | 337.5% | \$350.00 | \$560.00 | 160.0% | \$2,816.50 | \$2,288.00 | \$528.50 | 23.1% | \$2,850.00 | -1.2% | \$2,496 |
| 41250.000.08 | RENT-A-CAR PARKING FEES | \$1,860.00 | \$2,053.00 | (\$193.00) | -9.4% | \$1,860.00 | \$0.00 | 0.0% | \$20,460.00 | \$20,332.00 | \$128.00 | 0.6% | \$20,925.00 | -2.2% | \$22,318 |
| 41400.000.08 | COMMISSIONS-CAR RENTALS | \$106,863.49 | \$76,590.00 | \$30,273.49 | 39.5% | (\$94.37) | \$106,957.86 | -113338.8% | \$986,421.59 | \$758,409.00 | \$228,012.59 | 30.1% | \$727,256.15 | 35.6% | \$832,502 |
| 41990.000.08 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$133.44 | (\$133.44) | -100.0% | \$1,437.91 | \$0.00 | \$1,437.91 | 0.0% | \$6,956.00 | -79.3% | \$0 |
| | TOTAL | \$235,104.88 | \$211,560.00 | \$23,544.88 | 11.1% | \$53,127.32 | \$182,111.00 | 342.5% | \$2,411,144.52 | \$2,163,681.00 | \$247,463.52 | 11.4% | \$1,728,103.26 | 39.5% | \$2,370,386 |

| ACCT. # | DESCRIPTION | ACTUAL | MAY 2022 BUDGET | VARIANCE | | ACTUAL | MAY 2021 | | ACTUAL | FY 2022 YEAR-TO-DATE BUDGET | VARIANCE | | FY 2021 YTD ACTUAL | | FY 2022 BUDGET |
|-------------------------------|---------------------------------|---------------------|---------------------|---------------------|--------------|---------------------|---------------------|--------------|-----------------------|--------------------------------|-----------------------|--------------|-----------------------|--------------|-----------------------|
| REVENUE-PROPERTY RENTS | | | | | | | | | | | | | | | |
| 41305.000.04 | PROPERTY RENTAL | \$21,249.78 | \$14,712.00 | \$6,537.78 | 44.4% | \$14,657.05 | \$6,592.73 | 45.0% | \$233,083.20 | \$161,832.00 | \$71,251.20 | 44.0% | \$159,929.50 | 45.7% | \$176,544 |
| 41306.000.04 | PROPERTY RENTAL-FIREHOUSE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$20,700.00 | \$20,700.00 | \$0.00 | 0.0% | \$17,250.00 | 20.0% | \$20,700 |
| 41310.000.04 | PROPERTY RENTAL-OLD TERMINAL | \$3,235.69 | \$3,325.00 | (\$89.31) | -2.7% | \$3,235.69 | \$0.00 | 0.0% | \$35,592.59 | \$36,575.00 | (\$982.41) | -2.7% | \$32,262.66 | 10.3% | \$39,900 |
| 41330.000.04 | RENTAL CAR SERVICE FACILITY | \$6,193.92 | \$6,838.00 | (\$644.08) | -9.4% | \$6,193.92 | \$0.00 | 0.0% | \$68,133.12 | \$67,712.00 | \$421.12 | 0.6% | \$68,897.50 | -1.1% | \$74,327 |
| 41345.000.04 | HOUSING RENTALS | \$306.47 | \$289.00 | \$17.47 | 6.0% | \$289.00 | \$17.47 | 6.0% | \$3,211.80 | \$3,179.00 | \$32.80 | 1.0% | \$2,890.00 | 11.1% | \$3,468 |
| 41520.000.04 | UTILITY REIMB-PROPERTY RENTS | \$0.00 | \$1,642.00 | (\$1,642.00) | -100.0% | \$573.53 | (\$573.53) | -100.0% | \$8,882.04 | \$18,062.00 | (\$9,179.96) | -50.8% | \$17,320.00 | -48.7% | \$19,704 |
| 41520.910.04 | UTILITY REIMB-OLD TERMINAL | \$200.00 | \$200.00 | \$0.00 | 0.0% | \$200.00 | \$0.00 | 0.0% | \$2,200.00 | \$2,200.00 | \$0.00 | 0.0% | \$2,000.00 | 10.0% | \$2,400 |
| 41990.000.04 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| | TOTAL | \$31,185.86 | \$27,006.00 | \$4,179.86 | 15.5% | \$25,149.19 | \$6,036.67 | 24.0% | \$371,802.75 | \$310,260.00 | \$61,542.75 | 19.8% | \$300,549.66 | 23.7% | \$337,043 |
| REVENUE-TRAILER PARK | | | | | | | | | | | | | | | |
| 41195.000.05 | LATE CHARGES | \$0.00 | \$450.00 | (\$450.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$4,950.00 | (\$4,950.00) | -100.0% | \$3,821.31 | -100.0% | \$5,400 |
| 41355.000.05 | RENTS | (\$459.46) | \$42,895.00 | (\$43,354.46) | -101.1% | \$42,649.77 | (\$43,109.23) | -101.1% | \$397,938.60 | \$471,845.00 | (\$73,906.40) | -15.7% | \$386,466.57 | 3.0% | \$514,740 |
| 41520.000.05 | UTILITY REIMBURSEMENT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$50,345.10 | -100.0% | \$0 |
| 41990.000.05 | MISCELLANEOUS | \$0.00 | \$60.00 | (\$60.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$660.00 | (\$660.00) | -100.0% | \$550.00 | -100.0% | \$720 |
| | TOTAL | (\$459.46) | \$43,405.00 | (\$43,864.46) | -101.1% | \$42,649.77 | (\$43,109.23) | -101.1% | \$397,938.60 | \$477,455.00 | (\$79,516.40) | -16.7% | \$441,182.98 | -9.8% | \$520,860 |
| REVENUE-ADMINISTRATIVE | | | | | | | | | | | | | | | |
| 41180.000.06 | UTILITY ADMIN CHARGES | \$0.00 | \$167.00 | (\$167.00) | -100.0% | \$55.98 | (\$55.98) | -100.0% | \$1,785.80 | \$1,837.00 | (\$51.20) | -2.8% | \$1,654.76 | 7.9% | \$2,004 |
| 41185.000.06 | CASH DISCOUNTS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$1,156.80 | \$0.00 | \$1,156.80 | 0.0% | \$1.19 | 97110.1% | \$0 |
| 41350.000.06 | RENTAL-CONFERENCE ROOMS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 41500.000.06 | STATE REIMB-ADV/MKT/DEVELOPMENT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$35,000.00 | \$35,000.00 | \$0.00 | 0.0% | \$35,000.00 | 0.0% | \$70,000 |
| 41990.000.06 | MISCELLANEOUS | \$1,382.96 | \$0.00 | \$1,382.96 | 0.0% | \$0.00 | \$1,382.96 | 0.0% | \$17,445.20 | \$0.00 | \$17,445.20 | 0.0% | \$224.33 | 7676.6% | \$0 |
| 70020.000.00 | SALE OF EQUIPMENT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 70030.000.00 | INTEREST INCOME | \$107.85 | \$150.00 | (\$42.15) | -28.1% | \$116.55 | (\$8.70) | -7.5% | \$1,255.62 | \$1,650.00 | (\$394.38) | -23.9% | \$1,262.47 | -0.5% | \$1,800 |
| 70040.000.00 | OTHER INCOME | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$4,705.97 | \$0.00 | \$4,705.97 | 0.0% | \$1,826.89 | 157.6% | \$0 |
| 70060.000.00 | GRANT INCOME | \$268,244.84 | \$0.00 | \$268,244.84 | 0.0% | \$366,677.31 | (\$98,432.47) | -26.8% | \$3,919,363.88 | \$0.00 | \$3,919,363.88 | 0.0% | \$2,112,274.49 | 85.6% | \$0 |
| | TOTAL | \$269,735.65 | \$317.00 | \$269,418.65 | 84990% | \$366,849.84 | (\$97,114.19) | -26% | \$3,980,713.27 | \$38,487.00 | \$3,942,226.27 | 10243% | \$2,152,244.13 | 85.0% | \$73,804 |
| REVENUE-MAINTENANCE | | | | | | | | | | | | | | | |
| 41170.000.07 | CONSTRUCTION REVENUE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$350.00 | -100.0% | \$0 |
| 41315.000.07 | EQUIPMENT RENTAL | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 41990.000.07 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| | TOTAL | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$350.00 | -100.0% | \$0 |
| TOTAL REVENUE | | \$725,265.54 | \$502,950.33 | \$222,315.21 | 44.2% | \$577,525.54 | \$147,740.00 | 25.6% | \$9,312,022.49 | \$5,297,996.66 | \$4,014,025.83 | 75.8% | \$5,832,493.56 | 59.7% | \$5,828,441.99 |

| ACCT. # | DESCRIPTION | ACTUAL | MAY 2022 BUDGET | VARIANCE | | ACTUAL | MAY 2021 | | ACTUAL | FY 2022 YEAR-TO-DATE BUDGET | VARIANCE | | FY 2021 YTD ACTUAL | | FY 2022 BUDGET |
|------------------------------|-------------------------------------|--------------|--------------------|---------------|---------|--------------|---------------|---------|----------------|--------------------------------|---------------|---------|-----------------------|----------|-------------------|
| EXPENDITURES-AIRFIELD | | | | | | | | | | | | | | | |
| 61510.000.03 | UTILITIES-HANGAR RENTAL | \$903.48 | \$830.00 | \$73.48 | 8.9% | \$675.80 | \$227.68 | 33.7% | \$8,227.94 | \$9,130.00 | (\$902.06) | -9.9% | \$7,628.53 | 7.9% | \$9,960 |
| 61510.920.01 | UTILITIES-GENERAL AVIATION | \$92.91 | \$103.00 | (\$10.09) | -9.8% | \$86.66 | \$6.25 | 7.2% | \$1,029.49 | \$1,133.00 | (\$103.51) | -9.1% | \$951.77 | 8.2% | \$1,236 |
| 61510.935.01 | UTILITIES-RUNWAYS & TAXIWAYS | \$1,964.00 | \$2,196.00 | (\$232.00) | -10.6% | \$2,654.52 | (\$690.52) | -26.0% | \$16,549.38 | \$24,156.00 | (\$7,606.62) | -31.5% | \$20,229.01 | -18.2% | \$26,352 |
| 61530.000.03 | REPAIRS & MAINTENANCE-HANGAR | \$970.37 | \$1,250.00 | (\$279.63) | -22.4% | \$0.00 | \$970.37 | 0.0% | \$24,395.11 | \$13,750.00 | \$10,645.11 | 77.4% | \$21,420.57 | 13.9% | \$15,000 |
| 61530.930.01 | REPAIRS & MAINT-PUBLIC SAFETY | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$45.34 | \$0.00 | \$45.34 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61530.935.01 | REPAIRS & MAINT-RWY/TWY | \$33,983.14 | \$3,000.00 | \$30,983.14 | 1032.8% | \$3,074.64 | \$30,908.50 | 1005.3% | \$68,414.18 | \$33,000.00 | \$35,414.18 | 107.3% | \$44,958.64 | 52.2% | \$36,000 |
| 61535.000.01 | MAINTENANCE AGREEMENTS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61540.000.01 | STATE MAINTENANCE GRANT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61610.200.01 | UNIFORMS: DPS | \$317.94 | \$292.00 | \$25.94 | 8.9% | \$198.00 | \$119.94 | 60.6% | \$9,219.50 | \$3,212.00 | \$6,007.50 | 187.0% | \$1,792.05 | 414.5% | \$3,504 |
| 61610.210.01 | UNIFORMS: DPS FIRE | \$94.32 | \$167.00 | (\$72.68) | -43.5% | \$100.00 | (\$5.68) | -5.7% | \$1,146.32 | \$1,837.00 | (\$690.68) | -37.6% | \$1,596.04 | -28.2% | \$2,004 |
| 61615.200.01 | DPS SECURITY SUPPLIES | (\$482.52) | \$500.00 | (\$982.52) | -196.5% | (\$249.91) | (\$232.61) | 93.1% | \$3,967.08 | \$5,500.00 | (\$1,532.92) | -27.9% | \$4,172.44 | -4.9% | \$6,000 |
| 61616.400.01 | OPERATIONS SUPPLIES | \$0.00 | \$250.00 | (\$250.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$17,057.16 | \$2,750.00 | \$14,307.16 | 520.3% | \$37.49 | 45397.9% | \$3,000 |
| 61620.000.01 | CRASH & RESCUE | \$0.00 | \$2,083.00 | (\$2,083.00) | -100.0% | \$797.00 | (\$797.00) | -100.0% | \$59,278.19 | \$22,913.00 | \$36,365.19 | 158.7% | \$15,572.45 | 280.7% | \$24,996 |
| 61625.000.01 | SNOW REMOVAL SUPPLIES | \$0.00 | \$833.00 | (\$833.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$10,255.37 | \$9,163.00 | \$1,092.37 | 11.9% | \$1,244.25 | 724.2% | \$9,996 |
| 61700.200.01 | TRAINING-DPS | \$0.00 | \$38.00 | (\$38.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$418.00 | (\$418.00) | -100.0% | \$0.00 | 0.0% | \$456 |
| 61700.210.01 | TRAINING-FIRE | \$0.00 | \$8.00 | (\$8.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$88.91 | \$88.00 | \$0.91 | 1.0% | \$411.00 | -78.4% | \$96 |
| 61700.400.01 | TRAINING-OPS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$1,600.00 | \$0.00 | \$1,600.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61710.200.01 | TRAVEL & MEETING EXP-DPS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61710.210.01 | TRAVEL & MEETING EXP-FIRE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61720.200.01 | POLICE/FIRE ACADEMY | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$4,342.00 | \$4,676.00 | (\$334.00) | -7.1% | \$4,342.00 | 0.0% | \$4,676 |
| 61810.200.01 | DPS-POLICE LABOR (20%) | \$8,642.02 | \$11,275.00 | (\$2,632.98) | -23.4% | \$13,921.86 | (\$5,279.84) | -37.9% | \$110,737.28 | \$124,025.00 | (\$13,287.72) | -10.7% | \$97,515.46 | 13.6% | \$135,300 |
| 61810.210.01 | DPS-FIRE LABOR (75%) | \$13,484.16 | \$15,164.00 | (\$1,679.84) | -11.1% | \$18,829.68 | (\$5,345.52) | -28.4% | \$169,189.15 | \$166,804.00 | \$2,385.15 | 1.4% | \$128,642.98 | 31.5% | \$181,968 |
| 61810.400.01 | AIRPORT OPS LABOR (50%) | \$6,513.74 | \$13,617.00 | (\$7,103.26) | -52.2% | \$9,651.54 | (\$3,137.80) | -32.5% | \$129,603.75 | \$149,787.00 | (\$20,183.25) | -13.5% | \$60,930.87 | 112.7% | \$163,404 |
| 61810.500.01 | GRND MAINTENANCE LABOR (25%) | \$10,008.70 | \$8,500.00 | \$1,508.70 | 17.7% | \$10,954.38 | (\$945.68) | -8.6% | \$106,634.82 | \$93,500.00 | \$13,134.82 | 14.0% | \$72,896.79 | 46.3% | \$102,000 |
| 61810.510.01 | TERM MAINTENANCE LABOR (10%) | \$2,136.00 | \$2,595.00 | (\$459.00) | -17.7% | \$3,611.00 | (\$1,475.00) | -40.8% | \$28,019.00 | \$28,545.00 | (\$526.00) | -1.8% | \$20,238.63 | 38.4% | \$31,140 |
| 61820.200.01 | DPS POLICE BENEFITS (20%) | \$2,739.64 | \$3,454.00 | (\$714.36) | -20.7% | \$6,892.94 | (\$4,153.30) | -60.3% | \$33,316.89 | \$37,994.00 | (\$4,677.11) | -12.3% | \$27,346.41 | 21.8% | \$41,448 |
| 61820.210.01 | DPS FIRE BENEFITS (75%) | \$5,101.96 | \$5,321.00 | (\$219.04) | -4.1% | \$2,763.14 | \$2,338.82 | 84.6% | \$60,521.36 | \$58,531.00 | \$1,990.36 | 3.4% | \$41,665.38 | 45.3% | \$63,852 |
| 61820.400.01 | AIRPORT OPS BENEFITS (50%) | \$2,403.06 | \$3,637.00 | (\$1,233.94) | -33.9% | \$992.28 | \$1,410.78 | 142.2% | \$36,048.00 | \$40,007.00 | (\$3,959.00) | -9.9% | \$17,794.47 | 102.6% | \$43,644 |
| 61820.500.01 | GRND MAINTENANCE BENEFITS (25%) | \$4,152.42 | \$3,707.00 | \$445.42 | 12.0% | \$1,685.20 | \$2,467.22 | 146.4% | \$42,360.57 | \$40,777.00 | \$1,583.57 | 3.9% | \$24,498.86 | 72.9% | \$44,484 |
| 61820.510.01 | TERM MAINTENANCE BENEFITS (10%) | \$1,011.00 | \$1,011.00 | \$0.00 | 0.0% | \$472.04 | \$538.96 | 114.2% | \$11,168.00 | \$11,121.00 | \$47.00 | 0.4% | \$7,525.63 | 48.4% | \$12,132 |
| 61975.200.01 | EMPLOYEE PHYSICALS-POLICE | \$0.00 | \$33.00 | (\$33.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$430.00 | \$363.00 | \$67.00 | 18.5% | \$320.00 | 34.4% | \$396 |
| 61975.210.01 | EMPLOYEE PHYSICALS-FIRE | \$0.00 | \$42.00 | (\$42.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$462.00 | (\$462.00) | -100.0% | \$0.00 | 0.0% | \$504 |
| 61990.000.01 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| TOTAL | | \$94,036.34 | \$79,906.00 | \$14,130.34 | 17.7% | \$77,110.77 | \$16,925.57 | 21.9% | \$953,644.79 | \$883,642.00 | \$70,002.79 | 7.9% | \$623,731.72 | 52.9% | \$963,548 |
| EXPENDITURES-TERMINAL | | | | | | | | | | | | | | | |
| 61510.000.02 | UTILITIES-TERMINAL BLDG | \$29,424.18 | \$28,503.00 | \$921.18 | 3.2% | \$3,821.13 | \$25,603.05 | 670.0% | \$348,483.72 | \$313,533.00 | \$34,950.72 | 11.1% | \$302,408.17 | 15.2% | \$342,036 |
| 61510.915.02 | UTILITIES FLIGHT SERVICE | \$70.49 | \$394.00 | (\$323.51) | -82.1% | \$57.23 | \$13.26 | 23.2% | \$3,994.25 | \$4,334.00 | (\$339.75) | -7.8% | \$2,993.54 | 33.4% | \$4,728 |
| 61515.000.02 | COMMUNICATIONS SYSTEM | \$1,944.91 | \$3,497.00 | (\$1,552.09) | -44.4% | \$3,596.79 | (\$1,651.88) | -45.9% | \$41,599.30 | \$38,467.00 | \$3,132.30 | 8.1% | \$33,598.76 | 23.8% | \$41,964 |
| 61525.000.02 | DUMPSTER COLLECTION | \$2,306.40 | \$1,924.00 | \$382.40 | 19.9% | \$1,763.59 | \$542.81 | 30.8% | \$28,932.85 | \$21,164.00 | \$7,768.85 | 36.7% | \$18,430.33 | 57.0% | \$23,088 |
| 61530.000.02 | REPAIRS & MAINT- TERMINAL | \$10,675.42 | \$10,417.00 | \$258.42 | 2.5% | \$2,628.90 | \$8,046.52 | 306.1% | \$134,859.13 | \$114,587.00 | \$20,272.13 | 17.7% | \$60,685.20 | 122.2% | \$125,004 |
| 61530.925.02 | REPAIR & MAINT-RENTAL CAR/CFC | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61530.930.02 | REPAIR & MAINT-DPS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61531.000.02 | JETBRIDGE MAINTENANCE | \$329.23 | \$2,917.00 | (\$2,587.77) | -88.7% | \$0.00 | \$329.23 | 0.0% | \$17,433.77 | \$32,087.00 | (\$14,653.23) | -45.7% | \$27,065.64 | -35.6% | \$35,004 |
| 61535.000.02 | MAINTENANCE AGREEMENTS | \$403.52 | \$1,250.00 | (\$846.48) | -67.7% | \$1,144.54 | (\$741.02) | -64.7% | \$24,871.22 | \$13,750.00 | \$11,121.22 | 80.9% | \$19,300.88 | 28.9% | \$15,000 |
| 61600.000.02 | JANITORIAL SUPPLIES | \$0.00 | \$3,750.00 | (\$3,750.00) | -100.0% | \$5,950.30 | (\$5,950.30) | -100.0% | \$34,269.50 | \$41,250.00 | (\$6,980.50) | -16.9% | \$31,900.40 | 7.4% | \$45,000 |
| 61610.600.02 | UNIFORMS - CUSTODIAL | \$0.00 | \$1,000.00 | (\$1,000.00) | -100.0% | \$798.76 | (\$798.76) | -100.0% | \$7,098.47 | \$11,000.00 | (\$3,901.53) | -35.5% | \$8,478.93 | -16.3% | \$12,000 |
| 61680.000.02 | TOOLS AND EQUIPMENT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61710.600.02 | TRAVEL & MEETING EXPENSES-CUST | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$750.00 | -100.0% | \$0 |
| 61810.200.02 | DPS POLICE LABOR (40%) | \$16,883.00 | \$22,550.00 | (\$5,667.00) | -25.1% | \$27,843.70 | (\$10,960.70) | -39.4% | \$221,476.00 | \$248,050.00 | (\$26,574.00) | -10.7% | \$195,030.92 | 13.6% | \$270,600 |
| 61810.210.02 | DPS FIRE LABOR (25%) | \$4,161.00 | \$5,055.00 | (\$894.00) | -17.7% | \$6,276.56 | (\$2,115.56) | -33.7% | \$56,395.00 | \$55,605.00 | \$790.00 | 1.4% | \$42,881.01 | 31.5% | \$60,660 |
| 61810.400.02 | AIRPORT OPS LABOR (50%) | \$6,513.00 | \$13,617.00 | (\$7,104.00) | -52.2% | \$9,651.53 | (\$3,138.53) | -32.5% | \$129,607.00 | \$149,787.00 | (\$20,180.00) | -13.5% | \$60,930.82 | 112.7% | \$163,404 |
| 61810.510.02 | TERMINAL MAINTENANCE LABOR (55%) | \$12,049.24 | \$14,275.00 | (\$2,225.76) | -15.6% | \$19,860.06 | (\$7,810.82) | -39.3% | \$153,959.66 | \$157,025.00 | (\$3,065.34) | -2.0% | \$111,312.38 | 38.3% | \$171,300 |
| 61810.600.02 | CUSTODIAL LABOR (100%) | \$22,250.98 | \$24,270.00 | (\$2,019.02) | -8.3% | \$32,317.61 | (\$10,066.63) | -31.1% | \$255,383.01 | \$266,970.00 | (\$11,586.99) | -4.3% | \$205,027.53 | 24.6% | \$291,240 |
| 61820.200.02 | DPS POLICE BENEFITS (40%) | \$5,381.00 | \$6,908.00 | (\$1,527.00) | -22.1% | \$13,824.86 | (\$8,443.86) | -61.1% | \$66,787.00 | \$75,988.00 | (\$9,201.00) | -12.1% | \$54,692.80 | 22.1% | \$82,896 |
| 61820.210.02 | DPS FIRE BENEFITS (25%) | \$1,701.00 | \$1,774.00 | (\$73.00) | -4.1% | \$921.04 | \$779.96 | 84.7% | \$20,178.00 | \$19,514.00 | \$664.00 | 3.4% | \$13,888.44 | 45.3% | \$21,288 |
| 61820.400.02 | AIRPORT OPS BENEFITS (50%) | \$2,404.00 | \$3,637.00 | (\$1,233.00) | -33.9% | \$992.28 | \$1,411.72 | 142.3% | \$36,044.00 | \$40,007.00 | (\$3,963.00) | -9.9% | \$17,794.43 | 102.6% | \$43,644 |
| 61820.510.02 | TERMINAL MAINTENANCE BENEFITS (55%) | \$4,711.40 | \$5,558.00 | (\$846.60) | -15.2% | \$2,596.08 | \$2,115.32 | 81.5% | \$60,494.04 | \$61,138.00 | (\$643.96) | -1.1% | \$41,390.98 | 46.2% | \$66,696 |
| 61820.600.02 | CUSTODIAL BENEFITS (100%) | \$6,201.20 | \$9,330.00 | (\$3,128.80) | -33.5% | \$4,176.34 | \$2,024.86 | 48.5% | \$93,992.77 | \$102,630.00 | (\$8,637.23) | -8.4% | \$69,845.44 | 34.6% | \$111,960 |
| 61830.600.02 | CONTRACT WAGES - CUSTODIAL | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61975.400.02 | EMPLOYEE PHYSICALS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61975.600.02 | EMPLOYEE PHYSICALS-CUSTODIAL | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$140.00 | \$0.00 | \$140.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61990.000.02 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| TOTAL | | \$127,409.97 | \$160,626.00 | (\$33,216.03) | -20.7% | \$138,221.30 | (\$10,811.33) | -7.8% | \$1,735,998.69 | \$1,766,886.00 | (\$30,887.31) | -1.7% | \$1,318,406.60 | 31.7% | \$1,927,512 |

| ACCT. # | DESCRIPTION | ACTUAL | MAY 2022 BUDGET | VARIANCE | | ACTUAL | MAY 2021 | | ACTUAL | FY 2022 YEAR-TO-DATE BUDGET | VARIANCE | | FY 2021 YTD ACTUAL | FY 2022 BUDGET |
|---------------------------|------------------------------------|-------------|--------------------|--------------|---------|-------------|---------------|---------|--------------|--------------------------------|---------------|---------|-----------------------|-------------------|
| LANDSIDE | | | | | | | | | | | | | | |
| 61510.000.08 | UTILITIES-LANDSIDE | \$7.25 | \$15.00 | (\$7.75) | -51.7% | \$6.78 | \$0.47 | 6.9% | \$244.40 | \$165.00 | \$79.40 | 48.1% | \$141.35 | \$180 |
| 61510.905.08 | UTILITIES-PLOT GARAGE | \$5,876.76 | \$2,276.00 | \$3,600.76 | 158.2% | \$1,936.65 | \$3,940.11 | 203.4% | \$28,741.00 | \$25,036.00 | \$3,705.00 | 14.8% | \$21,019.23 | \$27,312 |
| 61510.910.08 | UTILITIES-OLD TERM. LANDSIDE | \$2,036.09 | \$2,634.00 | (\$597.91) | -22.7% | \$1,735.62 | \$300.47 | 17.3% | \$24,993.56 | \$28,974.00 | (\$3,980.44) | -13.7% | \$24,157.44 | \$31,608 |
| 61530.000.08 | REPAIR & MAINT-LANDSIDE | \$1,673.33 | \$1,667.00 | \$6.33 | 0.4% | \$1,743.58 | (\$70.25) | -4.0% | \$17,672.59 | \$18,337.00 | (\$664.41) | -3.6% | \$6,259.07 | \$20,004 |
| 61530.905.08 | REPAIR & MAINT-PARKING LOT | \$10,689.64 | \$2,917.00 | \$7,772.64 | 266.5% | \$10,764.99 | (\$75.35) | -0.7% | \$58,878.25 | \$32,087.00 | \$26,791.25 | 83.5% | \$23,957.31 | \$35,004 |
| 61535.000.08 | MAINTENANCE AGREEMENTS | \$1,470.00 | \$1,250.00 | \$220.00 | 17.6% | \$803.40 | \$666.60 | 83.0% | \$5,544.60 | \$13,750.00 | (\$8,205.40) | -59.7% | \$4,102.09 | \$15,000 |
| 61610.700.08 | UNIFORMS-PARKING LOT | \$0.00 | \$83.00 | (\$83.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$913.00 | (\$913.00) | -100.0% | \$0.00 | \$996 |
| 61610.800.08 | UNIFORMS-SKYCAPS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$1,541.07 | \$0 |
| 61675.700.08 | MAT'L SUPPLIES-PARKING LOT | \$0.00 | \$292.00 | (\$292.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$706.45 | \$3,212.00 | (\$2,505.55) | -78.0% | \$1,163.39 | \$3,504 |
| 61810.200.08 | DPS POLICE LABOR (15%) | \$6,230.00 | \$8,456.00 | (\$2,226.00) | -26.3% | \$10,440.64 | (\$4,210.64) | -40.3% | \$83,053.00 | \$93,016.00 | (\$9,963.00) | -10.7% | \$73,136.59 | \$101,472 |
| 61810.500.08 | GROUNDS MAINTENANCE LABOR (25%) | \$8,910.00 | \$8,500.00 | \$410.00 | 4.8% | \$10,954.38 | (\$2,044.38) | -18.7% | \$106,785.00 | \$93,500.00 | \$13,285.00 | 14.2% | \$58,519.45 | \$102,000 |
| 61810.510.08 | TERMINAL MAINTENANCE LABOR (5%) | \$967.00 | \$1,298.00 | (\$331.00) | -25.5% | \$1,805.01 | (\$838.01) | -46.4% | \$14,057.00 | \$14,278.00 | (\$221.00) | -1.5% | \$10,276.37 | \$15,576 |
| 61810.700.08 | PARKING LOT LABOR | \$16,066.49 | \$15,194.00 | \$872.49 | 5.7% | \$15,643.57 | \$422.92 | 2.7% | \$179,920.99 | \$167,134.00 | \$12,786.99 | 7.7% | \$97,389.38 | \$182,328 |
| 61810.800.08 | SKYCAP/SHUTTLE LABOR | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0 |
| 61820.200.08 | DPS POLICE BENEFITS (15%) | \$2,030.00 | \$2,590.00 | (\$560.00) | -21.6% | \$5,169.94 | (\$3,139.94) | -60.7% | \$25,045.00 | \$28,490.00 | (\$3,445.00) | -12.1% | \$20,509.78 | \$31,080 |
| 61820.500.08 | GROUNDS MAINTENANCE BENEFITS (25%) | \$4,152.00 | \$3,707.00 | \$445.00 | 12.0% | \$1,685.21 | \$2,466.79 | 146.4% | \$42,340.00 | \$40,777.00 | \$1,563.00 | 3.8% | \$19,693.44 | \$44,484 |
| 61820.510.08 | TERMINAL MAINTENANCE BENEFITS (5%) | \$455.00 | \$505.00 | (\$50.00) | -9.9% | \$236.00 | \$219.00 | 92.8% | \$5,291.00 | \$5,555.00 | (\$264.00) | -4.8% | \$3,762.80 | \$6,060 |
| 61820.700.08 | PARKING LOT BENEFITS | \$3,761.96 | \$3,115.00 | \$646.96 | 20.8% | \$980.91 | \$2,781.05 | 283.5% | \$43,010.86 | \$34,265.00 | \$8,745.86 | 25.5% | \$21,533.28 | \$37,380 |
| 61820.800.08 | SKYCAP/SHUTTLE BENEFITS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0 |
| 61975.700.08 | EMPLOYEE PHYSICALS-PARKING LOT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0 |
| 61975.800.08 | EMPLOYEE PHYSICALS-SKYCAPS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$340.00 | \$0.00 | \$340.00 | 0.0% | \$0.00 | \$0 |
| 61990.000.08 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0 |
| | TOTAL | \$64,325.52 | \$54,499.00 | \$9,826.52 | 18.0% | \$63,906.68 | \$418.84 | 0.7% | \$636,623.70 | \$599,489.00 | \$37,134.70 | 6.2% | \$387,162.04 | \$653,988 |
| EXPENDITURES-OTHER RENTS | | | | | | | | | | | | | | |
| 61510.000.04 | UTILITIES-OTHER RENTALS | \$1,887.58 | \$2,788.00 | (\$900.42) | -32.3% | \$1,169.61 | \$717.97 | 61.4% | \$16,313.86 | \$30,668.00 | (\$14,354.14) | -46.8% | \$25,095.08 | \$33,456 |
| 61510.910.04 | UTILITIES-OLD TERMINAL | \$193.25 | \$1,137.00 | (\$943.75) | -83.0% | \$1,338.26 | (\$1,145.01) | -85.6% | \$12,553.53 | \$12,507.00 | \$46.53 | 0.4% | \$11,028.98 | \$13,644 |
| 61530.000.04 | REPAIRS & MAINTENANCE-OTHER RENT: | \$759.85 | \$2,583.00 | (\$1,823.15) | -70.6% | \$804.83 | (\$44.98) | -5.6% | \$15,541.07 | \$28,413.00 | (\$12,871.93) | -45.3% | \$4,795.08 | \$30,996 |
| 61530.910.04 | REPAIRS & MAINTENANCE-OLD TERM | \$151.80 | \$833.00 | (\$681.20) | -81.8% | \$588.43 | (\$436.63) | -74.2% | \$903.35 | \$9,163.00 | (\$8,259.65) | -90.1% | \$3,823.58 | \$9,996 |
| 61535.000.04 | MAINTENANCE AGREEMENTS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$11,616.35 | \$0 |
| 61810.200.04 | DPS POLICE LABOR (20%) | \$8,442.00 | \$11,275.00 | (\$2,833.00) | -25.1% | \$13,921.85 | (\$5,479.85) | -39.4% | \$110,739.00 | \$124,025.00 | (\$13,286.00) | -10.7% | \$97,515.46 | \$135,300 |
| 61810.500.04 | GRND MAINTENANCE LABOR (15%) | \$5,306.00 | \$5,100.00 | \$206.00 | 4.0% | \$6,572.23 | (\$1,266.23) | -19.3% | \$64,070.00 | \$56,100.00 | \$7,970.00 | 14.2% | \$43,738.08 | \$61,200 |
| 61810.510.04 | TERM MAINTENANCE LABOR (5%) | \$967.00 | \$1,298.00 | (\$331.00) | -25.5% | \$1,805.01 | (\$838.01) | -46.4% | \$14,057.00 | \$14,278.00 | (\$221.00) | -1.5% | \$10,119.31 | \$15,576 |
| 61820.200.04 | DPS BENEFITS (20%) | \$2,739.00 | \$3,454.00 | (\$715.00) | -20.7% | \$6,892.93 | (\$4,153.93) | -60.3% | \$33,322.00 | \$37,994.00 | (\$4,672.00) | -12.3% | \$27,346.41 | \$41,448 |
| 61820.500.04 | GRND MAINTENANCE BENEFITS (15%) | \$2,450.00 | \$2,224.00 | \$226.00 | 10.2% | \$1,011.13 | \$1,438.87 | 142.3% | \$25,417.00 | \$24,464.00 | \$953.00 | 3.9% | \$14,699.33 | \$26,688 |
| 61820.510.04 | TERM MAINTENANCE BENEFITS (5%) | \$455.00 | \$505.00 | (\$50.00) | -9.9% | \$236.00 | \$219.00 | 92.8% | \$5,291.00 | \$5,555.00 | (\$264.00) | -4.8% | \$3,762.83 | \$6,060 |
| 61990.000.04 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0 |
| | TOTAL | \$23,351.48 | \$31,197.00 | (\$7,845.52) | -25.1% | \$34,340.28 | (\$10,988.80) | -32.0% | \$298,207.81 | \$343,167.00 | (\$44,959.19) | -13.1% | \$253,540.49 | \$374,364 |
| EXPENDITURES-TRAILER PARK | | | | | | | | | | | | | | |
| 61510.000.05 | UTILITIES | \$16,739.52 | \$10,780.00 | \$5,959.52 | 55.3% | \$11,153.45 | \$5,586.07 | 50.1% | \$183,525.82 | \$118,580.00 | \$64,945.82 | 54.8% | \$100,604.87 | \$129,360 |
| 61525.000.05 | DUMPSTER COLLECTION -TRAILER PARK | \$1,861.81 | \$1,561.00 | \$300.81 | 19.3% | \$1,410.21 | \$451.60 | 32.0% | \$23,990.92 | \$17,171.00 | \$6,819.92 | 39.7% | \$15,300.20 | \$18,732 |
| 61530.000.05 | REPAIR & MAINTENANCE | \$1,864.08 | \$2,500.00 | (\$635.92) | -25.4% | \$3,686.41 | (\$1,822.33) | -49.4% | \$77,753.36 | \$27,500.00 | \$50,253.36 | 182.7% | \$39,000.07 | \$30,000 |
| 61545.000.05 | LEGAL EXPENSES | \$5,000.00 | \$833.00 | \$4,167.00 | 500.2% | \$0.00 | \$5,000.00 | 0.0% | \$24,036.83 | \$9,163.00 | \$14,873.83 | 162.3% | \$20,404.17 | \$9,996 |
| 61590.000.05 | LEASE EQUIPMENT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0 |
| 61595.000.05 | MANAGEMENT FEES | \$55.00 | \$60.00 | (\$5.00) | -8.3% | \$0.00 | \$55.00 | 0.0% | \$1,205.00 | \$660.00 | \$545.00 | 82.6% | \$598.71 | \$720 |
| 61605.000.05 | SOFTWARE & SCREENING | \$151.00 | \$167.00 | (\$16.00) | -9.6% | \$151.00 | \$0.00 | 0.0% | \$1,661.00 | \$1,837.00 | (\$176.00) | -9.6% | \$1,661.65 | \$2,004 |
| 61670.000.05 | INSURANCE | \$0.00 | \$250.00 | (\$250.00) | -100.0% | \$202.54 | (\$202.54) | -100.0% | \$0.00 | \$2,750.00 | (\$2,750.00) | -100.0% | \$2,247.29 | \$3,000 |
| 61675.000.05 | MAT'L & SUPPLIES - TRAILER PARK | \$0.00 | \$63.00 | (\$63.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$693.00 | (\$693.00) | -100.0% | \$596.21 | \$756 |
| 61810.100.05 | ADMIN LABOR | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$18,412.00 | \$0 |
| 61810.200.05 | DPS LABOR (5%) | \$2,010.00 | \$2,819.00 | (\$809.00) | -28.7% | \$3,480.21 | (\$1,470.21) | -42.2% | \$27,683.00 | \$31,009.00 | (\$3,326.00) | -10.7% | \$24,378.88 | \$33,828 |
| 61810.500.05 | GRND MAINTENANCE LABOR (20%) | \$7,208.00 | \$6,800.00 | \$408.00 | 6.0% | \$8,762.31 | (\$1,554.31) | -17.7% | \$85,430.00 | \$74,800.00 | \$10,630.00 | 14.2% | \$58,317.44 | \$81,600 |
| 61810.510.05 | TERM MAINTENANCE LABOR (5%) | \$967.00 | \$1,298.00 | (\$331.00) | -25.5% | \$1,805.01 | (\$838.01) | -46.4% | \$14,057.00 | \$14,278.00 | (\$221.00) | -1.5% | \$10,119.31 | \$15,576 |
| 61820.200.05 | DPS BENEFITS (5%) | \$810.00 | \$864.00 | (\$54.00) | -6.3% | \$1,722.98 | (\$912.98) | -53.0% | \$8,485.00 | \$9,504.00 | (\$1,019.00) | -10.7% | \$6,836.62 | \$10,368 |
| 61820.500.05 | GRND MAINTENANCE BENEFITS (20%) | \$3,400.00 | \$2,966.00 | \$434.00 | 14.6% | \$1,348.16 | \$2,051.84 | 152.2% | \$33,830.00 | \$32,626.00 | \$1,204.00 | 3.7% | \$19,599.09 | \$35,592 |
| 61820.510.05 | TERM MAINTENANCE BENEFITS (5%) | \$455.00 | \$505.00 | (\$50.00) | -9.9% | \$236.00 | \$219.00 | 92.8% | \$5,291.00 | \$5,555.00 | (\$264.00) | -4.8% | \$3,762.83 | \$6,060 |
| 61990.000.05 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$21.60 | (\$21.60) | -100.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0 |
| | TOTAL | \$40,521.41 | \$31,466.00 | \$9,055.41 | 28.8% | \$33,979.88 | \$6,541.53 | 19.3% | \$486,948.93 | \$346,126.00 | \$140,822.93 | 40.7% | \$321,839.34 | \$377,592 |

| ACCT. # | DESCRIPTION | ACTUAL | MAY 2022 BUDGET | VARIANCE | | ACTUAL | MAY 2021 | | ACTUAL | FY 2022 YEAR-TO-DATE BUDGET | VARIANCE | | FY 2021 YTD ACTUAL | | FY 2022 BUDGET |
|------------------------------------|---------------------------------|--------------|--------------------|---------------|---------|--------------|---------------|----------|----------------|--------------------------------|----------------|---------|-----------------------|----------|-------------------|
| EXPENDITURES-ADMINISTRATIVE | | | | | | | | | | | | | | | |
| 61515.100.06 | COMMUNICATIONS | \$2,189.58 | \$2,079.00 | \$110.58 | 5.3% | \$1,932.34 | \$257.24 | 13.3% | \$27,821.62 | \$20,590.00 | \$7,231.62 | 35.1% | \$18,732.21 | 48.5% | \$22,602 |
| 61520.100.06 | STORMWATER MANAGEMENT FEE | \$51,817.50 | \$50,000.00 | \$1,817.50 | 3.6% | \$16,708.50 | \$35,109.00 | 210.1% | \$112,886.00 | \$111,222.00 | \$1,664.00 | 1.5% | \$91,274.50 | 23.7% | \$111,222 |
| 61530.100.06 | OFC EQUIP REPAIRS,MAINT,SUP | \$1,195.00 | \$1,489.00 | (\$294.00) | -19.7% | \$1,195.00 | \$0.00 | 0.0% | \$17,296.25 | \$16,379.00 | \$917.25 | 5.6% | \$16,287.96 | 6.2% | \$17,868 |
| 61535.100.06 | MAINTENANCE AGREEMENTS | \$651.75 | \$2,917.00 | (\$2,265.25) | -77.7% | \$997.50 | (\$345.75) | -34.7% | \$17,038.34 | \$32,087.00 | (\$15,048.66) | -46.9% | \$31,600.94 | -46.1% | \$35,004 |
| 61545.000.06 | LEGAL SERVICES | \$10,000.00 | \$10,000.00 | \$0.00 | 0.0% | \$0.00 | \$10,000.00 | 0.0% | \$93,483.19 | \$110,000.00 | (\$16,516.81) | -15.0% | \$106,014.74 | -11.8% | \$120,000 |
| 61550.000.06 | AIR SERVICE CONSULTING | \$16,573.32 | \$6,667.00 | \$9,906.32 | 148.6% | \$13,333.32 | \$3,240.00 | 24.3% | \$70,020.28 | \$73,337.00 | (\$3,316.72) | -4.5% | \$59,999.99 | 16.7% | \$80,004 |
| 61555.000.06 | AUDITING EXPENSE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$47,610.00 | \$80,000.00 | (\$32,390.00) | -40.5% | \$58,238.00 | -18.2% | \$80,000 |
| 61560.000.06 | PROFESSIONAL SERVICES | (\$1,226.72) | \$8,333.00 | (\$9,559.72) | -114.7% | \$4,442.50 | (\$5,669.22) | -127.6% | \$99,653.85 | \$91,663.00 | \$7,990.85 | 8.7% | \$29,871.87 | 233.6% | \$99,996 |
| 61565.000.06 | COMMISSION FEES | \$1,075.00 | \$1,187.00 | (\$112.00) | -9.4% | \$1,075.00 | \$0.00 | 0.0% | \$11,825.00 | \$11,752.00 | \$73.00 | 0.6% | \$10,750.00 | 10.0% | \$12,900 |
| 61570.000.06 | COMMISSION EXPENSE | \$0.00 | \$184.00 | (\$184.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$5,800.65 | \$1,822.00 | \$3,978.65 | 218.4% | \$54.00 | 10641.9% | \$2,000 |
| 61575.000.06 | BANK DEPOSITORY SERVICE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$1,231.35 | -100.0% | \$0 |
| 61576.000.06 | BANK SERVICE CHARGES | \$0.00 | \$4,337.00 | (\$4,337.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$47,707.00 | (\$47,707.00) | -100.0% | \$15,722.89 | -100.0% | \$52,044 |
| 61580.000.06 | DOCENT PROGRAM | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61585.000.06 | ADV/MKT/DEVELOPMENT | \$58,397.39 | \$56,250.00 | \$2,147.39 | 3.8% | \$23,769.91 | \$34,627.48 | 145.7% | \$600,615.27 | \$618,750.00 | (\$18,134.73) | -2.9% | \$175,896.29 | 241.5% | \$675,000 |
| 61590.000.06 | COMMUNITY OUTREACH | \$0.00 | \$4,167.00 | (\$4,167.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$45,837.00 | (\$45,837.00) | -100.0% | \$0.00 | 0.0% | \$50,004 |
| 61605.100.06 | DUES & SUBSCRIPTIONS | \$1,845.00 | \$1,250.00 | \$595.00 | 47.6% | \$262.00 | \$1,583.00 | 604.2% | \$17,267.94 | \$13,750.00 | \$3,517.94 | 25.6% | \$14,207.20 | 21.5% | \$15,000 |
| 61650.100.06 | COMPUTER SUPPLIES | \$16,415.84 | \$5,000.00 | \$11,415.84 | 228.3% | \$11,601.79 | \$4,814.05 | 41.5% | \$75,450.95 | \$55,000.00 | \$20,450.95 | 37.2% | \$57,435.03 | 31.4% | \$60,000 |
| 61655.100.06 | POSTAGE | \$1,688.94 | \$250.00 | \$1,438.94 | 575.6% | \$6.95 | \$1,681.99 | 24201.3% | \$3,107.95 | \$2,750.00 | \$357.95 | 13.0% | \$1,964.40 | 58.2% | \$3,000 |
| 61660.100.06 | GENERAL OFFICE EXPENSE | \$3,818.40 | \$2,083.00 | \$1,735.40 | 83.3% | \$1,064.60 | \$2,753.80 | 258.7% | \$24,877.35 | \$22,913.00 | \$1,964.35 | 8.6% | \$16,264.14 | 53.0% | \$24,996 |
| 61665.100.06 | LEGAL POSTINGS/NOTICES | \$0.00 | \$58.00 | (\$58.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$638.00 | (\$638.00) | -100.0% | \$639.20 | -100.0% | \$696 |
| 61670.100.06 | INSURANCE | \$0.00 | \$2,000.00 | (\$2,000.00) | -100.0% | \$18,385.94 | (\$18,385.94) | -100.0% | \$251,218.18 | \$217,000.00 | \$34,218.18 | 15.8% | \$175,881.40 | 42.8% | \$217,000 |
| 61685.000.06 | STORM READY/RECOVERY | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61700.100.06 | TRAINING & TUITION REIMB | \$0.00 | \$583.00 | (\$583.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$2,730.00 | \$6,413.00 | (\$3,683.00) | -57.4% | \$320.00 | 753.1% | \$6,996 |
| 61705.100.06 | MILEAGE | \$0.00 | \$83.00 | (\$83.00) | -100.0% | \$26.68 | (\$26.68) | -100.0% | \$807.64 | \$913.00 | (\$105.36) | -11.5% | \$68.09 | 1086.1% | \$996 |
| 61710.100.06 | TRAVEL & MEETINGS EXPENSE | \$2,338.25 | \$3,333.00 | (\$994.75) | -29.8% | \$2,489.23 | (\$150.98) | -6.1% | \$40,590.15 | \$36,663.00 | \$3,927.15 | 10.7% | \$15,869.53 | 155.8% | \$39,996 |
| 61800.100.06 | SALARIES | \$66,135.95 | \$70,551.00 | (\$4,415.05) | -6.3% | \$80,649.04 | (\$14,513.09) | -18.0% | \$734,801.31 | \$776,061.00 | (\$41,259.69) | -5.3% | \$544,413.43 | 35.0% | \$846,612 |
| 61820.100.06 | EMPLOYEE BENEFITS | \$15,758.15 | \$30,581.00 | (\$14,822.85) | -48.5% | \$6,464.83 | \$9,293.32 | 143.8% | \$202,804.68 | \$336,391.00 | (\$133,586.32) | -39.7% | \$153,261.33 | 32.3% | \$366,972 |
| 61830.100.06 | CONTRACT WAGES | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$6,836.26 | (\$6,836.26) | -100.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$15,947.84 | -100.0% | \$0 |
| 61900.100.06 | BAD DEBTS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61970.000.06 | PAC INITIATIVES | \$646.11 | \$0.00 | \$646.11 | 0.0% | \$368.03 | \$278.08 | 75.6% | \$9,169.74 | \$0.00 | \$9,169.74 | 0.0% | \$128.00 | 7063.9% | \$0 |
| 61975.100.06 | EMPLOYEE PHYSICALS/DRUG TESTS | \$0.00 | \$27.00 | (\$27.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$1,375.00 | \$297.00 | \$1,078.00 | 363.0% | \$280.00 | 391.1% | \$324 |
| 61980.100.06 | WELLNESS PROGRAM | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61985.100.06 | RETIREE HEALTH BENEFITS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$62,908.16 | -100.0% | \$0 |
| 61986.100.06 | REIP PROGRAM | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61990.100.06 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$127.54 | \$0.00 | \$127.54 | 0.0% | \$2,152.37 | -94.1% | \$0 |
| 80025.000.00 | LOSS ON RETIREMENT OF ASSETS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| | TOTAL | \$249,319.46 | \$263,409.00 | (\$14,089.54) | -5.3% | \$191,609.42 | \$57,710.04 | 30.1% | \$2,468,378.88 | \$2,729,935.00 | (\$261,556.12) | -9.6% | \$1,677,414.86 | 47.2% | \$2,941,232 |
| EXPENDITURES-MAINTENANCE | | | | | | | | | | | | | | | |
| 61510.500.07 | UTILITIES | \$344.80 | \$790.00 | (\$445.20) | -56.4% | \$327.16 | \$17.64 | 5.4% | \$6,020.08 | \$8,690.00 | (\$2,669.92) | -30.7% | \$7,575.62 | -20.5% | \$9,480 |
| 61515.500.07 | TELEPHONE/MAINTENANCE SHOP | \$21.48 | \$29.00 | (\$7.52) | -25.9% | \$21.48 | \$0.00 | 0.0% | \$128.88 | \$319.00 | (\$190.12) | -59.6% | \$214.80 | -40.0% | \$348 |
| 61530.500.07 | REPAIRS & MAINT-SHOP | \$0.00 | \$417.00 | (\$417.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$376.18 | \$4,587.00 | (\$4,210.82) | -91.8% | \$2,188.32 | -82.8% | \$5,004 |
| 61530.940.07 | REPAIRS & MAINT-VEHICLES | \$1,885.31 | \$1,667.00 | \$218.31 | 13.1% | \$3,652.16 | (\$1,766.85) | -48.4% | \$14,795.66 | \$18,337.00 | (\$3,541.34) | -19.3% | \$8,912.68 | 66.0% | \$20,004 |
| 61530.945.07 | REPAIRS & MAINT-EQUIPMENT | \$2,892.65 | \$2,083.00 | \$809.65 | 38.9% | \$3,304.05 | (\$411.40) | -12.5% | \$35,690.74 | \$22,913.00 | \$12,777.74 | 55.8% | \$16,071.20 | 122.1% | \$24,996 |
| 61610.500.07 | UNIFORMS-GROUNDS | \$77.95 | \$1,083.00 | (\$1,005.05) | -92.8% | \$1,851.98 | (\$1,774.03) | -95.8% | \$10,509.16 | \$11,913.00 | (\$1,403.84) | -11.8% | \$10,699.37 | -1.8% | \$12,996 |
| 61610.510.07 | UNIFORMS-TERMINAL | \$0.00 | \$625.00 | (\$625.00) | -100.0% | \$470.08 | (\$470.08) | -100.0% | \$6,123.33 | \$6,875.00 | (\$751.67) | -10.9% | \$5,565.48 | 10.0% | \$7,500 |
| 61635.500.07 | VEHICLE & EQUIPMENT SUPPLIES | \$0.00 | \$250.00 | (\$250.00) | -100.0% | \$201.76 | (\$201.76) | -100.0% | \$2,451.72 | \$2,750.00 | (\$298.28) | -10.8% | \$1,090.54 | 124.8% | \$3,000 |
| 61640.500.07 | TOOLS-GRND MAINTENANCE | \$56.99 | \$250.00 | (\$193.01) | -77.2% | \$140.51 | (\$83.52) | -59.4% | \$430.45 | \$2,750.00 | (\$2,319.55) | -84.3% | \$1,448.36 | -70.3% | \$3,000 |
| 61640.510.07 | TOOLS-TERM MAINTENANCE | \$0.00 | \$125.00 | (\$125.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$1,375.00 | (\$1,375.00) | -100.0% | \$115.20 | -100.0% | \$1,500 |
| 61645.500.07 | VEHICLE EXPENSE-FUEL & OIL | \$11,084.82 | \$4,167.00 | \$6,917.82 | 166.0% | \$3,945.79 | \$7,139.03 | 180.9% | \$82,222.33 | \$45,837.00 | \$36,385.33 | 79.4% | \$32,818.86 | 150.5% | \$50,004 |
| 61675.500.07 | SHOP SUPPLIES-GRND MAINTENANCE | \$0.00 | \$333.00 | (\$333.00) | -100.0% | \$7.72 | (\$7.72) | -100.0% | \$1,023.35 | \$3,663.00 | (\$2,639.65) | -72.1% | \$614.77 | 66.5% | \$3,996 |
| 61675.510.07 | SHOP SUPPLIES-TERM MAINTENANCE | \$0.00 | \$125.00 | (\$125.00) | -100.0% | \$78.76 | (\$78.76) | -100.0% | \$423.35 | \$1,375.00 | (\$951.65) | -69.2% | \$596.05 | -29.0% | \$1,500 |
| 61680.500.07 | TOOLS & EQUIPMENT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61700.500.07 | TRAINING-GRND MAINTENANCE | \$0.00 | \$42.00 | (\$42.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$462.00 | (\$462.00) | -100.0% | \$0.00 | 0.0% | \$504 |
| 61700.510.07 | TRAINING-TERM MAINTENANCE | \$135.00 | \$63.00 | \$72.00 | 114.3% | \$0.00 | \$135.00 | 0.0% | \$715.72 | \$693.00 | \$22.72 | 3.3% | \$0.00 | 0.0% | \$756 |
| 61710.500.07 | TRAVEL & MEETING EXP-GRND MAINT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$5.54 | -100.0% | \$0 |
| 61710.510.07 | TRAVEL & MEETING EXP-TERM MAINT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61810.500.07 | MAINTENANCE SHOP LABOR (20%) | \$4,606.00 | \$5,100.00 | (\$494.00) | -9.7% | \$9,090.23 | (\$4,484.23) | -49.3% | \$64,220.00 | \$56,100.00 | \$8,120.00 | 14.5% | \$58,227.66 | 10.3% | \$61,200 |
| 61810.510.07 | TERM MAINTENANCE LABOR (20%) | \$4,271.00 | \$5,191.00 | (\$920.00) | -17.7% | \$7,222.02 | (\$2,951.02) | -40.9% | \$56,038.00 | \$57,101.00 | (\$1,063.00) | -1.9% | \$40,477.23 | 38.4% | \$62,292 |
| 61820.500.07 | MAINTENANCE BENEFITS (20%) | \$2,450.00 | \$2,224.00 | \$226.00 | 10.2% | \$1,011.13 | \$1,438.87 | 142.3% | \$25,417.00 | \$24,464.00 | \$953.00 | 3.9% | \$19,599.06 | 29.7% | \$26,688 |
| 61820.510.07 | TERM MAINTENANCE BENEFITS (20%) | \$1,822.00 | \$2,021.00 | (\$199.00) | -9.8% | \$944.02 | \$877.98 | 93.0% | \$22,030.00 | \$22,231.00 | (\$201.00) | -0.9% | \$15,051.27 | 46.4% | \$24,252 |
| 61830.500.07 | CONTRACT WAGES-GRND MAINT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61975.500.07 | EMPLOYEE PHYSICALS/DRUG TESTS | \$0.00 | \$42.00 | (\$42.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$454.00 | \$462.00 | (\$8.00) | -1.7% | \$898.00 | -49.4% | \$504 |
| 61975.510.07 | EMPLOYEE PHYSICALS/DRUG TESTS | \$0.00 | \$42.00 | (\$42.00) | -100.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$462.00 | (\$462.00) | -100.0% | \$225.00 | -100.0% | \$504 |
| 61990.500.07 | MISCELLANEOUS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| | TOTAL | \$29,648.00 | \$26,669.00 | \$2,979.00 | 11.2% | \$32,268.85 | (\$2,620.85) | -8.1% | \$329,069.95 | \$293,359.00 | \$35,710.95 | 12.2% | \$222,395.01 | 48.0% | \$320,028 |

| ACCT. # | DESCRIPTION | ACTUAL | MAY 2022 BUDGET | VARIANCE | | ACTUAL | MAY 2021 | | ACTUAL | FY 2022 YEAR-TO-DATE BUDGET | VARIANCE | | FY 2021 YTD ACTUAL | | FY 2022 BUDGET |
|---|------------------------------------|---------------------|---------------------|----------------------|--------------|---------------------|--------------------|--------------|-----------------------|--------------------------------|----------------------|--------------|-----------------------|--------------|-----------------------|
| PHFLIGHT CONCESSIONS | | | | | | | | | | | | | | | |
| 61510.900.09 | COMMUNICATIONS/UTILITIES | \$0.00 | \$54.00 | (\$54.00) | -100.0% | \$53.45 | (\$53.45) | -100.0% | \$53.45 | \$594.00 | (\$540.55) | -91.0% | \$534.50 | -90.0% | \$648 |
| 61530.900.09 | REPAIRS & MAINT - CONCESSION | \$2,150.00 | \$300.00 | \$1,850.00 | 616.7% | \$359.38 | \$1,790.62 | 498.3% | \$4,599.67 | \$3,300.00 | \$1,299.67 | 39.4% | \$3,960.10 | 16.2% | \$3,600 |
| 61585.900.09 | ADV/MKT/DEV - CONCESSION | \$150.00 | \$0.00 | \$150.00 | 0.0% | \$0.00 | \$150.00 | 0.0% | \$1,283.35 | \$0.00 | \$1,283.35 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61600.900.09 | JANITORIAL SUPPLIES-CONCESSION.PHI | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61610.900.09 | UNIFORMS - CONCESSION | \$0.00 | \$33.00 | (\$33.00) | -100.0% | \$358.50 | (\$358.50) | -100.0% | \$391.69 | \$363.00 | \$28.69 | 7.9% | \$0.00 | 0.0% | \$396 |
| 61660.900.09 | GENERAL OFFICE EXPENSE | \$40.00 | \$500.00 | (\$460.00) | -92.0% | \$264.04 | (\$224.04) | -84.9% | \$3,160.96 | \$5,500.00 | (\$2,339.04) | -42.5% | \$5,629.68 | -43.9% | \$6,000 |
| 61670.900.09 | INSURANCE EXPENSE - CONCESSION | \$0.00 | \$208.00 | (\$208.00) | -100.0% | \$173.95 | (\$173.95) | -100.0% | \$0.00 | \$2,288.00 | (\$2,288.00) | -100.0% | \$1,739.50 | -100.0% | \$2,496 |
| 61676.900.09 | FOOD & BEVERAGE SUPPLIES | \$11,255.50 | \$8,025.00 | \$3,230.50 | 40.3% | \$5,139.69 | \$6,115.81 | 119.0% | \$124,652.26 | \$79,464.00 | \$45,188.26 | 56.9% | \$54,679.36 | 128.0% | \$87,227 |
| 61677.900.09 | SUNDRY SUPPLIES | \$0.00 | \$50.00 | (\$50.00) | -100.0% | \$72.55 | (\$72.55) | -100.0% | \$159.28 | \$550.00 | (\$390.72) | -71.0% | \$344.58 | -53.8% | \$600 |
| 61680.900.09 | KITCHEN EQUIPMENT | \$39.60 | \$125.00 | (\$85.40) | -68.3% | \$547.75 | (\$508.15) | -92.8% | \$4,222.84 | \$1,375.00 | \$2,847.84 | 207.1% | \$943.63 | 347.5% | \$1,500 |
| 61700.900.09 | TRAINING REIMBURSEMENT | \$99.00 | \$0.00 | \$99.00 | 0.0% | \$0.00 | \$99.00 | 0.0% | \$802.54 | \$0.00 | \$802.54 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61810.900.09 | CONCESSIONS LABOR | \$19,633.25 | \$15,614.00 | \$4,019.25 | 25.7% | \$13,473.17 | \$6,160.08 | 45.7% | \$151,883.71 | \$154,613.00 | (\$2,729.29) | -1.8% | \$118,648.44 | 28.0% | \$169,718 |
| 61820.900.09 | CONCESSIONS BENEFITS | \$4,104.02 | \$4,102.00 | \$2.02 | 0.0% | \$1,548.05 | \$2,555.97 | 165.1% | \$39,953.97 | \$40,622.00 | (\$668.03) | -1.6% | \$33,883.18 | 17.9% | \$44,591 |
| 61830.900.09 | CONTRACT WAGES | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61975.900.09 | EMPLOYEE PHYSICALS/DRUG TESTS | \$0.00 | \$38.00 | (\$38.00) | -100.0% | \$140.00 | (\$140.00) | -100.0% | \$955.00 | \$418.00 | \$537.00 | 128.5% | \$0.00 | 0.0% | \$456 |
| 61990.900.09 | MISC CONCESSION | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| | TOTAL | \$37,471.37 | \$29,049.00 | \$8,422.37 | 29.0% | \$22,130.53 | \$15,340.84 | 69.3% | \$332,118.72 | \$289,087.00 | \$43,031.72 | 14.9% | \$220,362.97 | 50.7% | \$317,232 |
| AIRLINE SERVICES | | | | | | | | | | | | | | | |
| 61530.300.10 | REPAIRS & MAINTENANCE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61610.300.10 | UNIFORMS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61660.300.10 | GENERAL OFFICE EXPENSE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61670.300.10 | INSURANCE EXPENSE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61680.300.10 | TOOLS & EQUIPMENT | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61710.300.10 | TRAVEL & MEETING EXPENSE | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61810.300.10 | GROUND HANDLING LABOR | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61820.300.10 | GROUND HANDLING BENEFITS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| 61975.300.10 | EMPLOYEE PHYSICALS/DRUG TESTS | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| | TOTAL | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| TOTAL OPERATING EXPENDITURES | | | | | | | | | | | | | | | |
| | | \$666,083.55 | \$676,821.00 | (\$10,737.45) | -1.6% | \$593,567.71 | \$72,515.84 | 12.2% | \$7,240,991.47 | \$7,251,691.00 | (\$10,700) | -0.1% | \$5,024,853.03 | 44.1% | \$7,875,496.00 |
| 80030.000.00 BOND INTEREST EXPENSE | | | | | | | | | | | | | | | |
| | | \$18,657.45 | \$19,752.00 | (\$1,094.55) | -5.5% | \$20,193.17 | (\$1,535.72) | -7.6% | \$208,752.47 | \$217,272.00 | (\$8,519.53) | -3.9% | \$204,533.92 | 2.1% | \$237,024 |
| BOND ADMINISTRATIVE COSTS | | | | | | | | | | | | | | | |
| | | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | 0.0% | \$0.00 | \$0.00 | \$0.00 | 0.0% | \$0.00 | 0.0% | \$0 |
| TOTAL BOND DEBT EXPENDITURES | | | | | | | | | | | | | | | |
| | | \$18,657.45 | \$19,752.00 | (\$1,094.55) | -5.5% | \$20,193.17 | (\$1,535.72) | -7.6% | \$208,752.47 | \$217,272.00 | (\$8,519.53) | -3.9% | \$204,533.92 | 2.1% | \$237,024 |
| GRAND TOTAL EXPENDITURES | | | | | | | | | | | | | | | |
| | | \$684,741.00 | \$696,573.00 | (\$11,832.00) | -1.7% | \$613,760.88 | \$70,980.12 | 11.6% | \$7,449,743.94 | \$7,468,963.00 | (\$19,219.06) | -0.3% | \$5,229,386.95 | 42.5% | \$8,112,520.00 |

AIR SERVICE REPORT

NEWPORT NEWS-WILLIAMSBURG AIRPORT
Monthly Report Summary
May 2022

- We served 12,719 passengers in May 2022
 - down by 1,368 from April 2022
- Load factors:
 - 88.1% for American
- Flight Ops (landings & take offs)
 - 4,419

Total Passengers:

Jan: 10,538

Feb: 11,864

Mar: 16,810

Apr: 14,087

May: 12,719

June:

July:

Aug:

Sep:

Oct:

Nov:

Dec:

Total: 66,018 PAX

NEWPORT NEWS WILLIAMSBURG INTERNATIONAL AIRPORT
MONTHLY ACTIVITY REPORT

| May-22 | | 2022 | | | | | | |
|-------------------------------------|--------------------|------------------|--------------------------|----------------|---------------------|---------------------------------|------------------------|--------------------|
| TOTAL PAX (enpl. + depl.) | May-22 | May-21 | % CHG | MKT SHR | | Total | | Load Factor |
| | | | | 2022 | 2021 | Seats Avail. | Enpl & Depl | |
| American | 12,719 | 11,531 | 10.3% | 100.0% | 98.5% | 14,435 | 12,719 | 88.1% |
| Charter | 0 | 171 | -100.0% | 0.0% | 1.5% | | | |
| TOTAL | 12,719 | 11,702 | 8.7% | 100.0% | 100.0% | | | |
| YOY PAX | 5/21 - 4/22 | 5/20-4/21 | % CHG | MKT SHR | | | | |
| | | | | 2022 | 2021 | | | |
| American | 192,962 | 110,441 | 74.7% | 99.4% | 98.6% | | | |
| Charter | 1,201 | 1,606 | -25.2% | 0.6% | 1.4% | | | |
| TOTAL | 194,163 | 112,047 | 73.3% | 100.0% | 100.0% | | | |
| YTD PAX | 2022 YTD | 2021 YTD | % CHG | MKT SHR | | Total Seat Available YTD | | |
| | | | | 2022 | 2021 | | | |
| American | 53,299 | 35,098 | 51.9% | 100.0% | 98.4% | 53,784 | | |
| Charter | 0 | 562 | -100.0% | 0.0% | 1.6% | | | |
| TOTAL | 53,299 | 35,660 | 49.5% | 100.0% | 100.0% | 53,784 | | |
| FLIGHT OPS | May-22 | May-21 | 12 Months To-Date | | YOY % CHANGE | | | |
| | | | 2022 | 2021 | | | | |
| GA | 3,045 | 3,322 | 39,137 | 22,051 | 77.5% | | | |
| Air Carrier | 552 | 584 | 7,239 | 5,625 | 28.7% | | | |
| Itinerant Mil | 418 | 897 | 6,666 | 6,941 | -4.0% | | | |
| Local Mil | 404 | 750 | 5,057 | 5,756 | -12.1% | | | |
| TOTAL | 4,419 | 5,553 | 58,099 | 40,373 | 43.9% | | | |

RESOLUTION(S)

PENINSULA AIRPORT COMMISSION

RESOLUTION APPROVING FISCAL YEAR 2023 BUDGET

May 26, 2022

WHEREAS, the Peninsula Airport Commission (the “Commission”) is a political subdivision of the Commonwealth of Virginia, created pursuant to Chapter 22 of the Acts of the General Assembly of the Commonwealth of Virginia of 1946, as amended, and owns and operates Newport News – Williamsburg International Airport (the “Airport”);

WHEREAS, Staff has submitted to the Board of Commissioners (the “Board”) proposed annual operating and capital budgets (together, the “Budget”) for the Commission for the fiscal year beginning July 1, 2022 and ending June 30, 2023, which Budget has been reviewed by the Board;

WHEREAS, it is necessary to adopt the Budget and approve the expenditure of funds to cover the various elements included therein; and

WHEREAS, the Board, in exercising its independent judgment, has considered the Budget and the availability of funds and contemplated expenses as set forth therein, and now desires to approve and adopt the Budget for fiscal year 2023.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE PENINSULA AIRPORT COMMISSION THAT:

1. The Budget, consisting of the fiscal year 2023 annual operating and capital budgets of the Peninsula Airport Commission for the funds and divisions described therein, be, and is hereby, approved and adopted as proposed on this date, subject to and contingent upon the availability of funds as indicated therein, such Budget to be in effect beginning July 1, 2022.
2. Staff of the Commission is hereby directed and authorized to do all things necessary or desirable to implement the Budget and the undertakings, projects and matters therein authorized.
3. This resolution shall be in effect on and after its adoption.

PENINSULA AIRPORT COMMISSION
RESOLUTION AWARDING CONTRACT
FOR RUNWAY 7/25 RUBBER REMOVAL/PAINT PROJECT

May 26, 2022

WHEREAS, the Peninsula Airport Commission (the “Commission”) is a political subdivision of the Commonwealth of Virginia, created pursuant to Chapter 22 of the Acts of the General Assembly of the Commonwealth of Virginia of 1946, as amended, and owns and operates Newport News – Williamsburg International Airport (the “Airport”);

WHEREAS, the Commission issued its invitation for bid IFB-L5467157 (“IFB”) for services in connection with the removal of rubber and paint markings and repainting of Runway 7/25 (the "Project") pursuant to the Virginia Public Procurement Act (the “Procurement Act”), and received four proposals in response to the IFB;

WHEREAS, pursuant to the provisions of the Procurement Act, the Commission has considered the proposals that it has received in response to the IFB and has determined REMAC INC. is the lowest responsive and responsible bidder for such Project with a bid in the amount of \$306,030.66 [which amount is within available funding for the Project; and which funding will be provided as an eligible project under the FY22 Entitlement Utilization Report and Plan ("EURP") 80% [entitlement funds] provided by the Commonwealth's Department of Aviation and 20% from local airport funds]; and

WHEREAS, the Commissioners of the Peninsula Airport Commission, after mature deliberation and upon the recommendations of Staff, deem it prudent and desirable to award the contract for the Project to REMAC INC.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE PENINSULA AIRPORT COMMISSION THAT:

1. The Commission awards the contract for the Runway 7/25 Rubber Removal/Paint project, in the amount of \$306,030.66, to REMAC INC. as the lowest responsive and responsible bidder for such Project.
2. The execution and delivery of the contract for the Project in accordance with the terms and conditions of the IFB is approved, and each of the Chair, the Vice-Chair or the Executive Director, any of whom may act, is authorized and directed to execute and deliver same, [substantially in the form presented to this meeting, which is approved,] with such changes, insertions and omissions not inconsistent with this Resolution as may be approved by such officer [with the advice of counsel,] whose approval shall be conclusively evidenced by the execution of the Agreement.
3. This resolution shall take effect immediately.

PENINSULA AIRPORT COMMISSION

RESOLUTION WAIVING RIGHT OF FIRST REFUSAL ON 12660 MCMANUS BLVD. NEWPORT NEWS, VIRGINIA

May 26, 2022

WHEREAS, the Peninsula Airport Commission (the “Commission”) is a political subdivision of the Commonwealth of Virginia, created pursuant to Chapter 22 of the Acts of the General Assembly of the Commonwealth of Virginia of 1946, as amended, and owns and operates Newport News – Williamsburg International Airport (the “Airport”);

WHEREAS, pursuant to the Commission’s Plan of Development Regulations and Standards for the Patrick Henry Commercenter and related instruments of conveyance, the Commission has the prior right and option (the “ROFR”) to purchase the premises located at 12660 McManus Blvd., Newport News, Virginia (the “Property”) should the then owner desire to accept a bona fide written offer to sell such Property;

WHEREAS, pursuant to written notice, dated April 29, 2022, on behalf of the owner of the Property, the Commission was notified of the owner’s desire to accept a bona fide written offer to sell the Property to a third party (the “Property Sale Notice”); and

WHEREAS, the Commissioners of the Peninsula Airport Commission, after mature deliberation and upon the recommendations of Staff, deem it prudent and in the best interest of the Commission and the Airport not to exercise its ROFR in connection with the proposed sale of the Property, reserving unto the Commission such continuing right of first refusal as to all succeeding owners.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF COMMISSIONERS OF THE PENINSULA AIRPORT COMMISSION THAT:

1. The Commission elects not to exercise its prior right and option to purchase the Property in connection with the transaction outlined to the Commission in the Property Sale Notice, reserving unto the Commission its continuing right of first refusal as to all succeeding owners.

2. The Executive Director is authorized and directed to execute and deliver notice of the Commission’s election to the owner of the Property, reserving unto the Commission its continuing right of first refusal as to any transaction other than that set forth in the Property Sale Notice and as to all succeeding owners..

3. This resolution shall take effect immediately.